# 2005 Minnesota Tax Incidence Study 

(Using February 2005 Forecast)

An analysis of Minnesota's household and business taxes. March 2005 (Revised July 20, 2005)

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## Analysis of Minnesota's household and business taxes.

MINNESOTA•REVENUE
Tax Research Division
March 1, 2005

## MINNESOTA•REVENUE

March 1, 2005

## To the Members of the Legislature of the State of Minnesota:

I am pleased to transmit to you the eighth Minnesota Tax Incidence Study undertaken by the Department of Revenue in response to Minnesota Statutes, Section 270.0682 (Laws of 1990, Chapter 604, Article 10, Section 9).

This version of the incidence study report builds on past studies and provides new information regarding tax incidence. Previous studies have estimated how the burden of state and local taxes was distributed across income groups from a historic perspective. This study does that by displaying the burden of state and local taxes across income groups in 2002. It includes over 99 percent of Minnesota taxes paid, those paid by business as well as those paid by individuals. The study addresses the important question: "Who pays Minnesota’s taxes?" It reports detailed information on characteristics and tax burdens of Minnesota taxpayers, both at the business and household level.

The report also estimates tax incidence across income groups for state and local taxes for 2007. By forecasting incidence into the future, it is possible to give policy makers a view of the state and local tax system that reflects tax law changes enacted into law to date. Studies that concentrate only on history would not reflect the most recent changes to Minnesota's tax system. In order to provide this information, a forecast of future economic conditions was required. This version of the report contains a forecast that is consistent with the November, 2004 economic outlook from the Department of Finance. As such, we plan on updating this study to reflect changes contained in the most current economic outlook.

The study also includes estimates of effective tax rates for business sectors in Minnesota's economy. This allows the tax system to be compared across industries by the major state and local taxes. The calculations are provided for both 2002 and 2007. Updates for 2007 will follow the same update schedule.

The information presented here can be used to evaluate Minnesota's tax system. It should also be valuable in considering any future changes in Minnesota's tax structure.

Minnesota Statutes, Section 3.197, specifies that a report to the Legislature must include the cost of its preparation. The approximate cost of preparing this report was \$70,000.

Sincerely,


Daniel A. Salomone<br>Commissioner

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## Executive Summary

This report shows the distribution of calendar year 2002 Minnesota state and local taxes in relation to taxpayer income, along with projections for calendar year 2007. It answers the question, "Who pays Minnesota's taxes?" The major objective is to provide taxpayers and policymakers with important information on the equity or fairness of the overall distribution of Minnesota taxes. Knowing the distribution of taxes allows conclusions to be drawn about the relative burden of the tax system, or about specific taxes, that are borne in Minnesota and ultimately by Minnesotans. This is the eighth biennial tax incidence study prepared in response to the statutory requirement enacted in 1990.

Included in this report are taxes with an initial impact on businesses, such as the corporate franchise tax and the sales tax on business purchases, as well as those taxes imposed directly on households. The report first discusses the initial burdens of taxes imposed on Minnesota households and businesses. The taxes imposed on businesses are further analyzed by industry sector. The analysis then proceeds to the estimation of the final incidence of taxes on Minnesota households, after taxes imposed on business have been shifted to those ultimately bearing them.

The main goal of the study is to estimate the total tax burden on Minnesota households distributed by income ranges. Doing so allows conclusions to be drawn concerning the equity of the tax system.

The report:

- Analyzes $\$ 17.2$ billion in taxes collected in 2002, a total that represents over 99 percent of all state and local taxes.
- Allocates imposed tax amounts among Minnesota households (58.7 percent), Minnesota businesses ( 39.3 percent) and nonresidents ( 2.0 percent).
- Computes effective tax rates for Minnesota business sectors using gross state product estimates.
- Calculates average household tax burden by income range. That burden consists of taxes imposed directly on households, such as the income tax or consumer sales tax, plus those households’ share of taxes, initially imposed on business, but in the end shifted to households, the ultimate payers.

Conclusions of the research are that:

- For 2002, Minnesota's tax system reflected recessionary conditions. Both total tax collections and overall household income declined between 2000 and 2002.
- Another factor contributing to the fall in taxes was 2001 property tax reform.
- The share of taxes imposed directly on Minnesota households dropped slightly from 2000 to 2002, as did the share of taxes imposed on nonresidents, while the share imposed on business rose slightly.
- The industry with the highest effective tax rate is mining; that with the lowest effective rate is financial activities.
- After allowing for the shift in business taxes, the Minnesota tax system in 2002 was slightly regressive (although less so than in 2000), with lower effective tax rates for the lowest and highest income households and higher effective rates for middle income households.
- Incomes are expected to grow by almost one-third between 2002 and 2007. Tax receipts are forecast to grow by almost as much. The overall effective tax rate is expected to decline from 11.3 percent to 10.9 percent over that period.
- The tax system is expected to become slightly more regressive from 2002 to 2007, because for higher deciles income growth is expected to outpace growth in total tax liability, while the reverse is true for middle to lower deciles.

This is the eighth biennial tax incidence study. That is a sufficiently long period to provide some historical context for the results of the current study. The figure below shows how both effective tax rates and the Suits index for all taxes have changed over the past decade and a half. The effective tax rate is the ratio of tax paid to income. The Suits index is a measure of the progressivity or regressivity of a tax or tax system. Positive values reflect progressivity; negative values show regressivity. The Suits index is explained in more detail later in this report.

Figure E-1


Figure E-2
Suits Index, All Taxes


## Overview of Study

## Minnesota State and Local Tax Collections

Minnesota collected $\$ 17.2$ billion in state and local taxes in 2002 and by 2007 collections are expected to rise to $\$ 22.0$ billion. Over 75 percent is collected at the state level; local governments collected the remainder, largely from property taxes. The primary purpose of the report is to illustrate Minnesota's tax system in total by examining the individual elements and tracing their impact through to Minnesota's households. By so doing, the total tax system and each separate tax can be estimated as to who pays the tax in relation to their income.

The coverage of this study is summarized in Table 1-1. The study includes taxes on households and businesses accounting for over 99 percent of total state tax collections and over 99 percent of local tax collections. The report examines 31 separate tax system components.

Table 1-1

## Minnesota State and Local Tax Collections in 2002 <br> (\$ Millions)

| State |  | Local |  | Total State and Local |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Included |  | Included |  | Included |  |
| Individual income tax | \$5,408 | Gross property taxes (after credits) |  |  |  |
| Corporate franchise tax | 560 | Homestead property taxes | \$1,936 |  |  |
| Estate tax | 97 | Property taxes on second home | 84 |  |  |
| General sales and use tax | 3,829 | Rental property taxes (residential) | 416 |  |  |
| Motor vehicle sales tax | 609 | Other business property taxes |  |  |  |
| Motor fuels excise taxes | 632 | (including farming and taconite) | 1,634 |  |  |
| Alcoholic beverage excise taxes | 61 |  |  |  |  |
| Cigarette \& tobacco excise taxes | 178 | Subtotal | \$4,071 |  |  |
| Insurance premiums tax | 202 |  |  |  |  |
| Gambling taxes | 57 |  |  |  |  |
| MinnesotaCare taxes | 191 | Sales taxes | 114 |  |  |
| Motor vehicle registration tax | 483 | Gross earnings taxes | 45 |  |  |
| Mortgage and deed taxes | 263 |  |  |  |  |
| Waste taxes | 56 |  |  |  |  |
| State property taxes | 585 |  |  |  |  |
| Property tax refunds | -268 |  |  |  |  |
| Total | \$12,945 | Total | \$4,229 |  | \$17,174 |
| Omitted |  | Omitted |  | Omitted |  |
| Controlled substances tax |  | Tree growth tax |  |  |  |
| Airflight property tax |  | Auxiliary forest tax |  |  |  |
| Aircraft registration tax |  | Contamination tax |  |  |  |
| Rural electric cooperatives tax |  | Severed mineral interests tax |  |  |  |
| Metropolitan solid waste landfill fee |  | Unmined taconite tax Local gambling tax |  |  |  |
| Total | \$19 | Total | \$4 |  | \$28 |
| Total Tax Collections | \$12,964 | Total Tax Collections | \$4,233 | Total Tax Collections | \$17,197 |

## The Concept of Tax Incidence

Economists commonly distinguish between the initial impact of a tax and its incidence. The initial impact of a tax is on the taxpayer legally liable to pay the tax, while the incidence of a tax is the final resting place of the tax after any tax shifting has occurred.

Figure 1-1 illustrates the steps involved in moving from impact to tax incidence on Minnesota households.

Figure 1-1
Estimating Tax Incidence

| STEP 1: |  | STEP 2: |  | STEP 3: |
| :---: | :---: | :---: | :---: | :---: |
| IMPACT | $\xrightarrow[\text { SHIFTING }]{ }$ | INCIDENCE <br> on (resident and nonresident) consumers, capital, labor, and land | $\xrightarrow[\text { ALLOCATION }]{ }$ | INCIDENCE <br> on specific Minnesota households |
| Initial Imposition of Tax |  | Actual Burden of the Tax |  | Actual Burden on Households |

Following are the major findings of this study laid out according to each step in Figure 1-1.

## Step 1 - Impact

Figure 1-2, derived from Tables 1-2 and 1-3, illustrates the distribution of the revenues actually collected in 2002 and expected to be collected in 2007 by three general categories: Income, Consumption, and Property.

Figure 1-2
Minnesota Tax System Impacts by Tax Area


The three graphs in the figure show the relative tax shares that exist in periods of quite different economic circumstances. There was a decline in income from 2000 to 2002; the year 2002 was at or near the bottom of a recession. But the period from 2002 to 2007 is expected to be one of growth. There are other factors at work that also affect the relative tax shares.

Income taxes - Household income is expected to grow by more than 32 percent from 2002 to 2007. As a general rule, income taxes tend to keep pace or grow as incomes rise. Taxes on consumption and on property, by contrast, often lag behind.

Consumption taxes - There are several tax law changes that affect consumption tax receipts in 2007 compared to 2002. There is a scheduled reduction in the liquor sales tax rate and the elimination of the auto rental tax. Insurance premiums and MinnesotaCare taxes, on the other hand, are projected to rise.

Property taxes - Levy limits were abolished in 2004. Limited market value for houses is phased out over 2002 to 2007. The market value for houses is expected to rise sharply compared to that for other types of property.

Table 1-2 2002 State and Local Tax Collections by Type of Tax and Taxpayer Category (\$ Millions)

| Tax Category | Collections |  | Percentage by Taxpayer Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Percentage Distribution | Households |  | Businesses | Total |
|  |  |  | Resident | Nonresident |  |  |
| State Taxes |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Individual income tax | \$5,408 | 31.5\% | 96.7\% | 3.3\% |  | 100.0\% |
| Corporate franchise tax ${ }^{1}$ | 560 | 3.3 |  |  | 100.0\% | 100.0 |
| Estate tax | 97 | 0.6 | 100.0 |  |  | 100.0 |
| Total Income and Estate Taxes | \$6,064 | 35.3\% | 87.8\% | 2.9\% | 9.2\% | 100.0\% |
| Taxes on Consumption |  |  |  |  |  |  |
| Total sales tax | \$4,438 | 25.8\% | 53.1\% | 3.3\% | 43.6\% | 100.0\% |
| General sales/use tax | 3,829 | 22.3 | 51.0 | 3.8 | 45.2 | 100.0 |
| Sales tax on motor vehicles | 609 | 3.5 | 66.3 |  | 33.7 | 100.0 |
| Motor fuels excise taxes | 632 | 3.7 |  |  | 100.0 | 100.0 |
| Alcoholic beverage excise taxes | 61 | 0.4 |  |  | 100.0 | 100.0 |
| Cigarette and tobacco excise taxes | 178 | 1.0 |  |  | 100.0 | 100.0 |
| Insurance premiums taxes | 202 | 1.2 |  |  | 100.0 | 100.0 |
| Gambling taxes | 57 | 0.3 |  |  | 100.0 | 100.0 |
| MinnesotaCare taxes | 191 | 1.1 |  |  | 100.0 | 100.0 |
| Total Consumption Taxes | \$5,760 | 33.5\% | 40.9\% | 2.5\% | 56.6\% | 100.0\% |
| Taxes on Property |  |  |  |  |  |  |
| Residential recreational | \$28 | 0.2\% | 80.2\% | 19.8\% |  | 100.0\% |
| Commercial | 369 | 2.1 |  |  | 100.0\% | 100.0 |
| Industrial | 125 | 0.7 |  |  | 100.0 | 100.0 |
| Utility | 64 | 0.4 |  |  | 100.0 | 100.0 |
| Total Property Taxes | \$585 | 3.4\% | 3.8\% | 0.9\% | 95.3\% | 100.0\% |
| Other Taxes |  |  |  |  |  |  |
| Motor vehicle registration tax | \$483 | 2.8\% | 81.0\% |  | 19.0\% | 100.0\% |
| Mortgage and deed taxes | 263 | 1.5 | 63.7 |  | 36.3 | 100.0 |
| Solid waste management taxes | 56 | 0.3 | 39.8 |  | 60.2 | 100.0 |
| Total Other Taxes | \$803 | 4.7\% | 72.4\% |  | 27.6\% | 100.0 |
| Property Tax Refunds |  |  |  |  |  |  |
| Homeowners | -\$131 | -0.8\% | 100.0\% |  |  | 100.0\% |
| Renters | -137 | -0.8 | 100.0 |  |  | 100.0 |
| Total Property Tax Refunds | -\$268 | -1.6\% | 100.0\% |  |  | 100.0\% |
| Total State Taxes | \$12,945 | 75.4\% | 61.9\% | 2.5\% | 35.5\% | 100.0\% |
| Local Taxes |  |  |  |  |  |  |
| Property taxes (Pay 2002) | \$4,071 | 23.7\% | 49.2\% | 0.4\% | 50.4\% | 100.0\% |
| General property tax (gross-credits) | 4,009 | 23.3 | 50.0 | 0.4 | 49.6 | 100.0 |
| Homeowners (gross of PTR) | 1,936 | 11.3 | 100.0 |  |  | 100.0 |
| Residential recreational | 84 | 0.5 | 80.2 | 19.8 |  | 100.0 |
| Commercial ${ }^{2}$ | 882 | 5.1 |  |  | 100.0 | 100.0 |
| Industrial | 296 | 1.7 |  |  | 100.0 | 100.0 |
| Farm (other than residence) ${ }^{3}$ | 212 | 1.2 |  |  | 100.0 | 100.0 |
| Rental housing | 416 | 2.4 |  |  | 100.0 | 100.0 |
| Utility | 181 | 1.1 |  |  | 100.0 | 100.0 |
| Minerals ${ }^{4}$ | 0 | 0.0 |  |  | 100.0 | 100.0 |
| Mining production taxes (taconite) | 62 | 0.4 |  |  | 100.0 | 100.0 |
| Local sales taxes ${ }^{5}$ | 114 | 0.7 | 51.0 | 3.8 | 45.2 | 100.0 |
| Local gross earnings taxes ${ }^{6}$ | 45 | 0.3 |  |  | 100.0 | 100.0 |
| Total Local Taxes | \$4,229 | 24.6\% | 48.8\% | 0.5\% | 50.7\% | 100.0\% |
| Total State and Local Taxes | \$17,174 | 100.0\% | 58.7\% | 2.0\% | 39.3\% | 100.0\% |

[^0]Table 1-3
2007 State and Local Tax Collections by Type of Tax and Taxpayer Category (\$ Millions)

| Tax Category | Collections |  | Percentage by Taxpayer Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Percentage Distribution | Households |  | Businesses | Total |
|  |  |  | Resident | Nonresident |  |  |
| State Taxes |  |  |  |  |  |  |
| Taxes on Income and Estate Taxes |  |  |  |  |  |  |
| Individual income tax | \$7,174 | 32.6\% | 96.7\% | 3.3\% |  | 100.0\% |
| Corporate franchise tax ${ }^{1}$ | 733 | 3.3 |  |  | 100.0\% | 100.0 |
| Estate tax | 92 | 0.4 | 100.0 |  |  | 100.0 |
| Total Income and Estate Taxes | \$7,999 | 36.4\% | 87.9\% | 3.0\% | 9.2\% | 100.0\% |
| Taxes on Consumption |  |  |  |  |  |  |
| Total sales tax | \$5,140 | 23.4\% | 53.3\% | 3.5\% | 43.2\% | 100.0\% |
| General sales/use tax | 4,547 | 20.7 | 51.7 | 3.9 | 44.4 | 100.0 |
| Sales tax on motor vehicles | 593 | 2.7 | 66.3 |  | 33.7 | 100.0 |
| Motor fuels excise taxes | 692 | 3.1 |  |  | 100.0 | 100.0 |
| Alcoholic beverage excise taxes | 69 | 0.3 |  |  | 100.0 | 100.0 |
| Cigarette and tobacco excise taxes | 173 | 0.8 |  |  | 100.0 | 100.0 |
| Insurance premiums taxes | 383 | 1.7 |  |  | 100.0 | 100.0 |
| Gambling taxes | 60 | 0.3 |  |  | 100.0 | 100.0 |
| MinnesotaCare taxes | 435 | 2.0 |  |  | 100.0 | 100.0 |
| Total Consumption Taxes | \$6,951 | 31.6\% | 39.4\% | 2.6\% | 58.0\% | 100.0\% |
| Taxes on Property |  |  |  |  |  |  |
| Residential recreational | \$62 | 0.3\% | 80.2\% | 19.8\% |  | 100.0\% |
| Commercial | 421 | 1.9 |  |  | 100.0\% | 100.0 |
| Industrial | 124 | 0.6 |  |  | 100.0 | 100.0 |
| Utility | 64 | 0.3 |  |  | 100.0 | 100.0 |
| Total Property Taxes | \$671 | 3.0\% | 7.4\% | 1.8\% | 90.8\% | 100.0\% |
| Other Taxes |  |  |  |  |  |  |
| Motor vehicle registration tax | \$518 | 2.4\% | 81.0\% |  | 19.0\% | 100.0\% |
| Mortgage and deed taxes | 235 | 1.1 | 54.0 |  | 46.0 | 100.0 |
| Solid waste management taxes | 63 | 0.3 | 41.4 |  | 58.6 | 100.0 |
| Total Other Taxes | \$816 | 3.7\% | 70.2\% |  | 29.8\% | 100.0 |
| Property Tax Refunds |  |  |  |  |  |  |
| Homeowners | -\$205 | -0.9\% | 100.0\% |  |  | 100.0\% |
| Renters | -153 | -0.7 | 100.0 |  |  | 100.0 |
| Total Property Tax Refunds | -\$358 | -1.6\% | 100.0\% |  |  | 100.0\% |
| Total State Taxes | \$16,078 | 73.1\% | 62.4\% | 2.7\% | 34.9\% | 100.0\% |
| Local Taxes |  |  |  |  |  |  |
| Property taxes (Pay 2002) | \$5,738 | 26.1\% | 57.6\% | 0.5\% | 41.9\% | 100.0\% |
| General property tax (gross-credits) | 5,651 | 25.7 | 58.5 | 0.5 | 41.0 | 100.0 |
| Homeowners (gross of PTR) | 3,190 | 14.5 | 100.0 |  |  | 100.0 |
| Residential recreational | 141 | 0.6 | 80.2 | 19.8 |  | 100.0 |
| Commercial ${ }^{2}$ | 961 | 4.4 |  |  | 100.0 | 100.0 |
| Industrial | 283 | 1.3 |  |  | 100.0 | 100.0 |
| Farm (other than residence) ${ }^{3}$ | 272 | 1.2 |  |  | 100.0 | 100.0 |
| Rental housing | 629 | 2.9 |  |  | 100.0 | 100.0 |
| Utility | 175 | 0.8 |  |  | 100.0 | 100.0 |
| Minerals ${ }^{4}$ | 0 | 0.0 |  |  | 100.0 | 100.0 |
| Mining production taxes (taconite) | 87 | 0.4 |  |  | 100.0 | 100.0 |
| Local sales taxes ${ }^{5}$ | 131 | 0.6 | 51.7 | 3.9 | 44.4 | 100.0 |
| Local gross earnings taxes ${ }^{6}$ | 53 | 0.2 |  |  | 100.0 | 100.0 |
| Total Local Taxes | \$5,922 | 26.9\% | 56.9\% | 0.6\% | 42.5\% | 100.0\% |
| Total State and Local Taxes | \$22,000 | 100.0\% | 60.9\% | 2.1\% | 37.0\% | 100.0\% |

[^1] forest incentive program payments.

Together these factors imply that the relative share of income taxes rises slightly, the relative share of consumption taxes drops and the relative share of property taxes rises.

Another way of looking at this is to consider how Minnesota's tax system is split between state and local taxes. In 2002, the state's share was about 75 percent of the total; by 2007 that is expected to drop to 73 percent.

In addition, it is also possible to examine the impact of the tax system on households and businesses. Figure 1-3 depicts the proportions of the tax system that impact the two categories with a small amount in both years expected to be paid by nonresidents of Minnesota.

Figure 1-3
Minnesota Tax System Impacts: Business vs. Households


A number of factors combine to shift taxes away from business and toward households. Market value of homes is expected to increase at a much greater rate than that for business property. The new statewide property tax, while primarily a business tax, is restricted in growth to the rate of inflation. Sales taxes imposed on businesses show a lower rate of growth than do sales taxes paid by households. The income tax grows at a faster rate than consumption taxes.

To further explore the impact of Minnesota's tax system on businesses, taxes have been allocated by industrial sector.

## Effective Tax Rates by Industrial Sector

## Background

The burden a tax system places on business is of interest to policymakers. While the old saying that "businesses don’t pay taxes, people do" is essentially true, the issue of tax burden on business is important in a competitive marketplace which is increasingly global in scope. In order to examine the issue in Minnesota, the following analysis has been included in the tax incidence report.

Taking the private business sector tax amounts and allocating each of the separate taxes analyzed in this study, it is possible to calculate and compare the total tax burden by the major industrial sectors in Minnesota's economy.

The next step in calculating the effective tax rates is to select a common measure for a tax base across industry sectors so that a meaningful comparison can be made. This is necessary because of the diverse number of bases that are involved in Minnesota's tax system. For example, property tax is computed on a value concept while sales tax is tied to a selling price and corporate income tax is computed on a measure of profit. The common base used in this analysis is gross state product (GSP) associated with each sector of the state's economy. The source of the output figures are estimates produced by the U.S. Department of Commerce for 2002 and a forecast for 2007.

## Summary of Effective Tax Rates by Industry

As shown in Table 1-4, the overall effective tax rate on Minnesota's businesses was 3.68 percent in 2002 and is estimated to fall to 3.47 percent by 2007, a decline of over 5 percent. The decline is due to reductions associated with property tax reform and a decline in sales tax effective rates. Approximately 40 percent of all business tax burden comes from property taxes. Sales and use is second followed by corporate income tax which is a distant third.

On a sector basis in 2002 the highest effective tax rate of 13.8 percent belongs to mining. While much of the mining tax burden is destined for outside Minnesota, the taconite tax, tied directly to production, is the reason for the high rate. At the opposite end of the spectrum is the Financial Activities sector which has an effective tax rate of 2.5 percent.

Table 1-4
Effective Rates by Tax

| Tax | Effective Rate |  |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 7}$ |
| Corporate Franchise | $0.31 \%$ | $0.32 \%$ |
| General Sales | 1.00 | 0.91 |
| Motor Vehicle Sales | 0.11 | 0.09 |
| Motor Fuels | 0.35 | 0.30 |
| Insurance Premiums | 0.11 | 0.17 |
| Mortgage/Deed | 0.05 | 0.05 |
| MinnesotaCare | 0.11 | 0.19 |
| Other | 0.21 | 0.17 |
| Property Tax |  |  |
| Commercial | 0.70 | 0.61 |
| Industrial | 0.24 | 0.18 |
| Farm | 0.12 | 0.12 |
| Utility | 0.14 | 0.10 |
| Rental | 0.23 | 0.28 |
| Minerals/Taconite | 0.03 | 0.04 |
| Motor Vehicle Registration | 0.05 | 0.04 |
| Total Private |  | $3.68 \%$ |
|  | $3.47 \%$ |  |

Figure 1-4 contains the eleven industrial sectors with their effective tax rates for 2002 and 2007.

Figure 1-4
Effective Tax Rates for 2002 and 2007


## Step 2 - Shifting

Step 2 relies on economic theory to estimate how much of the burden of each tax is "shifted" from the initial business taxpayer to households. Such shifting depends on Minnesota tax rates compared to those in other states, the nature of the market for the goods or services produced by the business being taxed and other factors. Step 2 estimates how much of the business tax burden is shifted onto consumers (in higher prices), labor (in lower wages), and capital (in lower rates of return). Figure 1-5 indicates that Minnesota households will pay either directly or indirectly through shifted business tax somewhat more in property taxes in 2007 than in 2002 due to property tax reform and relative growth rates.

Figure 1-5
Household Incidence After Shifting


## Step 3 - Distributional Analysis

Step 3 combines the incidence assumptions from Step 2 with information on the income and characteristics of individuals to estimate the tax burden falling on each of Minnesota's 2.3 million households. Each dollar of tax is allocated either to specific Minnesota households or exported out of state. The result is a tax burden, or tax incidence, of each separate tax. These separate taxes can be aggregated to estimate the total incidence by household. Using the estimated burden by household, effective tax rates can be computed. Effective tax rates provide insight into how the incidence of Minnesota's tax system changes as household income changes.

## Tax Progressivity and the Suits Index

Taxes are often described as progressive, proportional, or regressive. The effective tax rate -- that is, the ratio of taxes paid to income -- can be used to compare tax burdens across income categories. A progressive tax is one in which the effective tax rate rises as income rises. A regressive tax is one in which the effective tax rate falls as income rises. However, it is difficult to summarize the overall distribution of a tax (progressive, proportional, or regressive) from the individual effective tax rates. The Suits Index is a summary measure of the overall distribution for a specific tax or group of taxes.

The Suits Index has numerical properties that make it easy to understand the degree of progressivity or regressivity of a tax. A proportional tax has a Suits Index equal to zero; a progressive tax has a positive index number in the range between 0 and +1 . In the extreme case, when the total tax burden is paid by those in the highest income bracket, the index has a value of +1 . For a regressive tax, the Suits Index has a negative value between 0 and -1 , with -1 being the most regressive value.

Table 1-5 presents Suits indexes for selected Minnesota state and local tax groups in 2002 and 2007. The only major progressive tax is the personal income tax. Consumption taxes were the most regressive category. Taken as a whole, the system of Minnesota taxes was marginally regressive (a Suits index of -0.018 ). State taxes were progressive ( +0.027 ), and local taxes were regressive ( -0.173 ). Between 2002 and 2007, Minnesota’s tax system, as measured by the Suits index, shows a move toward regressivity.

Table 1-5
Suits Indexes for Selected Minnesota State and Local Taxes

| Tax Category | 2002 <br> Suits Index | 2007 <br> Suits Index |
| :--- | :---: | :---: |
| Personal Income Tax | +0.199 | +0.191 |
| Sales Taxes (State \& Local) | -0.143 | -0.147 |
| State Business Taxes | -0.179 | -0.180 |
| State Individual Taxes | +0.107 | +0.112 |
| All State Taxes | +0.027 | +0.032 |
| Local Taxes | -0.173 | -0.176 |
| Total Taxes | -0.018 | -0.022 |

## Effective Tax Rates

The major findings in this study are summarized in Tables 1-4, 1-6, and 1-7 and highlighted in Figures 1-4, 1-6, and 1-7.

For analytical purposes, Minnesota's households are divided into 10 equal parts, or deciles. Each decile has an associated income value for calculating effective tax rates. The results show that the state and local tax system had some progressivity in the lower to middle deciles and some regressivity in the middle to upper deciles. For 2002, effective tax rates rose from 10.1 percent in the third decile to 12.0 percent in the seventh decile, declined to 11.7 percent in the ninth decile, and then fell to 10.7 percent in the tenth decile. This pattern was similar for the projections to 2007.

Overall, Minnesota residents paid an estimated 11.3 percent of their 2002 total income in state and local taxes; this declined to 10.9 percent for the 2007 projections. For 2002, the effective tax rate was 8.7 percent for state taxes and 2.6 percent for local taxes. Taxpayers in the second through tenth deciles pay over 98 percent of the taxes included in the study. Because the information for the first decile includes data anomalies and measurement limitations discussed in the study, effective tax rates for the first decile are not reliable.

As shown in Figure 1-6, state tax burdens and local tax burdens were distributed quite differently. Total state taxes for 2002 (individual and business combined) were slightly progressive overall, with effective tax rates generally rising from 5.9 percent in the second decile to 9.2 percent in the ninth decile before falling to 9.0 percent in the tenth decile. Local tax effective rates, essentially property tax, declined consistently over all deciles except the sixth and were regressive overall. By 2007, effective rates fall across all deciles at the state level. Local taxes, conversely, increase because of expected increases in property values and property tax reform.

As shown in Figure 1-7, the patterns of effective rates for taxes paid by individuals versus businesses were also distributed quite differently. For 2002, effective rates for taxes paid by individuals increased from 3.5 percent in the second decile to 8.6 percent in the ninth decile, and then declined to 8.4 percent in the tenth decile. Figure 1-7 indicates that Minnesota state and local taxes on businesses after shifting to Minnesota citizens are regressive, with effective tax rates for 2002 falling from 7.0 to 2.3 percent between the second and tenth deciles. The overall effective rate for taxes on businesses after shifting was 3.4 percent in 2002. For the projections to 2007, the overall effective tax rate declined to 3.1 percent on businesses and 7.7 percent on individuals.

Table 1-6
Minnesota Effective Tax Rates for 2002 and 2007
State and Local Taxes by Population Decile

|  | $\mathbf{2 0 0 2}$ |  |  |
| :--- | :---: | :---: | :---: |
| Decile | State | Local | Total |
| First | $10.0 \%$ | $8.2 \%$ | $18.2 \%$ |
| Second | 5.9 | 4.6 | 10.5 |
| Third | 6.0 | 4.1 | 10.1 |
| Fourth | 7.5 | 3.5 | 11.0 |
| Fifth | 8.1 | 3.2 | 11.4 |
| Sixth | 8.7 | 3.3 | 11.9 |
| Seventh | 9.1 | 3.0 | 12.0 |
| Eighth | 9.0 | 2.9 | 11.8 |
| Ninth | 9.2 | 2.5 | 11.7 |
| Tenth | 9.0 | 1.8 | 10.7 |
| Total | $8.7 \%$ | $2.6 \%$ | $11.3 \%$ |


| $\mathbf{2 0 0 7}$ |  |  |
| :---: | :---: | :---: |
| State | Local | Total |
| $8.1 \%$ | $8.2 \%$ | $16.3 \%$ |
| 5.0 | 4.7 | 9.7 |
| 5.5 | 4.3 | 9.7 |
| 6.8 | 3.9 | 10.7 |
| 7.5 | 3.6 | 11.2 |
| 8.1 | 3.5 | 11.6 |
| 8.4 | 3.3 | 11.7 |
| 8.4 | 3.4 | 11.8 |
| 8.5 | 2.8 | 11.4 |
| 8.3 | 1.9 | 10.2 |
| $8.1 \%$ | $2.9 \%$ | $10.9 \%$ |

Figure 1-6
Effective Tax Rates for 2002 and 2007
State and Local Taxes by Population Decile


Table 1-7
Minnesota Effective Tax Rates for 2002 and 2007 Individual and Business Taxes by Population Decile

|  | $\mathbf{2 0 0 2}$ |  |  |
| :--- | :---: | :---: | :---: |
| Decile | Individual | Business | Total |
| First | $6.2 \%$ | $11.7 \%$ | $18.2 \%$ |
| Second | 3.5 | 7.0 | 10.5 |
| Third | 4.3 | 5.6 | 10.1 |
| Fourth | 5.7 | 5.2 | 11.0 |
| Fifth | 6.9 | 4.4 | 11.4 |
| Sixth | 7.7 | 4.2 | 11.9 |
| Seventh | 8.1 | 3.8 | 12.0 |
| Eighth | 8.3 | 3.5 | 11.8 |
| Ninth | 8.6 | 3.0 | 11.7 |
| Tenth | 8.4 | 2.3 | 10.7 |
| Total | $7.9 \%$ | $3.4 \%$ | $11.3 \%$ |


| 2007 |  |  |
| :---: | :---: | :---: |
| Individual | Business | Total |
| $5.7 \%$ | $10.4 \%$ | $16.3 \%$ |
| 3.8 | 5.8 | 9.7 |
| 4.5 | 5.1 | 9.7 |
| 5.9 | 4.7 | 10.7 |
| 7.0 | 4.1 | 11.2 |
| 7.7 | 3.8 | 11.6 |
| 8.1 | 3.6 | 11.7 |
| 8.4 | 3.4 | 11.8 |
| 8.5 | 2.8 | 11.4 |
| 8.1 | 2.1 | 10.2 |
| $7.7 \%$ | $3.1 \%$ | $10.9 \%$ |

Figure 1-7
Effective Tax Rates for 2002 and 2007
Individual and Business Taxes by Population Decile


| $-\cdots 2002$ Total | $-\cdots-\cdot 2002$ Individual | --2002 Business |
| :--- | :--- | :--- |
| $\cdots-\cdots 2007$ Total | $-\quad-2007$ Individual | --2007 Business |

## Historical Comparison

Incidence data has been collected and published in a series of studies, of which this is the eighth. That data extends back to 1988. It is interesting to consider the pattern of effective tax rates and Suits index numbers over that time. This period illustrates the effect of the business cycle on incomes and tax receipts. It includes both very rapid growth periods in the mid- and late 1990's, the slowdown of the early 1990's, and the contraction from 2000 to 2002.

Effective tax rates over the period 1988 - 2002 at first rise and then fall. As shown in Table 1-8, the effective tax rate for the tax system as a whole was 11.8 percent in 1990. (It was 9.1 percent in 1988; however, the study in that year did not include business taxes.) Effective tax rates rose to 12.9 percent just four years later in 1994, but then began a sustained decline to 11.3 percent in 2002. By 2007 it is expected that the effective tax rate will be 10.9 percent. The decline is attributable partly to tax cuts and partly to income growth, especially in the late 1990's, that outstripped tax collections.

Suits index values show a different pattern, as also shown in Table 1-8. The tax system is Suits-neutral in both 1988 and 1990, but then starts trending toward greater regressivity. The Suits index falls from -0.01 in 1992 and 1994 to a low of -0.04 in 1998. It rises somewhat in succeeding years and is expected to equal 0.02 in 2007.

Effective tax rates by decile for the period are given in Table 1-9. Table 1-10 shows the number of households, total household incomes and total taxes paid by those households in the top $5 \%$ and top $1 \%$ of income levels.

Table 1-8
Households, Household Income, Total Taxes, Effective Tax Rates, and Suits Indices, All Taxes, 1988-2007
(Amounts in \$ 000s)

| Year | Number of <br> Households | Household <br> Income | Total Taxes* <br> as Imposed | Tax Dollars* <br> Included in <br> Study (\%) | Total Taxes** <br> After Shifting | Effective <br> Tax Rate | Suits <br> Index |
| :---: | :---: | ---: | ---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 9 8 8}$ | $2,035,717$ | $\$ 59,590,130$ | $\$ 9,092,150$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| $\mathbf{1 9 9 0}$ | $2,072,488$ | $65,842,600$ | $9,575,000$ | $97.1 \%$ | $\$ 7,747,743$ | $11.8 \%$ | 0.00 |
| $\mathbf{1 9 9 2}$ | $2,120,967$ | $74,410,299$ | $11,050,000$ | $96.9 \%$ | $8,991,383$ | $12.1 \%$ | -0.01 |
| $\mathbf{1 9 9 4}$ | $2,148,820$ | $80,148,374$ | $12,539,000$ | $98.0 \%$ | $10,323,412$ | $12.9 \%$ | -0.01 |
| $\mathbf{1 9 9 6}$ | $2,193,971$ | $93,272,563$ | $14,495,000$ | $98.0 \%$ | $11,886,823$ | $12.7 \%$ | -0.02 |
| $\mathbf{1 9 9 8}$ | $2,232,670$ | $114,610,957$ | $16,137,000$ | $97.8 \%$ | $13,526,348$ | $11.8 \%$ | -0.04 |
| $\mathbf{2 0 0 0}$ | $2,322,380$ | $132,094,974$ | $17,599,000$ | $99.8 \%$ | $14,809,590$ | $11.2 \%$ | -0.03 |
| $\mathbf{2 0 0 2}$ | $2,340,070$ | $127,311,429$ | $17,174,000$ | $99.9 \%$ | $14,412,365$ | $11.3 \%$ | -0.02 |
| $\mathbf{2 0 0 7}$ (est) | $2,509,820$ | $171,554,341$ | $22,000,000$ | $\mathrm{n} / \mathrm{a}$ | $18,664,791$ | $10.9 \%$ | -0.02 |


| Interval | Household <br> Growth | Income <br> Growth | Post-Shifting <br> Tax Growth** |
| :---: | :---: | :---: | :---: |
| $1988-1990$ | $1.8 \%$ | $10.5 \%$ | n/a |
| $1990-1992$ | $2.3 \%$ | $13.0 \%$ | $16.1 \%$ |
| $1992-1994$ | $1.3 \%$ | $7.7 \%$ | $14.8 \%$ |
| $1994-1996$ | $2.1 \%$ | $16.4 \%$ | $15.1 \%$ |
| $1996-1998$ | $1.8 \%$ | $22.9 \%$ | $13.8 \%$ |
| $1998-2000$ | $4.0 \%$ | $15.3 \%$ | $9.5 \%$ |
| $2000-2002$ | $0.8 \%$ | $-3.6 \%$ | $-2.7 \%$ |
| $2002-2007$ (est) | $7.3 \%$ | $34.8 \%$ | $29.5 \%$ |

*Taxes not included in the study have declined in number over time.
**In 1988 business taxes, after shifting, were not included in the study.

Table 1-9
Effective Tax Rates by Population Decile, All Taxes, 1988-2002, 2007 (est.)

| Decile | $\mathbf{1 9 8 8}^{*}$ | $\mathbf{1 9 9 0}$ | $\mathbf{1 9 9 2}$ | $\mathbf{1 9 9 4}$ | $\mathbf{1 9 9 6}$ | $\mathbf{1 9 9 8}$ | $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 2}$ | 2007 (est.) |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| First | $16.7 \%$ | $17.9 \%$ | $16.1 \%$ | $17.3 \%$ | $17.8 \%$ | $20.2 \%$ | $17.4 \%$ | $18.2 \%$ | $16.3 \%$ |
| Second | $9.1 \%$ | $11.1 \%$ | $12.0 \%$ | $12.3 \%$ | $12.0 \%$ | $11.3 \%$ | $9.8 \%$ | $10.5 \%$ | $9.7 \%$ |
| Third | $9.2 \%$ | $10.7 \%$ | $12.1 \%$ | $11.8 \%$ | $12.2 \%$ | $10.8 \%$ | $10.6 \%$ | $10.1 \%$ | $9.7 \%$ |
| Fourth | $9.2 \%$ | $11.3 \%$ | $12.1 \%$ | $12.8 \%$ | $12.5 \%$ | $12.0 \%$ | $11.1 \%$ | $11.0 \%$ | $10.7 \%$ |
| Fifth | $8.8 \%$ | $11.1 \%$ | $12.2 \%$ | $12.8 \%$ | $13.0 \%$ | $12.1 \%$ | $11.5 \%$ | $11.4 \%$ | $11.2 \%$ |
| Sixth | $9.0 \%$ | $11.8 \%$ | $12.3 \%$ | $13.2 \%$ | $13.1 \%$ | $13.1 \%$ | $12.3 \%$ | $11.9 \%$ | $11.6 \%$ |
| Seventh | $9.0 \%$ | $12.0 \%$ | $12.2 \%$ | $13.0 \%$ | $13.1 \%$ | $12.9 \%$ | $12.0 \%$ | $12.0 \%$ | $11.7 \%$ |
| Eighth | $8.9 \%$ | $11.9 \%$ | $12.0 \%$ | $13.0 \%$ | $13.0 \%$ | $12.9 \%$ | $12.0 \%$ | $11.8 \%$ | $11.8 \%$ |
| Ninth | $8.9 \%$ | $11.8 \%$ | $11.9 \%$ | $13.0 \%$ | $13.0 \%$ | $12.5 \%$ | $11.9 \%$ | $11.7 \%$ | $11.4 \%$ |
| Tenth | $9.1 \%$ | $11.7 \%$ | $11.9 \%$ | $12.6 \%$ | $12.2 \%$ | $10.6 \%$ | $10.3 \%$ | $10.7 \%$ | $10.2 \%$ |
| Total | $9.1 \%$ | $11.8 \%$ | $12.1 \%$ | $12.9 \%$ | $12.7 \%$ | $11.8 \%$ | $11.2 \%$ | $11.3 \%$ | $10.9 \%$ |
| Top 5\% | $9.1 \%$ | $11.6 \%$ | $11.8 \%$ | $12.3 \%$ | $11.9 \%$ | $10.1 \%$ | $9.9 \%$ | $10.5 \%$ | $9.9 \%$ |
| Top 1\% | $8.9 \%$ | $11.2 \%$ | $11.6 \%$ | $11.8 \%$ | $11.0 \%$ | $8.3 \%$ | $8.4 \%$ | $9.0 \%$ | $8.4 \%$ |

* Does not include shifted business taxes

Table 1-10
Number of Households, Total Income and Total Taxes for the Top 5\% and Top 1\% (\$ Thousands)

|  | Top 5\% |  |  | Top 1\% |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | Households | Income | Taxes | Households | Income | Taxes |
| $198 \boldsymbol{H}^{*}$ | 101,799 | $\$ 15,436,146$ | $\$ 1,409,437$ | 20,354 | $\$ 7,725,957$ | $\$ 685,031$ |
| 1990 | 92,187 | $15,173,982$ | $1,761,941$ | 18,483 | $7,323,631$ | 820,611 |
| 1992 | 106,085 | $20,147,382$ | $2,379,655$ | 21,218 | $10,266,670$ | $1,186,508$ |
| 1994 | 107,441 | $21,068,008$ | $2,601,109$ | 21,488 | $10,289,836$ | $1,209,685$ |
| 1996 | 109,699 | $26,448,677$ | $3,147,036$ | 21,941 | $13,658,169$ | $1,504,927$ |
| 1998 | 111,680 | $36,014,107$ | $3,646,122$ | 22,358 | $19,774,737$ | $1,645,956$ |
| 2000 | 116,187 | $41,503,536$ | $4,118,505$ | 23,233 | $22,193,935$ | $1,872,529$ |
| 2002 | 117,004 | $35,715,029$ | $3,745,459$ | 23,401 | $17,636,487$ | $1,594,011$ |
| 2007 (est.) | 125,519 | $\$ 50,010,997$ | $\$ 4,929,079$ | 25,104 | $\$ 25,654,331$ | $\$ 2,161,902$ |

[^2]
## Principal Results, 2002

This section examines the state and local tax burdens imposed on Minnesota taxpayers in 2002. Taxes paid by businesses as well as those paid directly by households are included. The taxes included account for over 99 percent of Minnesota state and local tax revenue in 2002.

Only Minnesota taxes paid by residents are included in the analysis below; Minnesota taxes paid by nonresidents and taxes paid by Minnesota residents to other states are excluded. For business taxes, the study estimates the extent to which they are shifted forward to Minnesota consumers in higher prices or backward to Minnesota workers in lower wages or to owners of capital in lower returns. The incidence results for the entire system of state and local taxes in Minnesota are reported both in terms of the overall distribution of tax burdens and by tax type.

## The Total Tax Burden

For 2002, Minnesota residents paid a total of $\$ 14.4$ billion in taxes while earning $\$ 127.3$ billion in total money income. Minnesota residents thus paid 11.3 percent of their total income in state and local taxes.

As shown in Figure 2-1, the individual income tax accounted for 36.3 percent of the total tax burden on Minnesota residents. Homeowner property taxes and the consumer state and local sales tax (including sales tax on motor vehicles) were 13.4 percent and 16.4 percent of the total, respectively. Taxes imposed on business accounted for 30.0 percent. All other taxes comprised the remaining 3.9 percent of total state and local taxes paid by Minnesota residents.

Figure 2-1

## 2002 Distribution of Minnesota State and Local Tax Burdens by Tax



Details of Minnesota tax collections before and after tax shifting are shown in Table $2-1$. Of the $\$ 17.2$ billion in total tax collections in 2002, $\$ 14.4$ billion or almost 84 percent is paid by Minnesotans, directly or indirectly. The rest is exported to taxpayers out of state.

It is apparent from the table that some taxes are borne by Minnesotans in much greater proportions than are others. Of the large state taxes, the income tax is borne almost entirely by Minnesota residents, who pay over 96 percent of total collections, but residents of Minnesota pay a lesser share, 82.4 percent, of the general sales tax. At the other end of the scale, Minnesotans pay only 10.9 percent of the property taxes on industrial property.

Table 2-1
2002 Tax Collection Amounts (\$ Millions)

| Tax Type | Total | As Imposed |  |  | After Shifting |  | Suits <br> Index ${ }^{5}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | MN HH's | NR | Business | Minnesota | Exported |  |
| State Taxes <br> Taxes on Income and Estates <br> Individual income tax <br> Corporate franchise tax ${ }^{1}$ <br> Estate tax <br> Total Income and Estate Taxes | $\begin{array}{r} \$ 5,408 \\ 560 \\ 97 \\ \hline \$ 6,064 \\ \hline \end{array}$ | $\begin{array}{r} \$ 5,229 \\ \\ \hline \$ 5,326 \\ \hline \end{array}$ | $\begin{aligned} & \$ 178 \\ & \hline \$ 178 \end{aligned}$ | $\begin{aligned} & \$ 560 \\ & \hline \$ 560 \end{aligned}$ | $\begin{array}{r} \$ 5,229 \\ 297 \\ 97 \\ \hline \$ 5,623 \\ \hline \end{array}$ | $\begin{array}{r} \$ 178 \\ 263 \\ \hline \$ 441 \end{array}$ | $\begin{array}{r} 0.199 \\ -0.116 \\ 0.281 \\ 0.184 \\ \hline \end{array}$ |
| Taxes on Consumption <br> Total sales tax <br> General sales/use tax <br> Sales tax on motor vehicles <br> Motor fuels excise taxes <br> Alcoholic beverage excise taxes <br> Cigarette and tobacco excise taxes <br> Insurance premiums taxes <br> Gambling taxes <br> MinnesotaCare taxes <br> Total Consumption Taxes | $\$ 4,438$ <br> 3,829 <br> 609 <br> 632 <br> 61 <br> 178 <br> 202 <br> 57 <br> 191 <br> $\$ 5,760$ | $\begin{array}{r} \$ 2,357 \\ 1,953 \\ 404 \\ \\ \hline \$ 2,357 \end{array}$ | \$146 <br> 146 <br> \$146 | $\begin{array}{r} \$ 1,936 \\ 1,731 \\ 205 \\ 632 \\ 61 \\ 178 \\ 202 \\ 57 \\ 191 \\ \hline \$ 3,258 \end{array}$ | $\begin{array}{r} \$ 3,659 \\ 3,146 \\ 513 \\ 516 \\ 54 \\ 173 \\ 150 \\ 55 \\ 166 \\ \hline \$ 4,773 \end{array}$ | $\begin{array}{r} \$ 779 \\ 683 \\ 96 \\ 117 \\ 6 \\ 5 \\ 53 \\ 2 \\ 25 \\ \hline \$ 987 \end{array}$ | $\begin{aligned} & -0.143 \\ & -0.143 \\ & -0.145 \\ & -0.240 \\ & -0.170 \\ & -0.515 \\ & -0.131 \\ & -0.350 \\ & -0.266 \\ & -0.174 \end{aligned}$ |
| Taxes on Property <br> Residential recreational <br> Commercial <br> Industrial <br> Utility <br> Total Property Taxes | $\begin{array}{r} \$ 28 \\ 369 \\ 125 \\ 64 \\ \hline \$ 585 \end{array}$ | $\$ 22$ <br> 0 <br> 0 <br> 0 <br> $\$ 22$ | $\begin{array}{r} \$ 5 \\ 0 \\ 0 \\ 0 \\ \hline \$ 5 \end{array}$ | $\$ 369$ <br> 125 <br> 64 <br> $\$ 58$ | $\$ 22$ <br> 194 <br> 14 <br> 40 <br> $\$ 270$ | $\$ 5$ 175 111 24 $\$ 316$ | $\begin{array}{r} -0.179 \\ -0.105 \\ 0.120 \\ -0.132 \\ -0.100 \end{array}$ |
| Other Taxes <br> Motor vehicle registration tax Mortgage and deed taxes Solid waste management taxes Total Other Taxes | $\begin{array}{r} \$ 483 \\ 263 \\ 56 \\ \hline \$ 803 \end{array}$ | $\$ 391$ <br> 168 <br> 22 <br> $\$ 581$ |  | $\$ 92$ <br> 96 <br> 34 <br> $\$ 221$ | $\$ 440$ <br> 221 <br> 53 <br> $\$ 714$ | $\$ 43$ <br> 42 <br> 4 <br> $\$ 89$ | $\begin{aligned} & -0.107 \\ & -0.111 \\ & -0.170 \\ & -0.113 \end{aligned}$ |
| Property Tax Refunds <br> Homeowners <br> Renters <br> Total Property Tax Refunds Total State Taxes | $\begin{array}{r} -\$ 131 \\ -137 \\ \hline-\$ 268 \\ \hline \$ \mathbf{1 2 , 9 4 5} \end{array}$ | $\begin{array}{r} -\$ 131 \\ -137 \\ \hline-\$ 268 \\ \hline \mathbf{\$ 8 , 0 1 9} \\ \hline \end{array}$ | \$329 | \$4,597 | $\begin{array}{r} -\$ 131 \\ -137 \\ \hline-\$ 268 \\ \hline \$ \mathbf{1 1 , 1 1 2} \\ \hline \end{array}$ | \$1,833 | $\begin{aligned} & 0.675 \\ & 0.874 \\ & 0.777 \\ & \mathbf{0 . 0 2 7} \\ & \hline \end{aligned}$ |
| Local Taxes <br> Property taxes (Pay 2002) <br> General property tax (gross-credits) <br> Homeowners (gross) <br> Residential recreational <br> Commercial ${ }^{2}$ <br> Industrial <br> Farm (other than residence) ${ }^{3}$ <br> Rental housing <br> Utility <br> Minerals ${ }^{4}$ <br> Mining production taxes (taconite) <br> Local sales taxes ${ }^{5}$ <br> Local gross earnings taxes ${ }^{6}$ <br> Total Local Taxes | $\$ 4,073$ <br> 4,009 <br> 1,936 <br> 84 <br> 882 <br> 296 <br> 212 <br> 416 <br> 181 <br> 0 <br> 62 <br> 114 <br> 45 <br> $\$ 4,229$ | $\begin{array}{r} \$ 2,004 \\ 2,004 \\ 1,936 \\ 68 \\ \\ \\ \\ \\ \\ 58 \\ \hline \mathbf{\$ 2 , 0 6 2} \\ \hline \hline \end{array}$ | $\begin{array}{r} \$ 17 \\ 17 \\ 17 \\ \\ \\ \\ \\ \\ 4 \\ \hline \$ 21 \\ \hline \end{array}$ | $\$ 2,050$ <br> 1,988 <br>  <br> 882 <br> 296 <br> 212 <br> 416 <br> 181 <br> 0 <br> 62 <br> 52 <br> 45 <br> $\$ 2,146$ | $\$ 3,179$ <br> 3,178 <br> 1,936 <br> 68 <br> 463 <br> 32 <br> 208 <br> 358 <br> 114 <br> 0 <br> 1 <br> 94 <br> 28 <br> $\$ 3,301$ | $\$ 892$ <br> 830 <br> 0 <br> 17 <br> 419 <br> 264 <br> 4 <br> 59 <br> 68 <br> 0 <br> 62 <br> 20 <br> 17 <br> $\$ 929$ | $\begin{array}{r} -0.174 \\ -0.175 \\ -0.148 \\ -0.179 \\ -0.105 \\ 0.120 \\ -0.310 \\ -0.370 \\ -0.132 \\ 0.021 \\ 0.149 \\ -0.143 \\ -0.132 \\ \mathbf{- 0 . 1 7 3} \\ \hline \hline \end{array}$ |
| Total State and Local Taxes | \$17,174 | \$10,081 | \$350 | \$6,743 | \$14,412 | \$2,762 | -0.018 |

[^3]Of the total, $\$ 6.7$ billion or 39.3 percent of Minnesota taxes are imposed on businesses. Of that amount $\$ 2.4$ billion or nearly 36 percent is exported.

The Suits index numbers show that most taxes levied in Minnesota are regressive to some degree. Only a few taxes, and only one large tax, the personal income tax, are progressive (Suits index greater than zero). The consumption taxes as a group are the most regressive, with a Suits index of -0.17 . Nevertheless the progressive income tax and the few other progressive taxes are nearly sufficient to offset the many regressive taxes, so that the Suits index of the tax system as a whole is only slightly regressive at -0.02 .

## Taxes by Sector

Table 2-2 shows the distribution of taxes imposed on business by industrial sector, as well as those taxes imposed solely on households.

There is considerable variation in the tax amounts attributed to each sector. In order to judge the relative magnitudes of these sectors, we can present them as effective tax rates, as is done in Table 2-3.

Table 2-2
Minnesota Taxes Imposed by NAICS Sector CY 2002 Taxes - \$ Thousands

| Tax Type | Agriculture | Mining | Const. | Mfg. | Trade Trans. <br> Utilities | Info. | Financial Activities | Prof. Ed. <br> \& Bus. Services |  <br> Health <br> Services | $\underline{\mid}$Leisure <br> and <br> Hospitality | Other Services | Govt. | Total Business | Households | Non- <br> Residents | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxes on Income and Estates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individual income tax |  |  |  |  |  |  |  |  |  |  |  |  |  | \$5,229,358 | \$178,234 | \$5,407,593 |
| Corporate franchise tax | \$5,395 | \$1,450 | \$21,509 | \$128,879 | \$149,990 | \$28,814 | \$53,786 | \$150,451 | \$7,739 | \$7,337 | \$4,457 |  | \$559,807 |  |  | 559,807 |
| Estate tax |  |  |  |  |  |  |  |  |  |  |  |  |  | 96,989 |  | 96,989 |
| Total Income and Estate Taxes | \$5,395 | \$1,450 | \$21,509 | \$128,879 | \$149,990 | \$28,814 | \$53,786 | \$150,451 | \$7,739 | \$7,337 | \$4,457 |  | \$559,807 | \$5,326,347 | \$178,234 | \$6,064,389 |
| Taxes on Consumption |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total general sales tax | \$30,186 | \$6,626 | \$336,661 | \$196,318 | \$385,262 | \$130,425 | \$172,802 | \$194,952 | \$189,471 | \$72,452 | \$86,027 | \$134,797 | \$1,935,978 | \$2,356,569 | \$145,504 | \$4,438,050 |
| General sales/use tax | 30,001 | 6,100 | 327,410 | 166,905 | 342,110 | 124,604 | 158,953 | 165,805 | 159,305 | 53,902 | 76,402 | 119,256 | 1,730,752 | 1,952,817 | 145,504 | 3,829,073 |
| Sales tax on motor vehicles | 185 | 526 | 9,252 | 29,413 | 43,151 | 5,821 | 13,849 | 29,147 | 30,166 | 18,550 | 9,625 | 15,541 | 205,225 | 403,752 |  | 608,978 |
| Motor fuels excise taxes |  |  |  |  | 632,321 |  |  |  |  |  |  |  | 632,321 |  |  | 632,321 |
| Alcoholic beverage excise taxes |  |  |  | 10,913 | 49,714 |  |  |  |  |  |  |  | 60,627 |  |  | 60,627 |
| Cigarette and tobacco excise taxes |  |  |  |  | 178,457 |  |  |  |  |  |  |  | 178,457 |  |  | 178,457 |
| Insurance premiums taxes |  |  |  |  |  |  | 202,447 |  |  |  |  |  | 202,447 |  |  | 202,447 |
| Gambling taxes |  |  |  |  | 24,362 |  |  |  |  | 32,779 |  |  | 57,141 |  |  | 57,141 |
| MinnesotaCare taxes |  |  | 7 | 899 | 47,590 | 421 | 502 | 12,365 | 125,644 | 1,539 | 175 | 2,001 | 191,142 |  |  | 191,142 |
| Total Consumption Taxes | \$30,186 | \$6,626 | \$336,668 | \$208,130 | \$1,317,705 | \$130,846 | \$375,750 | \$207,316 | \$315,115 | \$106,769 | \$86,202 | \$136,797 | \$3,258,111 | \$2,356,569 | \$145,504 | \$5,760,183 |
| Taxes on Property |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential recreational |  |  |  |  |  |  |  |  |  |  |  |  |  | \$22,215 | \$5,485 | \$27,700 |
| Commercial |  |  | \$30,600 |  | \$87,800 | \$17,100 | \$48,500 | \$91,500 | \$61,900 | \$19,000 | \$12,800 |  | \$369,200 |  |  | 369,200 |
| Industrial |  |  |  | \$124,812 |  |  |  |  |  |  |  |  | 124,812 |  |  | 124,812 |
| Utility |  |  |  |  | 63,600 |  |  |  |  |  |  |  | 63,600 |  |  | 63,600 |
| Total Property Taxes |  |  | \$30,600 | \$124,812 | \$151,400 | \$17,100 | \$48,500 | \$91,500 | \$61,900 | \$19,000 | \$12,800 |  | \$557,612 | \$22,215 | \$5,485 | \$585,312 |
| Other Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Motor vehicle registration tax | \$89 | \$255 | \$4,487 | \$14,266 | \$20,930 | \$2,533 | \$6,717 | \$14,137 | \$14,632 | \$8,997 | \$4,669 |  | \$91,712 | \$390,982 |  | \$482,694 |
| Mortgage and deed taxes | 27,741 | 3 | 2,491 | 10,069 | 14,186 | 1,391 | 24,256 | 7,438 | 5,033 | 1,973 | 1,045 |  | 95,625 | 167,804 |  | 263,429 |
| Solid waste management taxes | 589 | 345 | 2,403 | 3,571 | 8,687 | 2,446 | 1,739 | 3,255 | 3,861 | 1,058 | 1,500 | \$4,520 | 33,974 | 22,479 |  | 56,453 |
| Total Other Taxes | \$28,419 | \$604 | \$9,382 | \$27,906 | \$43,803 | \$6,369 | \$32,711 | \$24,830 | \$23,526 | \$12,028 | \$7,213 | \$4,520 | \$221,311 | \$581,264 |  | \$802,575 |
| Property Tax Refunds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Homeowners |  |  |  |  |  |  |  |  |  |  |  |  |  | -\$130,686 |  | -\$130,686 |
| Renters |  |  |  |  |  |  |  |  |  |  |  |  |  | -\$137,132 |  | -\$137,132 |
| Total Property Tax Refunds | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | -\$267,818 | \$0 | -\$267,818 |
| Total State Taxes | \$64,000 | \$8,679 | \$398,159 | \$489,727 | \$1,662,898 | \$183,129 | \$510,747 | \$474,097 | \$408,281 | \$145,134 | \$110,673 | \$141,317 | \$4,596,840 | \$8,018,577 | \$329,223 | \$12,944,641 |
| Local Property Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Homeowners (gross) |  |  |  |  |  |  |  |  |  |  |  |  |  | \$1,936,325 |  | \$1,936,325 |
| Residential recreational |  |  |  |  |  |  |  |  |  |  |  |  |  | 67,607 | \$16,693 | 84,300 |
| Commercial |  |  | \$71,400 |  | \$223,200 | \$39,900 | \$112,500 | \$212,500 | \$144,100 | \$48,000 | \$30,200 |  | \$881,800 |  |  | 881,800 |
| Industrial |  |  |  | \$296,200 |  |  |  |  |  |  |  |  | 296,200 |  |  | 296,200 |
| Farm (other than residence) | \$212,000 |  |  |  |  |  |  |  |  |  |  |  | 212,000 |  |  | 212,000 |
| Utility |  |  |  |  | \$181,400 |  |  |  |  |  |  |  | 181,400 |  |  | 181,400 |
| Residential rental (gross) |  |  |  |  |  |  | 416,325 |  |  |  |  |  | 416,325 |  |  | 416,325 |
| Minerals |  | \$156 |  |  |  |  |  |  |  |  |  |  | 156 |  |  | 156 |
| Total Property Taxes | \$212,000 | \$156 | \$71,400 | \$296,200 | \$404,600 | \$39,900 | \$528,825 | \$212,500 | \$144,100 | \$48,000 | \$30,200 | \$0 | \$1,987,881 | \$2,003,932 | \$16,693 | \$4,008,506 |
| Other Local Taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mining production taxes (taconite) |  | \$62,288 |  |  |  |  |  |  |  |  |  |  | \$62,288 |  |  | \$62,288 |
| Local sales taxes | \$894 | 182 | \$9,752 | \$4,971 | \$10,190 | \$3,711 | \$4,734 | \$4,938 | \$4,745 | \$1,605 | \$2,276 | \$3,552 | 51,550 | \$58,164 | \$4,334 | 114,049 |
| Local gross earnings taxes |  |  |  |  | \$44,546 |  |  |  |  |  |  |  | 44,546 |  |  | 44,546 |
| Total Other Taxes | \$894 | \$62,470 | \$9,752 | \$4,971 | \$54,736 | \$3,711 | \$4,734 | \$4,938 | \$4,745 | \$1,605 | \$2,276 | \$3,552 | \$158,384 | \$58,164 | \$4,334 | \$220,883 |
| Total Local Taxes | \$212,894 | \$62,626 | \$81,152 | \$301,171 | \$459,336 | \$43,611 | \$533,559 | \$217,438 | \$148,845 | \$49,605 | \$32,476 | \$3,552 | \$2,146,265 | \$2,062,096 | \$21,027 | \$4,229,389 |
| Total State and Local Taxes | \$276,894 | \$71,305 | \$479,311 | \$790,898\| | \$2,122,234 | \$226,740 | \$1,044,306 | \$691,536 | \$557,126 | \$194,739 | \$143,148 | \$144,869 | \$6,743,105 | \$10,080,674 | \$350,250 | \$17,174,029 |

Table 2-3
Taxes Imposed by Sector
CY 2002 Taxes
Effective Tax Rates

| Tax Type | Effective <br> Tax Rates |
| :--- | :---: |
| Agriculture | $3.51 \%$ |
| Mining | 13.82 |
| Construction | 4.81 |
| Manufacturing | 3.72 |
| Trade, Transportation, Utilities | 5.72 |
| Information | 3.07 |
| Financial Activities | 2.49 |
| Professional and Business Services | 2.77 |
| Educational and Health Services | 3.30 |
| Leisure and Hospitality | 3.18 |
| Other Services | 2.78 |
| Overall Average | $3.68 \%$ |

## Taxes by Decile

To summarize the distribution of tax burdens by income level, the population of Minnesota households was divided into ten equal-sized groups or deciles of households ranked by household income levels. By definition, the first decile includes the 10 percent of households with the lowest income levels and the tenth decile includes the highest-income 10 percent of households. There were approximately 234,000 taxpaying households in each population decile. The total burden by tax type for each decile is summarized in Table 2-4.

Taxpayers in the top decile (incomes of $\$ 102,427$ and over) bore 36.8 percent of the total tax burden while having 38.8 percent of total income. By tax type, taxpayers in the top decile paid 52.2 percent of the individual income tax, 28.0 percent of the consumer sales tax, 24.5 percent of the gross residential property tax, and 26.6 percent of business taxes.

| Population <br> Decile | Income Range | Number of <br> Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | Property <br> Tax <br> Refund | State <br> Property <br> Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual <br> Income Tax | Corporate Franchise Tax | Purchases by Individuals | Purchases by Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on <br> Businesses |
| First | \$8,354 \& under | 234,007 | \$1,235,590 | -\$14,087 | \$7,607 | \$63,972 | \$37,331 | \$101,303 | -\$37,272 | \$7,720 | \$32,311 | \$11,623 | \$14,223 |
| Second | \$8,355-\$14,065 | 234,007 | 2,610,954 | -16,966 | 9,307 | 80,560 | 45,022 | 125,582 | -45,303 | 8,721 | 41,280 | 13,157 | 19,056 |
| Third | \$14,066 - \$20,714 | 234,007 | 4,077,633 | 14,495 | 12,722 | 108,470 | 60,086 | 168,556 | -55,789 | 12,113 | 46,981 | 21,063 | 25,216 |
| Fourth | \$20,715 - \$27,703 | 234,007 | 5,684,091 | 80,626 | 17,591 | 150,025 | 79,120 | 229,146 | -45,582 | 15,510 | 61,657 | 33,312 | 34,064 |
| Fifth | \$27,704 - \$35,683 | 234,007 | 7,369,943 | 188,428 | 20,467 | 167,970 | 89,878 | 257,848 | -32,006 | 17,907 | 65,674 | 41,980 | 40,151 |
| Sixth | \$35,684 - \$45,436 | 234,007 | 9,435,329 | 304,785 | 24,297 | 201,831 | 109,016 | 310,847 | -20,611 | 21,838 | 73,602 | 54,896 | 47,112 |
| Seventh | \$45,437 - \$57,589 | 234,007 | 11,996,892 | 432,605 | 30,863 | 255,437 | 137,362 | 392,799 | -13,345 | 27,308 | 84,747 | 73,890 | 57,262 |
| Eighth | \$57,590-\$74,189 | 234,007 | 15,304,686 | 614,973 | 35,924 | 292,737 | 157,199 | 449,936 | $-7,331$ | 30,956 | 93,682 | 86,139 | 66,389 |
| Ninth | \$74,190-\$102,426 | 234,007 | 20,167,679 | 895,566 | 47,408 | 376,801 | 199,733 | 576,534 | -5,138 | 39,904 | 105,083 | 113,970 | 76,723 |
| Tenth | \$102,427 \& over | 234,007 | 49,428,632 | 2,728,934 | 90,440 | 658,766 | 387,807 | 1,046,573 | -5,440 | 87,706 | 137,975 | 228,225 | 123,289 |
| TOTALS |  | 2,340,070 | \$127,311,429 | \$5,229,358 | \$296,626 | \$2,356,569 | \$1,302,554 | \$3,659,123 | -\$267,818 | \$269,682 | \$742,992 | \$678,253 | \$503,487 |
| Top 5\% | Over \$139,652 | 117,004 | \$35,715,029 | \$2,058,869 | \$61,674 | \$439,951 | \$266,228 | \$706,179 | -\$2,968 | \$61,618 | \$82,787 | \$148,697 | \$77,829 |
| Top 1\% | Over \$323,340 | 23,401 | \$17,636,487 | \$1,111,575 | \$19,427 | \$106,964 | \$78,415 | \$185,379 | -\$538 | \$22,795 | \$18,908 | \$35,905 | \$22,495 |


| Population Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | \$50,027 | \$13,024 | \$6,276 | \$19,301 | \$72,164 | \$25,549 | \$3,486 |
| Second | 56,941 | 20,511 | 7,045 | 27,555 | 86,695 | 29,519 | 4,260 |
| Third | 84,442 | 26,863 | 9,633 | 36,496 | 124,723 | 34,886 | 5,648 |
| Fourth | 99,495 | 29,415 | 8,826 | 38,241 | 142,455 | 49,054 | 7,586 |
| Fifth | 135,751 | 25,623 | 9,464 | 35,087 | 176,078 | 54,473 | 8,598 |
| Sixth | 180,686 | 19,636 | 15,881 | 35,516 | 221,898 | 78,155 | 10,198 |
| Seventh | 216,186 | 13,615 | 19,891 | 33,507 | 255,917 | 85,911 | 12,883 |
| Eighth | 267,283 | 9,832 | 22,434 | 32,266 | 306,871 | 115,910 | 14,802 |
| Ninth | 335,657 | 7,729 | 19,753 | 27,483 | 375,018 | 110,633 | 19,194 |
| Tenth | 509,858 | 8,028 | 64,161 | 72,188 | 599,753 | 232,827 | 35,518 |
| TOTALS | \$1,936,325 | \$174,276 | \$183,364 | \$357,639 | \$2,361,571 | \$816,917 | \$122,173 |
| Top 5\% | \$303,988 | \$5,074 | \$47,215 | \$52,288 | \$366,633 | \$159,981 | \$24,159 |
| Top 1\% | \$89,984 | \$2,466 | \$18,255 | \$20,721 | \$113,610 | \$57,934 | \$6,521 |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on Businesses | State Taxes Total |  |
| \$101,199 | \$25,168 | \$98,261 | \$123,429 | \$224,628 |
| 120,473 | 32,170 | 122,664 | 154,834 | 275,307 |
| 165,256 | 89,483 | 155,874 | 245,356 | 410,613 |
| 199,095 | 219,932 | 206,392 | 426,324 | 625,419 |
| 239,149 | 368,093 | 232,354 | 600,448 | 839,596 |
| 310,252 | 542,773 | 273,994 | 816,766 | 1,127,018 |
| 354,710 | 750,632 | 335,498 | 1,086,130 | 1,440,840 |
| 437,583 | 988,923 | 381,744 | 1,370,667 | 1,808,250 |
| 504,844 | 1,385,101 | 464,949 | 1,850,050 | 2,354,894 |
| 868,099 | 3,616,302 | 821,398 | 4,437,700 | 5,305,799 |
| \$3,300,661 | \$8,018,577 | \$3,093,127 | \$11,111,704 | \$14,412,365 |
| \$550,773 | \$2,647,952 | \$546,733 | \$3,194,686 | \$3,745,459 |
| \$178,065 | \$1,254,861 | \$161,085 | \$1,415,946 | \$1,594,011 |

[^4]In contrast, taxpayers in the bottom decile (incomes of $\$ 8,354$ and below) bore 1.5 percent of the total tax burden and received only 1.0 percent of total income. The bottom decile taxpayers had a negative net individual income tax burden due to refundable tax credits. The same households paid 2.7 percent of the consumer sales tax, 2.9 percent of gross residential property tax, and 3.2 percent of business taxes.

## Overall Effective Tax Rates

To evaluate the fairness or equity in the distribution of tax burdens by income level, tax burdens must be compared to the underlying distribution of income. This section examines this relationship in more detail.

A key measure used to analyze tax equity is the effective tax rate, which is defined as the ratio of taxes to income. Effective tax rates measure the percentage of income paid in taxes and can be compared for different levels of income. The distribution of tax burdens is characterized as progressive if the effective tax rate rises with income, proportional if it is constant for all income levels, or regressive if it falls as income rises.

Effective tax rates by tax type are reported in Table 2-5. Effective tax rates by population deciles for the four major tax types included in this study are presented in Table 2-6 and are illustrated in Figure 2-2. As shown in Figure 2-2, the effective tax rate is shown on the vertical axis of the figure; population deciles are shown on the horizontal axis (each decile containing 10 percent of total households).

The results show that the individual income tax was very progressive, while the three remaining taxes were generally regressive. Because the progressive individual income tax accounted for over one-third of the total tax burden, it offsets most of the regressivity of the other state and local taxes. Hence, as a whole, the state and local system of taxation in Minnesota was only slightly regressive overall.

| Population <br> Decile | Income Range | Number of <br> Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | Property <br> Tax <br> Refund | State Property Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate <br> Franchise Tax | Purchases by Individuals | Purchases by <br> Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on Businesses |
| First | \$8,354 \& under | 234,007 | \$1,235,590 | -1.1\% | 0.6\% | 5.2\% | 3.0\% | 8.2\% | - 3.0\% | 0.6\% | 2.6\% | 0.9\% | 1.2\% |
| Second | \$8,355 - \$14,065 | 234,007 | 2,610,954 | -0.6\% | 0.4\% | 3.1\% | 1.7\% | 4.8\% | -1.7\% | 0.3\% | 1.6\% | 0.5\% | 0.7\% |
| Third | \$14,066 - \$20,714 | 234,007 | 4,077,633 | 0.4\% | 0.3\% | 2.7\% | 1.5\% | 4.1\% | - 1.4\% | 0.3\% | 1.2\% | 0.5\% | 0.6\% |
| Fourth | \$20,715 - \$27,703 | 234,007 | 5,684,091 | 1.4\% | 0.3\% | 2.6\% | 1.4\% | 4.0\% | -0.8\% | 0.3\% | 1.1\% | 0.6\% | 0.6\% |
| Fifth | \$27,704 - \$35,683 | 234,007 | 7,369,943 | 2.6\% | 0.3\% | 2.3\% | 1.2\% | 3.5\% | - 0.4\% | 0.2\% | 0.9\% | 0.6\% | 0.5\% |
| Sixth | \$35,684 - \$45,436 | 234,007 | 9,435,329 | 3.2\% | 0.3\% | 2.1\% | 1.2\% | 3.3\% | -0.2\% | 0.2\% | 0.8\% | 0.6\% | 0.5\% |
| Seventh | \$45,437 - \$57,589 | 234,007 | 11,996,892 | 3.6\% | 0.3\% | 2.1\% | 1.1\% | 3.3\% | -0.1\% | 0.2\% | 0.7\% | 0.6\% | 0.5\% |
| Eighth | \$57,590- \$74,189 | 234,007 | 15,304,686 | 4.0\% | 0.2\% | 1.9\% | 1.0\% | 2.9\% | 0.0\% | 0.2\% | 0.6\% | 0.6\% | 0.4\% |
| Ninth | \$74,190-\$102,426 | 234,007 | 20,167,679 | 4.4\% | 0.2\% | 1.9\% | 1.0\% | 2.9\% | 0.0\% | 0.2\% | 0.5\% | 0.6\% | 0.4\% |
| Tenth | \$102,427 \& over | 234,007 | 49,428,632 | 5.5\% | 0.2\% | 1.3\% | 0.8\% | 2.1\% | 0.0\% | 0.2\% | 0.3\% | 0.5\% | 0.2\% |
| TOTALS |  | 2,340,070 | \$127,311,429 | 4.1\% | 0.2\% | 1.9\% | 1.0\% | 2.9\% | -0.2\% | 0.2\% | 0.6\% | 0.5\% | 0.4\% |
| Top 5\% | Over \$139,652 | 117,004 | \$35,715,029 | 5.8\% | 0.2\% | 1.2\% | 0.7\% | 2.0\% | 0.0\% | 0.2\% | 0.2\% | 0.4\% | 0.2\% |
| Top 1\% | Over \$323,340 | 23,401 | \$17,636,487 | 6.3\% | 0.1\% | 0.6\% | 0.4\% | 1.1\% | 0.0\% | 0.1\% | 0.1\% | 0.2\% | 0.1\% |


| $\begin{array}{\|c} \text { Population } \\ \text { Decile } \end{array}$ | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | $\begin{aligned} & \text { Other } \\ & \text { Local } \\ & \text { Taxes } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners <br> Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | 4.0\% | 1.1\% | 0.5\% | 1.6\% | 5.8\% | 2.1\% | 0.3\% |
| Second | 2.2\% | 0.8\% | 0.3\% | 1.1\% | 3.3\% | 1.1\% | 0.2\% |
| Third | 2.1\% | 0.7\% | 0.2\% | 0.9\% | 3.1\% | 0.9\% | 0.1\% |
| Fourth | 1.8\% | 0.5\% | 0.2\% | 0.7\% | 2.5\% | 0.9\% | 0.1\% |
| Fifth | 1.8\% | 0.3\% | 0.1\% | 0.5\% | 2.4\% | 0.7\% | 0.1\% |
| Sixth | 1.9\% | 0.2\% | 0.2\% | 0.4\% | 2.4\% | 0.8\% | 0.1\% |
| Seventh | 1.8\% | 0.1\% | 0.2\% | 0.3\% | 2.1\% | 0.7\% | 0.1\% |
| Eighth | 1.7\% | 0.1\% | 0.1\% | 0.2\% | 2.0\% | 0.8\% | 0.1\% |
| Ninth | 1.7\% | 0.0\% | 0.1\% | 0.1\% | 1.9\% | 0.5\% | 0.1\% |
| Tenth | 1.0\% | 0.0\% | 0.1\% | 0.1\% | 1.2\% | 0.5\% | 0.1\% |
| TOTALS | 1.5\% | 0.1\% | 0.1\% | 0.3\% | 1.9\% | 0.6\% | 0.1\% |
| Top 5\% | 0.9\% | 0.0\% | 0.1\% | 0.1\% | 1.0\% | 0.4\% | 0.1\% |
| Top 1\% | 0.5\% | 0.0\% | 0.1\% | 0.1\% | 0.6\% | 0.3\% | 0.0\% |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State <br> Individuals |
| :---: | ---: | ---: | ---: | ---: |
|  | Total on <br> Businesses | State Taxes <br> Total | Taxes |  |
| $8.2 \%$ | $2.0 \%$ | $8.0 \%$ | $10.0 \%$ | $18.2 \%$ |
| $4.6 \%$ | $1.2 \%$ | $4.7 \%$ | $5.9 \%$ | $10.5 \%$ |
| $4.1 \%$ | $2.2 \%$ | $3.8 \%$ | $6.0 \%$ | $10.1 \%$ |
| $3.5 \%$ | $3.9 \%$ | $3.6 \%$ | $7.5 \%$ | $11.0 \%$ |
| $3.2 \%$ | $5.0 \%$ | $3.2 \%$ | $8.1 \%$ | $11.4 \%$ |
| $3.3 \%$ | $5.8 \%$ | $2.9 \%$ | $8.7 \%$ | $11.9 \%$ |
| $3.0 \%$ | $6.3 \%$ | $2.8 \%$ | $9.1 \%$ | $12.0 \%$ |
| $2.9 \%$ | $6.5 \%$ | $2.5 \%$ | $9.0 \%$ | $11.8 \%$ |
| $2.5 \%$ | $6.9 \%$ | $2.3 \%$ | $9.2 \%$ | $11.7 \%$ |
| $1.8 \%$ | $7.3 \%$ | $1.7 \%$ | $9.0 \%$ | $10.7 \%$ |
| $2.6 \%$ | $6.3 \%$ | $2.4 \%$ | $8.7 \%$ | $11.3 \%$ |
| $1.5 \%$ | $7.4 \%$ | $1.5 \%$ | $8.9 \%$ | $10.5 \%$ |
| $1.0 \%$ | $7.1 \%$ | $0.9 \%$ | $8.0 \%$ | $9.0 \%$ |

*Includes seasonal recreational residential (cabins)

Table 2-6

## Effective Tax Rates

| 2002 Decile | Personal <br> Income | Business Taxes | Sales Tax* | Gross <br> Homeowner <br> Property Tax |
| :--- | :---: | :---: | :---: | :---: |
| First | $-1.1 \%$ | $11.7 \%$ | $8.4 \%$ | $4.0 \%$ |
| Second | $-0.6 \%$ | $7.0 \%$ | $4.9 \%$ | $2.2 \%$ |
| Third | $0.4 \%$ | $5.6 \%$ | $4.2 \%$ | $2.1 \%$ |
| Fourth | $1.4 \%$ | $5.2 \%$ | $4.1 \%$ | $1.8 \%$ |
| Fifth | $2.6 \%$ | $4.4 \%$ | $3.6 \%$ | $1.8 \%$ |
| Sixth | $3.2 \%$ | $4.2 \%$ | $3.4 \%$ | $1.9 \%$ |
| Seventh | $3.6 \%$ | $3.8 \%$ | $3.4 \%$ | $1.8 \%$ |
| Eighth | $4.0 \%$ | $3.5 \%$ | $3.0 \%$ | $1.7 \%$ |
| Ninth | $4.4 \%$ | $3.0 \%$ | $2.9 \%$ | $1.7 \%$ |
| Tenth | $5.5 \%$ | $2.3 \%$ | $2.2 \%$ | $1.0 \%$ |
| Total | $\mathbf{4 . 1 \%}$ | $\mathbf{3 . 4 \%}$ | $\mathbf{2 . 9 \%}$ | $\mathbf{1 . 5 \%}$ |

*Included local sales taxes.
Figure 2-2
Effective Tax Rates for 2002 by Population Decile


## The Individual Income Tax

Because of its graduated tax rate structure and allowance of personal exemptions and deductions, the individual income tax is, by design, progressive. As seen in Table 2-5 for 2002, effective tax rates rose significantly with increases in household income. At the low end, the effective tax rate for the income tax was -1.1 percent for the first decile. It rose steadily to 5.5 percent for the tenth decile. First decile households can receive refundable tax credits, which more than offset any income tax liabilities.

## Sales Tax on Consumer Purchases

In agreement with most incidence studies, this analysis finds the consumer portion of the sales tax to be regressive, especially at low-income levels. (The sales tax on business purchases is included with the business tax category.) This is because the share of income represented by taxable consumption tends to be smaller for highincome households than for low-income ones. Hence, tax burdens as a proportion of income tend to decline as one moves up the income scale.

For 2002, the effective consumer sales tax rate for the bottom decile was 5.2 percent, compared to the rate for the top decile of 1.3 percent (see Table 2-5). Effective tax rates for the second through ninth deciles, representing 80 percent of all taxpayers, ranged from 3.1 to 1.9 percent.

## Residential Property Taxes

Homeowner Property Taxes. The gross property tax on owner-occupied homes showed some variation. For 2002, the effective property tax rate for homeowners tax was 2.2 percent for the second decile, 1.8 percent for the fourth decile, rose to 1.9 percent in the sixth decile and declined to 1.0 percent in the tenth decile.

Rental Property Taxes. This study's estimates of the property tax burden on renters are consistent with the approach used for business taxes more generally. Taxes on rental property, like taxes on other business property, are partly shifted to renters in higher rents and partly paid by property owners in lower returns. Using the methodology applied to business taxes more generally, this study estimates that a sizable portion of the 2002 gross rental property tax ( 58 percent) was borne by the investors who own rental housing; the remaining share (42 percent) was assumed to be shifted to renters in higher rents. The effective tax rate on renters was, therefore, lower than it would have been if all of the tax were passed along in higher rents.

## Other Individual Taxes

The "other state taxes" category in Table 3-5 includes the motor vehicle registration tax, estate taxes, solid waste management taxes, mortgage and deed taxes, insurance premiums taxes, gambling taxes, and MinnesotaCare Taxes.

## Business Taxes

As shown in Figure 2-1 previously, business taxes were 30.0 percent of the total tax burden on Minnesota residents. Business taxes include the following:

Business property taxes
Corporate franchise tax
Sales tax paid on purchases of capital equipment and other intermediate inputs
Motor vehicle registration tax paid by business
Insurance premiums tax
Mortgage and deed taxes on business property
Solid waste management taxes paid by business
Excise taxes on motor fuels, tobacco, and alcohol
Gambling taxes
MinnesotaCare taxes
Local gross earnings taxes

Although the legal impact of each of these taxes falls on the business entity, each is partially shifted to consumers (in higher prices) and to labor (in lower wages). Only a portion of business taxes are borne by capital owners as a lower rate of return on their investment. Part of the burden of each of these taxes is also shifted to nonresidents. This study estimates the degree to which such shifting occurs and then allocates the estimated burden to Minnesota households based on each household's sources of income and patterns of spending. (An explanation of tax shifting and the method of estimating the incidence of business taxes is included in the Appendix.)

To determine the incidence of each business tax, the study first estimated tax payments made by the different business sectors. Market characteristics of each business sector were used to estimate the degree to which taxes were shifted to consumers, labor, and nonresidents. Finally, taxes paid by each of these taxpayer categories (factors) were distributed to individual households in the sample.

Overall, the burden of Minnesota business taxes on Minnesota households was regressive. The effective tax rate generally fell as income increased. The effective tax rate was 7.0 percent in the second decile; it fell steadily as income rose, reaching 2.3 percent in the tenth decile.

## Effective Tax Rates in the First Decile

As shown in Table 2-5, low-income taxpayers in the first decile had significantly higher sales, excise, property, and business tax burdens than taxpayers with higher incomes. The total effective tax rate of 18.2 percent for taxpayers in the first decile was much higher than the rates in other deciles. This 18.2 percent effective tax rate includes an adjustment to exclude negative incomes.

The effective tax rate for the first decile is overstated for several reasons. First, the lowest decile includes households who have temporarily low incomes or have better overall economic well-being than was indicated by their money income in 2002. A portion of retirees, for example, may be living primarily on savings or other assets but report small amounts of annual money income received. Due to unemployment or business fluctuations, some households who normally have higher incomes are also included in the first decile. A small portion of all firstdecile households were in this decile only because they reported business losses or large capital losses for income tax purposes in 2002.

Second, effective tax rates for the first decile are overstated because income is understated. The incidence sample was unable to identify all sources of income. Many first-decile households filed neither an income tax nor a property tax refund return. The incidence study identified some other sources of income for these households, but many had additional sources of income that were not identified. An underestimate of household income generally causes effective tax rates to be overestimated.

Household income is also underestimated in the Consumer Expenditure Survey used to estimate sales and excise tax burdens. To the extent that income was subject to relatively greater underreporting than consumption, particularly for lowincome households, the taxable consumption expenditures calculated from CES will be overstated.

While this study does adjust for negative incomes for a small number of households, no attempt has been made to adjust for possible underreported or unidentified sources of income or for other differences between transitory and long run measures of income. By including only money income, the substantial amounts of food stamps and housing subsidies received by the poor are ignored in this study. Consequently, money income at the low end of the income distribution does not provide an accurate measure of overall economic well-being. For all of these reasons, effective tax rates in the first decile are overstated by an unknown but possibly significant amount.

## Projected Results, 2007

This section examines the state and local tax burdens imposed on Minnesota taxpayers in 2007. The taxes included are the same as those analyzed for 2002.

## Tax Incidence Projections to 2007

To analyze tax incidence for years beyond 2002 various methods were used to project 2002 data into the future. These projections were accomplished in several ways.

Income - The HITS income tax model contains assumptions, derived from the state economic forecast, about expected growth in each of the various categories of income: wages, interest, pensions etc. These expected growth rates were applied to the amount of each type of income that each household received in 2002. Adding up these components provides an estimate of total income in 2007 for the household. Because the various types of income are assumed to grow at different rates, some households in the model will experience faster income growth than will others. Therefore, the assignment of a given household to a decile ranking may change.

Population - Estimates are that the number of Minnesota households will grow by over 7.25 percent between 2002 and 2007. Therefore, we increase the number of households assumed to be represented by each household in the incidence sample by that percentage.

Taxes - All taxes were adjusted for tax law change that had either gone into effect or, under current law, are scheduled to go into effect. The major change is the 6 -year phaseout of limited market value in property taxation. Income tax projections were from the HITS income tax model projections. For the remaining taxes in the study, estimates were produced of total collections based on the most current Department of Finance forecast, and also divided into tax liabilities imposed directly on Minnesota households, amounts imposed on nonresident households and amounts imposed on business. The business estimates were further disaggregated by economic sector. The business taxes were assumed to be shifted in the same manner as were the corresponding 2002 business taxes. Those taxes imposed directly on households were assumed to be allocated to the various households in the sample in the same way as were the 2002 taxes.

## The Total Tax Burden

For 2007, Minnesota residents are expected to pay a total of $\$ 18.8$ billion in taxes while earning $\$ 171.6$ billion in total money income. Minnesota residents thus will pay 10.9 percent of their total income in state and local taxes.

As shown in Figure 3-1, the individual income tax accounts for 37.0 percent of the total tax burden on Minnesota residents. Homeowner property taxes and the consumer sales tax (including sales tax on motor vehicles) were 17.0 percent and 14.6 percent of the total, respectively. Taxes on business accounted for 28.5 percent. All other taxes make up the remaining 2.9 percent of total state and local taxes paid by Minnesota residents.

Figure 3-1

## 2007 Distribution of Minnesota State and Local Tax Burdens by Tax


*Consumer portion.

Details of Minnesota tax collections before and after tax shifting are shown in Table $3-1$. Of the $\$ 22.0$ billion in total tax collections in 2007, $\$ 18.8$ billion or over 85 percent is paid by Minnesotans, directly or indirectly. The rest is exported to taxpayers out of state.

As was the case in 2002, the income tax is borne almost entirely by Minnesota residents, who pay over 96 percent of total collections. Residents of Minnesota pay 82.3 percent of the general sales tax. At the other end of the scale Minnesotans pay only 11.1 percent of the property taxes on industrial property.

Of the total, $\$ 8.1$ billion or 37.0 percent of Minnesota taxes are imposed on businesses. Of that amount $\$ 2.8$ billion or nearly 35 percent is exported.

The Suits index numbers show that most taxes levied in Minnesota are regressive to some degree. Only a few taxes, and only one large tax, the personal income tax, are progressive (Suits index greater than zero). The consumption taxes as a group are the most regressive, with a Suits index of -0.177 . Nevertheless the progressive income tax and the few other progressive taxes are nearly sufficient to offset the many regressive taxes, so that the Suits index of the tax system as a whole is only slightly regressive at -0.022 .

## Taxes by Sector

Table 3-2 shows the distribution of taxes imposed on business by industrial sector, as well as those taxes imposed solely on households.

There is considerable variation in the tax amounts attributed to each sector, with trade, transportation and utilities, and financial activities, accounting for large amounts and agriculture and mining having much smaller amounts. In order to judge the relative magnitudes of these by sector, we can present them as effective tax rates, as is done in Table 3-3.

Table 3-1
2007 Tax Collection Amounts (\$ Millions)

| Tax Type | Total | As Imposed |  |  | After Shifting |  | Suite <br> Index <br> Decile |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | MN HH's | NR | Business | Minnesota | Exported |  |
| State Taxes <br> Taxes on Income and Estates <br> Individual income tax <br> Corporate franchise tax ${ }^{1}$ <br> Estate tax <br> Total Income and Estate Taxes | $\begin{array}{r} \$ 7,174 \\ 733 \\ 92 \\ \hline \$ 7,999 \\ \hline \end{array}$ | $\begin{array}{r} \$ 6,938 \\ \\ \hline \$ 7,029 \\ \hline \end{array}$ | $\begin{aligned} & \$ 236 \\ & \\ & \hline \$ 236 \end{aligned}$ | $\begin{array}{r} \$ 733 \\ \hline \$ 733 \end{array}$ | $\$ 6,938$ <br> 388 <br> 92 <br> $\$ 7,418$ | $\begin{array}{r} \$ 236 \\ 344 \\ \hline \$ 581 \\ \hline \end{array}$ | $\begin{array}{r} 0.191 \\ -0.121 \\ 0.274 \\ 0.176 \\ \hline \end{array}$ |
| Taxes on Consumption <br> Total sales tax <br> General sales/use tax <br> Sales tax on motor vehicles <br> Motor fuels excise taxes <br> Alcoholic beverage excise taxes <br> Cigarette and tobacco excise taxes <br> Insurance premiums taxes <br> Gambling taxes <br> MinnesotaCare taxes <br> Total Consumption Taxes | $\begin{array}{r} \$ 5,140 \\ 4,547 \\ 593 \\ 692 \\ 69 \\ 173 \\ 383 \\ 60 \\ 435 \\ \hline \$ 6,951 \end{array}$ | $\begin{array}{r} \$ 2,742 \\ 2,348 \\ 394 \\ \\ \hline \$ 2,742 \end{array}$ | $\begin{array}{r} \$ 178 \\ 178 \end{array}$ \$178 | $\begin{array}{r} \$ 2,220 \\ 2,021 \\ 200 \\ 692 \\ 69 \\ 173 \\ 383 \\ 60 \\ 435 \\ \hline \$ 4,031 \end{array}$ | $\begin{array}{r} \$ 4,241 \\ 3,742 \\ 500 \\ 564 \\ 61 \\ 168 \\ 283 \\ 58 \\ 377 \\ \hline \$ 5,753 \end{array}$ | $\$ 898$ <br> 805 <br> 93 <br> 128 <br> 7 <br> 5 <br> 100 <br> 2 <br> 58 <br> $\$ 1,198$ | $\begin{aligned} & -0.147 \\ & -0.147 \\ & -0.150 \\ & -0.245 \\ & -0.177 \\ & -0.516 \\ & -0.133 \\ & -0.351 \\ & -0.268 \\ & -0.177 \end{aligned}$ |
| Taxes on Property <br> Residential recreational <br> Commercial <br> Industrial <br> Utility <br> Total Property Taxes | $\begin{array}{r} \$ 62 \\ 421 \\ 124 \\ 64 \\ \hline \$ 671 \end{array}$ | $\$ 50$ <br>  <br> $\$ 50$ | $\begin{gathered} \$ 12 \\ \hline \$ 12 \end{gathered}$ | $\begin{array}{r} \$ 421 \\ 124 \\ 64 \\ \hline \$ 609 \end{array}$ | $\$ 50$ <br> 221 <br> 14 <br> 40 <br> $\$ 325$ | $\$ 12$ 200 110 24 $\$ 346$ | $\begin{array}{r} -0.182 \\ -0.102 \\ 0.153 \\ -0.137 \\ -0.110 \end{array}$ |
| Other Taxes <br> Motor vehicle registration tax Mortgage and deed taxes Solid waste management taxes Total Other Taxes | $\begin{array}{r} \$ 518 \\ 235 \\ 63 \\ \hline \$ 816 \end{array}$ | $\$ 419$ <br> 127 <br> 26 <br> $\$ 572$ |  | $\begin{array}{r} \$ 98 \\ 108 \\ 37 \\ \hline \$ 243 \end{array}$ | $\$ 472$ <br> 188 <br> 59 <br> $\$ 718$ | $\$ 46$ <br> 48 <br> 4 <br> $\$ 98$ | $\begin{aligned} & -0.115 \\ & -0.111 \\ & -0.174 \\ & -0.119 \end{aligned}$ |
| Property Tax Refunds <br> Homeowners <br> Renters <br> Total Property Tax Refunds Total State Taxes | $-\$ 205$ <br> -153 <br> $-\$ 358$ <br> $\mathbf{\$ 1 6 , 0 7 8}$ | $\begin{array}{r} -\$ 205 \\ -153 \\ \hline-\$ 358 \\ \hline \mathbf{\$ 1 0 , 0 3 6} \\ \hline \end{array}$ | \$426 | \$5,616 | $\begin{array}{r} -\$ 205 \\ -153 \\ \hline-\$ 358 \\ \hline \$ 13,855 \\ \hline \end{array}$ | \$2,223 | $\begin{aligned} & 0.672 \\ & 0.870 \\ & 0.757 \\ & \mathbf{0 . 0 3 2} \end{aligned}$ |
| Local Taxes <br> Property taxes (Pay 2007) <br> General property tax (gross-credits) <br> Homeowners (gross) <br> Residential recreational <br> Commercial ${ }^{2}$ <br> Industrial <br> Farm (other than residence) ${ }^{3}$ <br> Rental housing <br> Utility <br> Minerals ${ }^{4}$ <br> Mining production taxes (taconite) <br> Local sales taxes ${ }^{5}$ <br> Local gross earnings taxes ${ }^{6}$ <br> Total Local Taxes | $\$ 5,738$ <br> 5,651 <br> 3,190 <br> 141 <br> 961 <br> 283 <br> 272 <br> 629 <br> 175 <br> 0 <br> 87 <br> 131 <br> 53 <br> $\mathbf{\$ 5 , 9 2 2}$ | $\begin{array}{r} \$ 3,303 \\ 3,303 \\ 3,190 \\ 113 \\ \\ \\ \\ 68 \\ \hline \$ 3,371 \end{array}$ | $\begin{array}{r} \$ 28 \\ 28 \\ 28 \\ \\ \\ \\ 5 \\ \hline \$ 33 \end{array}$ | $\begin{array}{r} \$ 2,407 \\ 2,320 \\ \\ 961 \\ 283 \\ 272 \\ 629 \\ 175 \\ 0 \\ 87 \\ 58 \\ 53 \\ \hline \$ 2,518 \end{array}$ | $\$ 4,756$ <br> 4,755 <br> 3,190 <br> 113 <br> 505 <br> 31 <br> 266 <br> 540 <br> 110 <br> 0 <br> 1 <br> 108 <br> 33 <br> $\$ 4,897$ | $\$ 982$ <br> 896 <br> 0 <br> 28 <br> 456 <br> 252 <br> 6 <br> 89 <br> 65 <br> 0 <br> 86 <br> 23 <br> 20 <br> $\mathbf{\$ 1 , 0 2 5}$ | $\begin{array}{r} -0.177 \\ -0.177 \\ -0.155 \\ -0.182 \\ -0.102 \\ 0.153 \\ -0.268 \\ -0.358 \\ -0.137 \\ 0.043 \\ 0.184 \\ -0.147 \\ -0.137 \\ \mathbf{- 0 . 1 7 6} \end{array}$ |
| Total State and Local Taxes | \$22,000 | \$13,407 | \$459 | \$8,134 | \$18,752 | \$3,248 | -0.022 |

${ }^{1}$ Includes taconite/iron ore occupation tax.
${ }^{2}$ Includes resorts and railroads.
${ }^{3}$ Includes Timber, net of sustainable forest incentive payments.
${ }^{4}$ Amount less than $\$ 500,000$.

Table 3-2
Minnesota Taxes Imposed by NAICS Sector CY 2007 Taxes - \$ Thousands


Table 3-3
Taxes Imposed by Sector
CY 2007 Taxes
Effective Tax Rates

| Tax Type | Effective <br> Tax Rates |
| :--- | :---: |
| Agriculture | $3.75 \%$ |
| Mining | 16.50 |
| Construction | 4.14 |
| Manufacturing | 3.48 |
| Trade, Transportation, Utilities | 5.57 |
| Information | 3.14 |
| Financial Activities | 2.48 |
| Professional and Business Services | 2.53 |
| Educational and Health Services | 3.03 |
| Leisure and Hospitality | 2.94 |
| Other Services | 2.96 |
| Overall Average | $3.47 \%$ |

## Taxes by Decile

To summarize the distribution of tax burdens by income level, the population of Minnesota households was divided into ten equal-sized groups or deciles of households ranked by household income levels. By definition, the first decile includes the 10 percent of households with the lowest income levels and the tenth decile includes the highest-income 10 percent of households. There were approximately 251,000 taxpaying households in each population decile. The total burden by tax type for each decile is summarized in Table 3-4.

Taxpayers in the top decile (incomes of $\$ 125,140$ and over) bore 37.1 percent of the total tax burden while having 39.7 percent of total income. By tax type, taxpayers in the top decile paid 52.8 percent of the individual income tax, 28.0 percent of the consumer sales tax, 25.4 percent of the gross residential property tax, and 26.6 percent of business taxes.

| Population Decile | Income Range | Number of Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | Property Tax Refund | State Property Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate Franchise Tax | Purchases by Individuals | Purchases by <br> Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on Businesses |
| First | \$11,801 \& under | 250,982 | \$1,772,505 | -\$27,624 | \$10,519 | \$79,408 | \$45,405 | \$124,813 | -\$46,979 | \$10,220 | \$35,739 | \$12,294 | \$24,707 |
| Second | \$11,802-\$18,998 | 250,982 | 3,861,637 | 14,103 | 12,833 | 98,254 | 53,475 | 151,729 | -57,533 | 10,659 | 43,005 | 13,964 | 33,650 |
| Third | \$18,999 - \$26,690 | 250,982 | 5,719,411 | 39,962 | 16,881 | 128,401 | 68,811 | 197,213 | -72,303 | 14,442 | 51,028 | 21,824 | 43,132 |
| Fourth | \$26,691-\$34,309 | 250,982 | 7,630,254 | 127,242 | 22,354 | 170,388 | 88,603 | 258,990 | -59,394 | 18,307 | 63,670 | 32,827 | 57,571 |
| Fifth | \$34,310-\$43,670 | 250,982 | 9,753,994 | 259,299 | 26,118 | 193,700 | 101,214 | 294,914 | -43,665 | 20,890 | 68,901 | 41,051 | 68,474 |
| Sixth | \$43,671-\$56,006 | 250,982 | 12,444,914 | 403,131 | 31,765 | 234,187 | 124,509 | 358,696 | -30,072 | 25,878 | 78,800 | 53,789 | 80,084 |
| Seventh | \$56,007-\$70,537 | 250,982 | 15,786,746 | 563,304 | 40,118 | 293,250 | 156,458 | 449,708 | -20,445 | 32,178 | 90,166 | 71,117 | 98,550 |
| Eighth | \$70,538-\$90,451 | 250,982 | 20,065,853 | 791,144 | 47,782 | 343,258 | 184,221 | 527,480 | -11,393 | 38,442 | 99,970 | 84,890 | 117,032 |
| Ninth | \$90,452-\$125,139 | 250,982 | 26,425,229 | 1,132,580 | 61,286 | 432,737 | 227,440 | 660,177 | -7,947 | 48,197 | 112,363 | 110,062 | 133,969 |
| Tenth | \$125,140 \& over | 250,982 | 68,093,798 | 3,663,045 | 118,600 | 768,380 | 449,368 | 1,217,748 | -8,149 | 105,339 | 149,760 | 222,015 | 206,461 |
| TOTALS |  | 2,509,820 | \$171,554,341 | \$6,937,980 | \$388,258 | \$2,741,964 | \$1,499,503 | \$4,241,467 | -\$357,880 | \$324,552 | \$793,402 | \$663,833 | \$863,631 |
| Top 5\% | Over \$173,207 | 125,519 | \$50,010,997 | \$2,806,969 | \$80,042 | \$505,727 | \$305,757 | \$811,484 | -\$4,492 | \$73,244 | \$89,308 | \$144,400 | \$126,957 |
| Top 1\% | Over \$411,022 | 25,104 | \$25,654,331 | \$1,553,723 | \$25,217 | \$123,639 | \$89,796 | \$213,435 | -\$843 | \$26,472 | \$20,522 | \$34,731 | \$35,149 |


| Population Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential <br> Total * |  |  |
| First | \$79,327 | \$19,668 | \$11,087 | \$30,755 | \$114,827 | \$26,977 | \$4,235 |
| Second | 100,418 | 30,973 | 9,839 | 40,812 | 144,907 | 29,920 | 5,123 |
| Third | 134,516 | 40,566 | 11,845 | 52,411 | 193,259 | 44,441 | 6,590 |
| Fourth | 171,877 | 44,420 | 13,013 | 57,434 | 237,203 | 49,827 | 8,573 |
| Fifth | 222,148 | 38,694 | 13,103 | 51,797 | 282,709 | 62,810 | 9,804 |
| Sixth | 292,163 | 29,652 | 22,640 | 52,292 | 353,982 | 75,089 | 11,803 |
| Seventh | 355,300 | 20,561 | 28,594 | 49,155 | 414,866 | 97,846 | 14,800 |
| Eighth | 456,851 | 14,847 | 35,457 | 50,304 | 519,403 | 137,867 | 17,370 |
| Ninth | 546,655 | 11,672 | 29,496 | 41,168 | 607,691 | 122,911 | 21,990 |
| Tenth | 831,144 | 12,122 | 101,826 | 113,949 | 974,710 | 263,765 | 41,339 |
| TOTALS | \$3,190,400 | \$263,177 | \$276,901 | \$540,078 | \$3,843,557 | \$911,453 | \$141,627 |
| Top 5\% | \$494,049 | \$7,662 | \$76,744 | \$84,406 | \$595,777 | \$177,642 | \$27,747 |
| Top 1\% | \$145,019 | \$3,725 | \$28,692 | \$32,416 | \$182,293 | \$63,666 | \$7,535 |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on Businesses | State Taxes Total |  |
| \$146,039 | \$19,185 | \$124,503 | \$143,688 | \$289,727 |
| 179,950 | 42,198 | 152,005 | 194,203 | 374,153 |
| 244,290 | 120,669 | 191,511 | 312,180 | 556,470 |
| 295,603 | 274,534 | 247,035 | 521,569 | 817,171 |
| 355,323 | 454,239 | 281,744 | 735,982 | 1,091,306 |
| 440,874 | 665,224 | 336,847 | 1,002,071 | 1,442,945 |
| 527,512 | 911,804 | 412,891 | 1,324,695 | 1,852,207 |
| 674,640 | 1,213,285 | 482,062 | 1,695,347 | 2,369,986 |
| 752,592 | 1,676,168 | 574,520 | 2,250,688 | 3,003,280 |
| 1,279,814 | 4,658,313 | 1,016,505 | 5,674,818 | 6,954,632 |
| \$4,896,636 | \$10,035,620 | \$3,819,623 | \$13,855,242 | \$18,751,879 |
| \$801,167 | \$3,460,222 | \$667,691 | \$4,127,913 | \$4,929,079 |
| \$253,495 | \$1,713,387 | \$195,021 | \$1,908,408 | \$2,161,902 |

*Includes seasonal recreational residential (cabins).

In contrast, taxpayers in the bottom decile (incomes of $\$ 11,801$ and below) bore 1.5 percent of the total tax burden and received only 1.0 percent of total income. The bottom decile taxpayers had a negative net individual income tax burden due to the refundable tax credits. The same households paid 2.9 percent of the consumer sales tax, 3.0 percent of gross residential property tax, and 3.3 percent of business taxes.

## Overall Effective Tax Rates

In a similar fashion as was done for taxes paid in 2002, effective tax rates by tax type for 2007 are reported in Table 3-5. Effective tax rates by population deciles for the four major tax types included in this study are presented in Table 3-6 and are illustrated in Figure 3-2. As shown in Figure 3-2, the effective tax rate is shown on the vertical axis of the figure; population deciles are shown on the horizontal axis (each decile containing 10 percent of total taxpayers).

The results show that the individual income tax is progressive, while the three remaining taxes are generally regressive. Because the progressive individual income tax accounts for over one-third of the total tax burden, it offsets most of the regressivity of the other state and local taxes. Hence, as a whole, the state and local system of taxation in Minnesota is only slightly regressive overall.

## The Individual Income Tax

Because of its graduated tax rate structure and allowance of personal exemptions and deductions, the individual income tax is, by design, progressive. As seen in Table 3-5 for 2007, effective tax rates rise significantly with increases in household income. At the low end, the effective tax rate for the income tax is -1.6 percent for the first decile. It rises steadily to 5.4 percent for the tenth decile. First decile households can receive refundable tax credits, which more than offset any income tax liabilities.

| Population Decile | Income Range | Number of Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | $\begin{aligned} & \text { Property } \\ & \text { Tax } \\ & \text { Refund } \end{aligned}$ | State <br> Property <br> Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate Franchise Tax | Purchases by <br> Individuals | Purchases by <br> Businesses | Sales Tax <br> Total |  |  |  | Taxes on Individuals | Taxes on <br> Businesses |
| First | \$11,801 \& under | 250,982 | \$1,772,505 | - 1.6\% | 0.6\% | 4.5\% | 2.6\% | 7.0\% | - 2.7\% | 0.6\% | 2.0\% | 0.7\% | 1.4\% |
| Second | \$11,802-\$18,998 | 250,982 | 3,861,637 | -0.4\% | 0.3\% | 2.5\% | 1.4\% | 3.9\% | -1.5\% | 0.3\% | 1.1\% | 0.4\% | 0.9\% |
| Third | \$18,999-\$26,690 | 250,982 | 5,719,411 | 0.7\% | 0.3\% | 2.2\% | 1.2\% | 3.4\% | -1.3\% | 0.3\% | 0.9\% | 0.4\% | 0.8\% |
| Fourth | \$26,691-\$34,309 | 250,982 | 7,630,254 | 1.7\% | 0.3\% | 2.2\% | 1.2\% | 3.4\% | -0.8\% | 0.2\% | 0.8\% | 0.4\% | 0.8\% |
| Fifth | \$34,310-\$43,670 | 250,982 | 9,753,994 | 2.7\% | 0.3\% | 2.0\% | 1.0\% | 3.0\% | - 0.4\% | 0.2\% | 0.7\% | 0.4\% | 0.7\% |
| Sixth | \$43,671-\$56,006 | 250,982 | 12,444,914 | 3.2\% | 0.3\% | 1.9\% | 1.0\% | 2.9\% | -0.2\% | 0.2\% | 0.6\% | 0.4\% | 0.6\% |
| Seventh | \$56,007-\$70,537 | 250,982 | 15,786,746 | 3.6\% | 0.3\% | 1.9\% | 1.0\% | 2.8\% | -0.1\% | 0.2\% | 0.6\% | 0.5\% | 0.6\% |
| Eighth | \$70,538-\$90,451 | 250,982 | 20,065,853 | 3.9\% | 0.2\% | 1.7\% | 0.9\% | 2.6\% | -0.1\% | 0.2\% | 0.5\% | 0.4\% | 0.6\% |
| Ninth | \$90,452-\$125,139 | 250,982 | 26,425,229 | 4.3\% | 0.2\% | 1.6\% | 0.9\% | 2.5\% | 0.0\% | 0.2\% | 0.4\% | 0.4\% | 0.5\% |
| Tenth | \$125,140 \& over | 250,982 | 68,093,798 | 5.4\% | 0.2\% | 1.1\% | 0.7\% | 1.8\% | 0.0\% | 0.2\% | 0.2\% | 0.3\% | 0.3\% |
| TOTALS |  | 2,509,820 | \$171,554,341 | 4.0\% | 0.2\% | 1.6\% | 0.9\% | 2.5\% | -0.2\% | 0.2\% | 0.5\% | 0.4\% | 0.5\% |
| Top 5\% | Over \$173,207 | 125,519 | \$50,010,997 | 5.6\% | 0.2\% | 1.0\% | 0.6\% | 1.6\% | 0.0\% | 0.1\% | 0.2\% | 0.3\% | 0.3\% |
| Top 1\% | Over \$411,022 | 25,104 | \$25,654,331 | 6.1\% | 0.1\% | 0.5\% | 0.4\% | 0.8\% | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% |


| PopulationDecile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners <br> Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential <br> Total * |  |  |
| First | 4.5\% | 1.1\% | 0.6\% | 1.7\% | 6.5\% | 1.5\% | 0.2\% |
| Second | 2.6\% | 0.8\% | 0.3\% | 1.1\% | 3.8\% | 0.8\% | 0.1\% |
| Third | 2.4\% | 0.7\% | 0.2\% | 0.9\% | 3.4\% | 0.8\% | 0.1\% |
| Fourth | 2.3\% | 0.6\% | 0.2\% | 0.8\% | 3.1\% | 0.7\% | 0.1\% |
| Fifth | 2.3\% | 0.4\% | 0.1\% | 0.5\% | 2.9\% | 0.6\% | 0.1\% |
| Sixth | 2.3\% | 0.2\% | 0.2\% | 0.4\% | 2.8\% | 0.6\% | 0.1\% |
| Seventh | 2.3\% | 0.1\% | 0.2\% | 0.3\% | 2.6\% | 0.6\% | 0.1\% |
| Eighth | 2.3\% | 0.1\% | 0.2\% | 0.3\% | 2.6\% | 0.7\% | 0.1\% |
| Ninth | 2.1\% | 0.0\% | 0.1\% | 0.2\% | 2.3\% | 0.5\% | 0.1\% |
| Tenth | 1.2\% | 0.0\% | 0.1\% | 0.2\% | 1.4\% | 0.4\% | 0.1\% |
| totals | 1.9\% | 0.2\% | 0.2\% | 0.3\% | 2.2\% | 0.5\% | 0.1\% |
| Top 5\% | 1.0\% | 0.0\% | 0.2\% | 0.2\% | 1.2\% | 0.4\% | 0.1\% |
| Top 1\% | 0.6\% | 0.0\% | 0.1\% | 0.1\% | 0.7\% | 0.2\% | 0.0\% |


| $\begin{aligned} & \text { Local } \\ & \text { Taxes } \\ & \text { Total } \end{aligned}$ | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on <br> Businesses | State Taxes <br> Total |  |
| 8.2\% | 1.1\% | 7.0\% | 8.1\% | 16.3\% |
| 4.7\% | 1.1\% | 3.9\% | 5.0\% | 9.7\% |
| 4.3\% | 2.1\% | 3.3\% | 5.5\% | 9.7\% |
| 3.9\% | 3.6\% | 3.2\% | 6.8\% | 10.7\% |
| 3.6\% | 4.7\% | 2.9\% | 7.5\% | 11.2\% |
| 3.5\% | 5.3\% | 2.7\% | 8.1\% | 11.6\% |
| 3.3\% | 5.8\% | 2.6\% | 8.4\% | 11.7\% |
| 3.4\% | 6.0\% | 2.4\% | 8.4\% | 11.8\% |
| 2.8\% | 6.3\% | 2.2\% | 8.5\% | 11.4\% |
| 1.9\% | 6.8\% | 1.5\% | 8.3\% | 10.2\% |
| 2.9\% | 5.8\% | 2.2\% | 8.1\% | 10.9\% |
| 1.6\% | 6.9\% | 1.3\% | 8.3\% | 9.9\% |
| 1.0\% | 6.7\% | 0.8\% | 7.4\% | 8.4\% |

*Includes seasonal recreational residential (cabins).

Table 3-6
Effective Tax Rates

| 2007 <br> Decile | Personal Income | Business Taxes | Sales Tax* | Gross <br> Homeowner <br> Property Tax |
| :---: | :---: | :---: | :---: | :---: |
| 1 | -1.6\% | 10.4\% | 7.2\% | 4.5\% |
| 2 | -0.4\% | 5.8\% | 4.0\% | 2.6\% |
| 3 | 0.7\% | 5.1\% | 3.5\% | 2.4\% |
| 4 | 1.7\% | 4.7\% | 3.5\% | 2.3\% |
| 5 | 2.7\% | 4.1\% | 3.1\% | 2.3\% |
| 6 | 3.2\% | 3.8\% | 3.0\% | 2.3\% |
| 7 | 3.6\% | 3.6\% | 2.9\% | 2.3\% |
| 8 | 3.9\% | 3.4\% | 2.7\% | 2.3\% |
| 9 | 4.3\% | 2.8\% | 2.6\% | 2.1\% |
| 10 | 5.4\% | 2.1\% | 1.8\% | 1.2\% |
| Total | 4.0\% | 3.1\% | 2.5\% | 1.9\% |

*Includes local sales taxes.
Figure 3-2
Effective Tax Rates for 2007 by Population Decile


## Sales Tax on Consumer Purchases

The consumer portion of the sales tax is regressive, especially at low income levels. (The sales tax on business purchases is included with the business tax category.) This is because the share of income represented by taxable consumption tends to be smaller for high-income households than for low-income ones. Hence, tax burdens as a proportion of income tend to decline as one moves up the income scale.

For 2007, the effective consumer sales tax rate for the bottom decile is 4.5 percent, compared to the rate for the top decile of 1.1 percent (see Table 3-5). Effective tax rates for the second through ninth deciles, representing 80 percent of all taxpayers, ranged from 2.5 to 1.6 percent.

## Residential Property Taxes

Homeowner Property Taxes. For 2007, the net effective property tax rate for homeowners tax is 2.6 percent for the second decile, 2.3 percent in the fifth decile, 2.1 percent in the ninth decile, and declines to 1.2 percent in the tenth decile.

Rental Property Taxes. This study's estimates of the property tax burden on renters are consistent with the approach used for business taxes more generally. Taxes on rental property, like taxes on other business property, are partly shifted to renters in higher rents and partly paid by property owners in lower returns. Using the methodology applied to business taxes more generally, this study estimates that a sizable portion of the 2007 rental property tax ( 58 percent) was borne by the investors who own rental housing; the remaining share (42 percent) was assumed to be shifted to renters in higher rents. The effective tax rate on renters was, therefore, lower than it would have been if all of the tax were passed along in higher rents.

## Other Individual Taxes

The "other state taxes" category in Table 3-5 includes the motor vehicle registration tax, estate taxes, solid waste management taxes, mortgage and deed taxes, insurance premiums taxes, gambling taxes, and MinnesotaCare Taxes.

## Business Taxes

As shown in Figure 3-1 above, business taxes were 28.5 percent of the total tax burden on Minnesota residents. Business taxes include the following:

Business property taxes Corporate franchise tax<br>Sales tax paid on purchases of capital equipment and other intermediate inputs<br>Motor vehicle registration tax paid by business<br>Insurance premiums tax<br>Mortgage and deed taxes on business property<br>Solid waste management taxes paid by business<br>Excise taxes on motor fuels, tobacco, and alcohol<br>Gambling taxes<br>MinnesotaCare taxes<br>Local gross earnings taxes

Although the legal impact of each of these taxes falls on the business entity, each is partially shifted to consumers (in higher prices) and to labor (in lower wages). Only a portion of business taxes are borne by capital owners as a lower rate of return on their investment. Part of the burden of each of these taxes is also shifted to nonresidents. This study estimates the degree to which such shifting occurs and then allocates the estimated burden to Minnesota households based on each household's sources of income and patterns of spending. (An explanation of tax shifting and the method of estimating the incidence of business taxes is included in the Appendix.)

To determine the incidence of each business tax, the study first estimated tax payments made by the different business sectors (manufacturing, mining, retail trade, etc.). Market characteristics of each business sector were used to estimate the degree to which taxes were shifted to consumers, labor, and nonresidents. Finally, taxes paid by each of these taxpayer categories (factors) were distributed to individual households in the sample.

Overall, the burden of Minnesota business taxes on Minnesota households was regressive. The effective tax rate generally fell as income increased. The effective tax rate was 5.8 percent in the second decile; it fell steadily as income rose, reaching 2.1 percent in the tenth decile.

## Effective Tax Rates in the First Decile

As shown in Table 3-5, low income taxpayers in the first decile had significantly higher sales, excise, net property, and business tax burdens than taxpayers with higher incomes. The total effective tax rate of 16.3 percent for taxpayers in the first decile was much higher than the rates in other deciles. This 16.3 percent effective tax rate includes an adjustment to exclude negative incomes.

The effective tax rate for the first decile is overstated for several reasons which have been discussed in the previous section.

## Additional Results

## An Alternative Presentation: Income Deciles

The results presented earlier in this study have been summarized for deciles of households. Each population decile represents ten percent of the population of households in the study. This section provides an alternative way to summarize the distribution of the 2002 and 2007 tax burdens. Tables 4-1 through 4-4 are organized by income deciles rather than population deciles. To derive income deciles, households are ranked from lowest to highest income and divided into groups representing equal amounts of total income.

The distribution of tax by income deciles in these tables can be compared to the distribution by population deciles in Tables 2-4, 2-5, 3-4, and 3-5. In both distributions households are ranked by income level. Using the year 2002 for purposes of illustration, in the population decile distribution each decile of 234,000 households is 10 percent of all households; in the income decile distribution, each decile with $\$ 12.7$ billion of income constitutes 10 percent of total income. Because of their relatively low incomes, it takes 904,000 households in the first income decile to account for 10 percent of total income; in contrast, there are only 10,874 high-income households in the tenth decile, who also received 10 percent of total income.

Again using the year 2002 for illustration, the first decile includes 39 percent of all households. Their share of total taxes ( 10.0 percent) was equal to their share of household income (10 percent). First income decile households (with 10 percent of total income) paid less than 1 percent of the individual income tax, but paid 16.2 percent of the consumer sales tax, 23.4 percent of excise taxes, and 17.9 percent of all business taxes borne by Minnesota residents.

The tenth income decile includes only 0.5 percent of all households. Their share of total taxes ( 7.5 percent) was lower than their share of household income (10 percent). They paid 15.8 percent of the individual income tax, 2.1 percent of the consumer sales tax, 1.2 percent of excise taxes, and 2.9 percent of business taxes borne by Minnesota residents.

Tables 4-2 and 4-4 show effective tax rates by income decile. A comparison of the effective tax rate for all taxes reveals some differences. First, the effective tax rate for the first income decile (11.3 percent) was much lower than that for the first population decile ( 18.2 percent), again using 2002 data. The first income decile included almost four times as many households as the first population decile. As a result, the tax rate for the first income decile is an average for households in the first four population deciles.

The pattern of effective tax rates also differs for the top deciles. The tenth income decile (with 10,874 households) had an effective tax rate of 8.5 percent. In contrast, the tenth population decile (with about 234,000 households) had an effective tax rate of 10.7 percent.

Analyzing the tax burden by income deciles provides additional insights into the distribution of the burden. It provides more detailed information about the burden on higher income households, but less information about the 55 percent of households who are combined in the first two income deciles.

Table 4-5 shows the Suits index values for each tax and for the various tax groupings. Suits values for population deciles are repeated for purposes of comparison.

| Income <br> Decile | Income Range | $\begin{array}{\|c\|} \hline \text { Number of } \\ \text { Households } \end{array}$ | Household Income | State Income Taxes |  | State Sales Tax |  |  | Property <br> Tax <br> Refund | State Property Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate Franchise Tax | Purchases by Individuals | Purchases by Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on Businesses |
| First | \$26,678 \& under | 903,829 | \$12,733,509 | \$48,678 | \$44,721 | \$382,325 | \$210,679 | \$593,004 | -\$177,226 | \$41,881 | \$173,702 | \$74,490 | \$87,864 |
| Second | \$26,679 - \$40,235 | 384,336 | 12,730,381 | 345,310 | 34,911 | 289,051 | 154,650 | 443,701 | -49,657 | 30,763 | 110,779 | 74,529 | 67,980 |
| Third | \$40,236- \$53,354 | 273,921 | 12,731,222 | 434,400 | 32,999 | 273,076 | 147,259 | 420,335 | -19,997 | 29,565 | 93,681 | 77,479 | 62,272 |
| Fourth | \$53,355 - \$66,741 | 213,533 | 12,736,036 | 491,969 | 30,906 | 253,574 | 137,151 | 390,725 | -7,923 | 27,061 | 82,392 | 73,459 | 57,753 |
| Fifth | \$66,742- \$80,745 | 173,233 | 12,730,371 | 539,860 | 30,368 | 245,327 | 129,684 | 375,010 | -3,970 | 25,232 | 73,421 | 74,895 | 52,279 |
| Sixth | \$80,746- \$99,767 | 142,509 | 12,734,744 | 568,204 | 29,187 | 230,130 | 122,398 | 352,527 | -3,443 | 24,897 | 64,280 | 69,923 | 47,099 |
| Seventh | \$99,768- \$129,635 | 113,305 | 12,731,229 | 614,477 | 27,246 | 208,795 | 114,119 | 322,914 | -2,369 | 24,020 | 53,269 | 67,928 | 42,924 |
| Eighth | \$129,636-\$202,014 | 80,648 | 12,726,548 | 652,901 | 32,138 | 255,851 | 143,108 | 398,959 | -1,579 | 29,383 | 51,175 | 88,851 | 43,623 |
| Ninth | \$202,015-\$494,093 | 43,882 | 12,731,424 | 706,422 | 22,849 | 168,755 | 101,095 | 269,850 | -1,326 | 22,643 | 31,510 | 62,073 | 29,489 |
| Tenth | \$494,094 \& over | 10,874 | 12,725,965 | 827,136 | 11,302 | 49,686 | 42,411 | 92,097 | -328 | 14,236 | 8,783 | 14,624 | 12,205 |
| TOTALS |  | 2,340,070 | \$127,311,429 | \$5,229,358 | \$296,626 | \$2,356,569 | \$1,302,554 | \$3,659,123 | -\$267,818 | \$269,682 | \$742,992 | \$678,253 | \$503,487 |
| Top 5\% | Over \$1,271,104 | 1,979 | \$6,366,294 | \$439,742 | \$3,767 | \$9,043 | \$12,467 | \$21,510 | -\$50 | \$5,387 | \$1,599 | \$3,768 | \$3,631 |
| Top 1\% | Over \$11,393,133 | 52 | \$1,278,473 | \$81,248 | \$642 | \$236 | \$1,598 | \$1,835 | -\$1 | \$1,013 | \$42 | \$77 | \$468 |


| Income <br> Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential <br> Local Property <br> Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | \$274,969 | \$85,480 | \$30,825 | \$116,305 | \$404,133 | \$132,544 | \$19,927 |
| Second | 244,550 | 40,234 | 18,255 | 58,490 | 311,704 | 98,963 | 14,711 |
| Third | 229,584 | 19,291 | 21,394 | 40,685 | 277,409 | 99,517 | 13,789 |
| Fourth | 225,447 | 10,296 | 20,842 | 31,139 | 262,634 | 98,240 | 12,847 |
| Fifth | 224,834 | 7,412 | 14,241 | 21,653 | 252,658 | 79,220 | 12,404 |
| Sixth | 204,513 | 3,343 | 12,189 | 15,532 | 228,213 | 69,069 | 11,739 |
| Seventh | 195,549 | 2,729 | 13,774 | 16,503 | 218,939 | 67,605 | 10,779 |
| Eighth | 167,614 | 1,991 | 21,997 | 23,988 | 197,667 | 74,988 | 13,466 |
| Ninth | 120,254 | 1,785 | 19,757 | 21,542 | 146,054 | 61,326 | 9,184 |
| Tenth | 49,012 | 1,714 | 10,089 | 11,803 | 62,161 | 35,444 | 3,326 |
| TOTALS | \$1,936,325 | \$174,276 | \$183,364 | \$357,639 | \$2,361,571 | \$816,917 | \$122,173 |
| Top 5\% | \$13,250 | \$846 | \$3,631 | \$4,477 | \$17,970 | \$13,252 | \$832 |
| Top 1\% | \$573 | \$60 | \$102 | \$162 | \$741 | \$2,156 | \$92 |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on Businesses | State Taxes <br> Total |  |
| \$556,605 | \$332,493 | \$554,621 | \$887,114 | \$1,443,719 |
| 425,379 | 662,081 | 396,237 | 1,058,317 | 1,483,696 |
| 390,715 | 767,305 | 363,429 | 1,130,734 | 1,521,449 |
| 373,721 | 813,067 | 333,276 | 1,146,343 | 1,520,064 |
| 344,281 | 858,140 | 308,956 | 1,167,096 | 1,511,377 |
| 309,021 | 867,498 | 285,176 | 1,152,674 | 1,461,695 |
| 297,322 | 891,093 | 259,316 | 1,150,409 | 1,447,731 |
| 286,122 | 998,017 | 297,434 | 1,295,451 | 1,581,573 |
| 216,563 | 937,324 | 206,187 | 1,143,511 | 1,360,074 |
| 100,931 | 891,561 | 88,494 | 980,055 | 1,080,986 |
| \$3,300,661 | \$8,018,577 | \$3,093,127 | \$11,111,704 | \$14,412,365 |
| \$32,054 | \$452,584 | \$26,770 | \$479,354 | \$511,408 |
| \$2,989 | \$81,562 | \$3,761 | \$85,323 | \$88,312 |

* Includes seasonal recreational residential (cabins).

|  |  |  |  | State Inc | me Taxes |  | tate Sales Tax |  | Property | State | State | Other State | Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income <br> Decile | Income Range | Number of Households | Household Income | Individual <br> Income Tax | Corporate <br> Franchise Tax | Purchases by <br> Individuals | Purchases by <br> Businesses | Sales Tax <br> Total | Tax Refund | Property <br> Tax | $\begin{aligned} & \text { Excise } \\ & \text { Taxes } \end{aligned}$ | Taxes on Individuals | Taxes on Businesses |
| First | \$26,678 \& under | 903,829 | 12,733,509 | 0.4\% | 0.4\% | 3.0\% | 1.7\% | 4.7\% | -1.4\% | 0.3\% | 1.4\% | 0.6\% | 0.7\% |
| Second | \$26,679- \$40,235 | 384,336 | 12,730,381 | 2.7\% | 0.3\% | 2.3\% | 1.2\% | 3.5\% | - 0.4\% | 0.2\% | 0.9\% | 0.6\% | 0.5\% |
| Third | \$40,236- \$53,354 | 273,921 | 12,731,222 | 3.4\% | 0.3\% | 2.1\% | 1.2\% | 3.3\% | - 0.2\% | 0.2\% | 0.7\% | 0.6\% | 0.5\% |
| Fourth | \$53,355- \$66,741 | 213,533 | 12,736,036 | 3.9\% | 0.2\% | 2.0\% | 1.1\% | 3.1\% | - 0.1\% | 0.2\% | 0.6\% | 0.6\% | 0.5\% |
| Fifth | \$66,742- \$80,745 | 173,233 | 12,730,371 | 4.2\% | 0.2\% | 1.9\% | 1.0\% | 2.9\% | 0.0\% | 0.2\% | 0.6\% | 0.6\% | 0.4\% |
| Sixth | \$80,746- \$99,767 | 142,509 | 12,734,744 | 4.5\% | 0.2\% | 1.8\% | 1.0\% | 2.8\% | 0.0\% | 0.2\% | 0.5\% | 0.5\% | 0.4\% |
| Seventh | \$99,768-\$129,635 | 113,305 | 12,731,229 | 4.8\% | 0.2\% | 1.6\% | 0.9\% | 2.5\% | 0.0\% | 0.2\% | 0.4\% | 0.5\% | 0.3\% |
| Eighth | \$129,636-\$202,014 | 80,648 | 12,726,548 | 5.1\% | 0.3\% | 2.0\% | 1.1\% | 3.1\% | 0.0\% | 0.2\% | 0.4\% | 0.7\% | 0.3\% |
| Ninth | \$202,015-\$494,093 | 43,882 | 12,731,424 | 5.5\% | 0.2\% | 1.3\% | 0.8\% | 2.1\% | 0.0\% | 0.2\% | 0.2\% | 0.5\% | 0.2\% |
| Tenth | \$494,094 \& over | 10,874 | 12,725,965 | 6.5\% | 0.1\% | 0.4\% | 0.3\% | 0.7\% | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% |
| TOTALS |  | 2,340,070 | 127,311,429 | 4.1\% | 0.2\% | 1.9\% | 1.0\% | 2.9\% | -0.2\% | 0.2\% | 0.6\% | 0.5\% | 0.4\% |
| Top 5\% | Over \$1,271,104 | 1,979 | 6,366,294 | 6.9\% | 0.1\% | 0.1\% | 0.2\% | 0.3\% | 0.0\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% |
| Top 1\% | Over \$11,393,133 | 52 | 1,278,473 | 6.4\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% | 0.0\% | 0.1\% | 0.0\% | 0.0\% | 0.0\% |


| Income Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners Gross | Renters Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | 2.2\% | 0.7\% | 0.2\% | 0.9\% | 3.2\% | 1.0\% | 0.2\% |
| Second | 1.9\% | 0.3\% | 0.1\% | 0.5\% | 2.4\% | 0.8\% | 0.1\% |
| Third | 1.8\% | 0.2\% | 0.2\% | 0.3\% | 2.2\% | 0.8\% | 0.1\% |
| Fourth | 1.8\% | 0.1\% | 0.2\% | 0.2\% | 2.1\% | 0.8\% | 0.1\% |
| Fifth | 1.8\% | 0.1\% | 0.1\% | 0.2\% | 2.0\% | 0.6\% | 0.1\% |
| Sixth | 1.6\% | 0.0\% | 0.1\% | 0.1\% | 1.8\% | 0.5\% | 0.1\% |
| Seventh | 1.5\% | 0.0\% | 0.1\% | 0.1\% | 1.7\% | 0.5\% | 0.1\% |
| Eighth | 1.3\% | 0.0\% | 0.2\% | 0.2\% | 1.6\% | 0.6\% | 0.1\% |
| Ninth | 0.9\% | 0.0\% | 0.2\% | 0.2\% | 1.1\% | 5.0\% | 0.1\% |
| Tenth | 0.4\% | 0.0\% | 0.1\% | 0.1\% | 0.5\% | 0.3\% | 0.0\% |
| totals | 1.5\% | 0.1\% | 0.1\% | 0.3\% | 1.9\% | 0.6\% | 0.1\% |
| Top 5\% | 0.2\% | 0.0\% | 0.1\% | 0.1\% | 0.3\% | 0.2\% | 0.0\% |
| Top 1\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.2\% | 0.0\% |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on <br> Businesses | State Taxes Total |  |
| 4.4\% | 2.6\% | 4.4\% | 7.0\% | 11.3\% |
| 3.3\% | 5.2\% | 3.1\% | 8.3\% | 11.7\% |
| 3.1\% | 6.0\% | 2.9\% | 8.9\% | 12.0\% |
| 2.9\% | 6.4\% | 2.6\% | 9.0\% | 11.9\% |
| 2.7\% | 6.7\% | 2.4\% | 9.2\% | 11.9\% |
| 2.4\% | 6.8\% | 2.2\% | 9.1\% | 11.5\% |
| 2.3\% | 7.0\% | 2.0\% | 9.0\% | 11.4\% |
| 2.2\% | 7.8\% | 2.3\% | 10.2\% | 12.4\% |
| 1.7\% | 7.4\% | 1.6\% | 9.0\% | 10.7\% |
| 0.8\% | 7.0\% | 0.7\% | 7.7\% | 8.5\% |
| 2.6\% | 6.3\% | 2.4\% | 8.7\% | 11.3\% |
| 0.5\% | 7.1\% | 0.4\% | 7.5\% | 8.0\% |
| 0.2\% | 6.4\% | 0.3\% | 6.7\% | 6.9\% |

* Includes seasonal recreational residential (cabins).

| Income <br> Decile | Income Range | Number of Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | Property Tax Refund |  | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate Franchise Tax | Purchases by Individuals | Purchases by <br> Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on <br> Businesses |
| First | \$32,402 \& under | 949,267 | \$17,161,290 | \$88,570 | \$57,357 | \$436,989 | \$235,559 | \$672,548 | -\$227,550 | \$49,589 | \$179,063 | \$73,700 | \$148,671 |
| Second | \$32,403 - \$49,163 | 425,825 | 17,155,791 | 470,975 | 45,798 | 340,076 | 178,184 | 518,260 | -68,181 | 36,619 | 119,605 | 73,815 | 116,642 |
| Third | \$49,164 - \$65,416 | 300,906 | 17,151,813 | 583,380 | 43,790 | 321,466 | 171,567 | 493,034 | -29,932 | 35,335 | 102,860 | 76,026 | 107,558 |
| Fourth | \$65,417 - \$82,026 | 234,215 | 17,159,076 | 655,339 | 41,989 | 304,684 | 163,847 | 468,531 | -12,307 | 33,934 | 89,795 | 74,077 | 102,046 |
| Fifth | \$82,027- \$99,916 | 189,695 | 17,150,998 | 705,195 | 40,977 | 292,799 | 154,221 | 447,020 | -6,188 | 31,264 | 80,706 | 74,290 | 93,762 |
| Sixth | \$99,917-\$124,236 | 154,707 | 17,154,547 | 747,594 | 38,602 | 269,931 | 142,853 | 412,784 | -5,319 | 31,171 | 69,684 | 68,317 | 82,758 |
| Seventh | \$124,237-\$167,417 | 121,185 | 17,163,952 | 812,477 | 36,329 | 246,077 | 134,701 | 380,778 | -3,497 | 30,185 | 57,612 | 65,888 | 75,593 |
| Eighth | \$167,418-\$274,498 | 82,829 | 17,152,371 | 863,729 | 42,880 | 303,509 | 169,030 | 472,539 | -2,338 | 36,122 | 55,237 | 87,779 | 74,281 |
| Ninth | \$274,499-\$728,842 | 42,009 | 17,153,950 | 933,258 | 27,882 | 180,587 | 109,082 | 289,670 | -2,055 | 25,972 | 31,261 | 57,773 | 46,083 |
| Tenth | \$728,843 \& over | 9,187 | 17,150,551 | 1,077,463 | 12,654 | 45,846 | 40,459 | 86,305 | -514 | 14,361 | 7,580 | 12,169 | 16,235 |
| TOTALS |  | 2,509,825 | \$171,554,341 | \$6,937,980 | \$388,258 | \$2,741,964 | \$1,499,503 | \$4,241,467 | -\$357,880 | \$324,552 | \$793,402 | \$663,833 | \$863,631 |
| Top 5\% | Over \$2,197,800 | 1,495 | \$8,578,952 | \$570,209 | \$4,103 | \$7,459 | \$11,626 | \$19,085 | -\$78 | \$5,250 | \$1,233 | \$3,051 | \$4,461 |
| Top 1\% | Over \$21,930,119 | 39 | \$1,733,058 | \$105,979 | \$690 | \$196 | \$1,511 | \$1,707 | -\$2 | \$946 | \$32 | \$59 | \$550 |


| Income <br> Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | $\begin{aligned} & \text { Other } \\ & \text { Local } \\ & \text { Taxes } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners gross | Renters <br> gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | \$440,212 | \$129,085 | \$42,473 | \$171,558 | \$633,278 | \$139,127 | \$22,526 |
| Second | 405,194 | 60,759 | 25,569 | 86,327 | 506,015 | 107,787 | 17,173 |
| Third | 389,216 | 29,132 | 31,270 | 60,402 | 461,561 | 109,285 | 16,232 |
| Fourth | 398,575 | 15,549 | 33,582 | 49,131 | 457,822 | 114,574 | 15,394 |
| Fifth | 370,344 | 11,193 | 22,256 | 33,449 | 414,114 | 104,643 | 14,813 |
| Sixth | 346,381 | 5,049 | 19,780 | 24,829 | 384,872 | 70,277 | 13,761 |
| Seventh | 320,818 | 4,121 | 23,508 | 27,629 | 359,965 | 81,984 | 12,736 |
| Eighth | 273,977 | 3,007 | 35,140 | 38,147 | 322,269 | 86,436 | 15,948 |
| Ninth | 179,814 | 2,695 | 30,742 | 33,437 | 220,374 | 64,423 | 9,857 |
| Tenth | 65,867 | 2,588 | 12,581 | 15,168 | 83,288 | 32,915 | 3,187 |
| TOTALS | \$3,190,400 | \$263,177 | \$276,901 | \$540,078 | \$3,843,557 | \$911,453 | \$141,627 |
| Top 5\% | \$16,278 | \$1,277 | \$4,732 | \$6,009 | \$22,694 | \$12,083 | \$774 |
| Top 1\% | \$636 | \$91 | \$122 | \$213 | \$859 | \$1,814 | \$93 |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on <br> Individuals | Total on <br> Businesses | State Taxes <br> Total |  |
| \$794,931 | \$381,166 | \$660,782 | \$1,041,948 | \$1,836,879 |
| 630,974 | 823,057 | 490,476 | 1,313,533 | 1,944,507 |
| 587,078 | 956,192 | 455,859 | 1,412,051 | 1,999,130 |
| 587,790 | 1,026,242 | 427,162 | 1,453,404 | 2,041,195 |
| 533,570 | 1,070,633 | 396,392 | 1,467,025 | 2,000,595 |
| 468,911 | 1,086,530 | 359,062 | 1,445,592 | 1,914,503 |
| 454,685 | 1,126,010 | 329,355 | 1,455,365 | 1,910,049 |
| 424,653 | 1,257,140 | 373,088 | 1,630,228 | 2,054,881 |
| 294,655 | 1,172,696 | 237,148 | 1,409,843 | 1,704,498 |
| 119,390 | 1,135,954 | 90,298 | 1,226,252 | 1,345,642 |
| \$4,896,636 | \$10,035,620 | \$3,819,623 | \$13,855,242 | \$18,751,879 |
| \$35,551 | \$580,820 | \$26,495 | \$607,315 | \$642,866 |
| \$2,765 | \$106,235 | \$3,725 | \$109,960 | \$112,726 |

*Includes seasonal recreational residential (cabins)

2007 Income Deciles - Effective Tax Rates

| Income <br> Decile | Income Range | Number of Households | Household Income | State Income Taxes |  | State Sales Tax |  |  | $\begin{gathered} \text { Property } \\ \text { Tax } \\ \text { Refund } \\ \hline \end{gathered}$ | State <br> Property <br> Tax | State <br> Excise <br> Taxes | Other State Taxes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Individual Income Tax | Corporate <br> Franchise Tax | Purchases by Individuals | Purchases by <br> Businesses | Sales Tax Total |  |  |  | Taxes on Individuals | Taxes on Businesses |
| First | \$32,402 \& under | 949,267 | \$17,161,290 | 0.5\% | 0.3\% | 2.5\% | 1.4\% | 3.9\% | -1.3\% | 0.3\% | 1.0\% | 0.4\% | 0.9\% |
| Second | \$32,403- \$49,163 | 425,825 | 17,155,791 | 2.7\% | 0.3\% | 2.0\% | 1.0\% | 3.0\% | -0.4\% | 0.2\% | 0.7\% | 0.4\% | 0.7\% |
| Third | \$49,164 - \$65,416 | 300,906 | 17,151,813 | 3.4\% | 0.3\% | 1.9\% | 1.0\% | 2.9\% | -0.2\% | 0.2\% | 0.6\% | 0.4\% | 0.6\% |
| Fourth | \$65,417- \$82,026 | 234,215 | 17,159,076 | 3.8\% | 0.2\% | 1.8\% | 1.0\% | 2.7\% | -0.1\% | 0.2\% | 0.5\% | 0.4\% | 0.6\% |
| Fifth | \$82,027 - \$99,916 | 189,695 | 17,150,998 | 4.1\% | 0.2\% | 1.7\% | 0.9\% | 2.6\% | 0.0\% | 0.2\% | 0.5\% | 0.4\% | 0.5\% |
| Sixth | \$99,917-\$124,236 | 154,707 | 17,154,547 | 4.4\% | 0.2\% | 1.6\% | 0.8\% | 2.4\% | 0.0\% | 0.2\% | 0.4\% | 0.4\% | 0.5\% |
| Seventh | \$124,237-\$167,417 | 121,185 | 17,163,952 | 4.7\% | 0.2\% | 1.4\% | 0.8\% | 2.2\% | 0.0\% | 0.2\% | 0.3\% | 0.4\% | 0.4\% |
| Eighth | \$167,418- \$274,498 | 82,829 | 17,152,371 | 5.0\% | 0.2\% | 1.8\% | 1.0\% | 2.8\% | 0.0\% | 0.2\% | 0.3\% | 0.5\% | 0.4\% |
| Ninth | \$274,499 - \$728,842 | 42,009 | 17,153,950 | 5.4\% | 0.2\% | 1.1\% | 0.6\% | 1.7\% | 0.0\% | 0.2\% | 0.2\% | 0.3\% | 0.3\% |
| Tenth | \$728,843 \& over | 9,187 | 17,150,551 | 6.3\% | 0.1\% | 0.3\% | 0.2\% | 0.5\% | 0.0\% | 0.1\% | 0.0\% | 0.1\% | 0.1\% |
| TOTALS |  | 2,509,825 | \$171,554,341 | 4.0\% | 0.2\% | 1.6\% | 0.9\% | 2.5\% | -0.2\% | 0.2\% | 0.5\% | 0.4\% | 0.5\% |
| Top 5\% | Over \$2,197,800 | 1,495 | \$8,578,952 | 6.6\% | 0.0\% | 0.1\% | 0.1\% | 0.2\% | 0.0\% | 0.1\% | 0.0\% | 0.0\% | 0.1\% |
| Top 1\% | Over \$21,930,119 | 39 | \$1,733,058 | 6.1\% | 0.0\% | 0.0\% | 0.1\% | 0.1\% | 0.0\% | 0.1\% | 0.0\% | 0.0\% | 0.0\% |


| Income Decile | Residential Local Property Taxes |  |  |  |  | Nonresidential Local Property Taxes | Other <br> Local <br> Taxes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Homeowners Gross | Renters <br> Gross | Owners of Rental Prop. | Total on Rental Prop. | Residential Total * |  |  |
| First | 2.6\% | 0.8\% | 0.2\% | 1.0\% | 3.7\% | 0.8\% | 0.1\% |
| Second | 2.4\% | 0.4\% | 0.1\% | 0.5\% | 2.9\% | 0.6\% | 0.1\% |
| Third | 2.3\% | 0.2\% | 0.2\% | 0.4\% | 2.7\% | 0.6\% | 0.1\% |
| Fourth | 2.3\% | 0.1\% | 0.2\% | 0.3\% | 2.7\% | 0.7\% | 0.1\% |
| Fifth | 2.2\% | 0.1\% | 0.1\% | 0.2\% | 2.4\% | 0.6\% | 0.1\% |
| Sixth | 2.0\% | 0.0\% | 0.1\% | 0.1\% | 2.2\% | 0.4\% | 0.1\% |
| Seventh | 1.9\% | 0.0\% | 0.1\% | 0.2\% | 2.1\% | 0.5\% | 0.1\% |
| Eighth | 1.6\% | 0.0\% | 0.2\% | 0.2\% | 1.9\% | 0.5\% | 0.1\% |
| Ninth | 1.0\% | 0.0\% | 0.2\% | 0.2\% | 1.3\% | 0.4\% | 0.1\% |
| Tenth | 0.4\% | 0.0\% | 0.1\% | 0.1\% | 0.5\% | 0.2\% | 0.0\% |
| TOTALS | 1.9\% | 0.2\% | 0.2\% | 0.3\% | 2.2\% | 0.5\% | 0.1\% |
| Top 5\% | 0.2\% | 0.0\% | 0.1\% | 0.1\% | 0.3\% | 0.1\% | 0.0\% |
| Top 1\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.0\% |


| Local <br> Taxes <br> Total | Total State Taxes |  |  | Total State and Local Taxes |
| :---: | :---: | :---: | :---: | :---: |
|  | Total on Individuals | Total on Businesses | State Taxes <br> Total |  |
| 4.6\% | 2.2\% | 3.9\% | 6.1\% | 10.7\% |
| 3.7\% | 4.8\% | 2.9\% | 7.7\% | 11.3\% |
| 3.4\% | 5.6\% | 2.7\% | 8.2\% | 11.7\% |
| 3.4\% | 6.0\% | 2.5\% | 8.5\% | 11.9\% |
| 3.1\% | 6.2\% | 2.3\% | 8.6\% | 11.7\% |
| 2.7\% | 6.3\% | 2.1\% | 8.4\% | 11.2\% |
| 2.6\% | 6.6\% | 1.9\% | 8.5\% | 11.1\% |
| 2.5\% | 7.3\% | 2.2\% | 9.5\% | 12.0\% |
| 1.7\% | 6.8\% | 1.4\% | 8.2\% | 9.9\% |
| 0.7\% | 6.6\% | 0.5\% | 7.1\% | 7.8\% |
| 2.9\% | 5.8\% | 2.2\% | 8.1\% | 10.9\% |
| 0.4\% | 6.8\% | 0.3\% | 7.1\% | 7.5\% |
| 0.2\% | 6.1\% | 0.2\% | 6.3\% | 6.5\% |

* Includes seasonal recreational residential (cabins)

Table 4-5
Suits Indices by Income and Population Deciles, 2002-2007

| Tax Types | 2002 <br> Income Decile <br> Suits Index | 2007 Income Decile Suits Index | 2002 Pop'n. Decile Suits Index | 2007 Pop'n. Decile Suits Index |
| :---: | :---: | :---: | :---: | :---: |
| State Taxes |  |  |  |  |
| Taxes on Income and Estates |  |  |  |  |
| Individual income tax | 0.211 | 0.203 | 0.199 | 0.191 |
| Corporation franchise tax ${ }^{1}$ | -0.135 | -0.142 | -0.116 | -0.121 |
| Estate tax | 0.214 | 0.214 | 0.281 | 0.274 |
| Total Income and Estate Taxes | 0.193 | 0.185 | 0.184 | 0.176 |
| Taxes on Consumption |  |  |  |  |
| Total sales tax | -0.165 | -0.171 | -0.143 | -0.147 |
| General sales/use tax | -0.165 | -0.171 | -0.143 | -0.147 |
| Sales tax on motor vehicles | -0.169 | -0.175 | -0.145 | -0.150 |
| Motor fuels excise taxes | -0.262 | -0.268 | -0.240 | -0.245 |
| Alcoholic beverage excise taxes | -0.190 | -0.197 | -0.170 | -0.177 |
| Cigarette and tobacco excise taxes | -0.517 | -0.520 | -0.515 | -0.516 |
| Insurance premiums taxes | -0.151 | -0.156 | -0.131 | -0.133 |
| Gambling taxes | -0.369 | -0.369 | -0.350 | -0.351 |
| MinnesotaCare taxes | -0.290 | -0.290 | -0.266 | -0.268 |
| Total Consumption Taxes | -0.195 | -0.200 | -0.174 | -0.177 |
| Taxes on Property |  |  |  |  |
| Residential recreational property tax | -0.200 | -0.200 | -0.179 | -0.182 |
| Commercial property tax | -0.119 | -0.118 | -0.105 | -0.102 |
| Industrial property tax | 0.155 | 0.188 | 0.120 | 0.153 |
| Utility property tax | -0.153 | -0.160 | -0.132 | -0.137 |
| Total Property Taxes | -0.117 | -0.123 | -0.104 | -0.108 |
| Other Taxes |  |  |  |  |
| Motor vehicle registration tax | -0.133 | -0.141 | -0.107 | -0.115 |
| Mortgage and deed taxes | -0.133 | -0.131 | -0.111 | -0.111 |
| Solid waste management taxes | -0.192 | -0.198 | -0.170 | -0.174 |
| Total Other Taxes | -0.137 | -0.143 | -0.113 | -0.119 |
| Property Tax Refunds |  |  |  |  |
| Homeowners | 0.669 | 0.669 | 0.675 | 0.672 |
| Renters | 0.850 | 0.850 | 0.874 | 0.870 |
| Total Property Tax Refunds | 0.762 | 0.746 | 0.777 | 0.757 |
| Total State Taxes | 0.020 | 0.025 | 0.027 | 0.032 |
| Local Taxes |  |  |  |  |
| Property taxes (Pay 2000) | -0.193 | -0.199 | -0.174 | -0.177 |
| General property tax (gross - credits) | -0.194 | -0.199 | -0.175 | -0.177 |
| Homeowners (gross) | -0.172 | -0.181 | -0.148 | -0.155 |
| Residential recreational property | -0.200 | -0.200 | -0.179 | -0.182 |
| Commercial ${ }^{2}$ | -0.119 | -0.118 | -0.105 | -0.102 |
| Industrial | 0.155 | 0.188 | 0.120 | 0.153 |
| Farm (other than residence) ${ }^{3}$ | -0.330 | -0.298 | -0.310 | -0.268 |
| Rental housing | -0.373 | -0.363 | -0.370 | -0.358 |
| Utility | -0.153 | -0.160 | -0.132 | -0.137 |
| Minerals ${ }^{4}$ | 0.034 | 0.056 | 0.021 | 0.043 |
| Mining production taxes (taconite) | 0.190 | 0.225 | 0.149 | 0.184 |
| Local sales taxes | -0.165 | -0.171 | -0.143 | -0.147 |
| Local gross earnings taxes | -0.153 | -0.160 | -0.132 | -0.137 |
| Total Local Taxes | -0.192 | -0.198 | -0.173 | -0.176 |
| Total State and Local Taxes | -0.028 | -0.034 | -0.018 | -0.022 |
| ${ }^{1}$ Includes taconite/iron ore occupation tax. |  | ${ }^{3}$ Includes timber. |  |  |
| ${ }^{2}$ Includes resorts and railroads. |  | ${ }^{4}$ Amount less than \$ | 00,000. |  |

## An Alternative Methodology: Adjusting for the Federal Tax Offset

In estimating the incidence of existing Minnesota taxes, this study has made no adjustment for the "federal tax offset" due to the deductibility of Minnesota taxes in calculating the federal income tax. Individuals can generally deduct what they pay in state income tax and homeowner property taxes (and a portion of their motor vehicle registration tax) as itemized deductions. Those who itemize deductions pay less federal income tax as a result. For a taxpayer in the 28 percent federal tax bracket, each additional dollar of itemized deductions lowers federal income tax by 28 cents. As a result, 28 percent of deductible state and local taxes would be borne by the federal government in lower tax revenue. If no adjustment is made for this federal tax offset, the Minnesota tax burden would be overstated. Because itemizing deductions is more common for higher income households (and because they face higher federal tax rates), the federal tax offset will reduce taxes by much more in the upper deciles. A tax system that looks proportional in the absence of such an adjustment might look quite regressive after such an adjustment is made.

This same reasoning applies to business taxes. If an additional dollar in business taxes lowers business income (rather than being passed forward to consumers in higher prices), this reduces the federal income tax paid by the corporation, partnership, or sole proprietor. A portion of the burden on Minnesota business owners would be borne by the federal government in lower tax revenue.

There is a strong argument, however, against making such an adjustment in this study. This study estimates the burden of Minnesota taxes in a multistate context. The incidence of Minnesota taxes depends on the level of taxes in other states. If all states levy deductible taxes, then the federal government presumably makes up for the lost revenue by raising the federal tax rate. It is unlikely that the deductibility of state and local taxes actually lowers the total federal tax burden on Minnesota residents. Minnesota's share of itemized deductions is roughly equal to its share of federal income tax payments. Whether the combination of deductible taxes and higher tax rates reduces a particular decile's tax burden is unknown; it depends on how the federal tax structure has been adjusted to make up for the lost tax revenue.

The results presented in this study include no adjustment for the federal tax offset. The impact of such an adjustment is shown only in this section.

The impact of the federal tax offset is shown in Tables 4-6 and 4-7, and Figure 4-1. For all households combined, the federal offset would reduce the effective tax rate from 11.3 percent to 10.1 percent of income. There are small changes in the lowest deciles, which include few who itemize deductions. As expected, the impact of the federal tax offset rises with income. Despite the limitation on itemized deductions for high-income taxpayers, the effective tax rate in the tenth decile would fall from 10.7 percent to 8.7 percent. The adjusted tax burden is noticeably more regressive.

In summary, the federal tax offset (even if limited to individual taxes) would have a significant impact on the distribution of the Minnesota tax burden. Because a strong argument can be made against such an adjustment in a study of this kind, however, no federal tax offset is included in the results presented elsewhere in this study.

Table 4-6
Impact of Federal Tax Offset on Effective
State and Local Tax Rates by Population Decile
(Minnesota Residents, 2002)

| Population Decile | Income Range |  | Effective Tax Rate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | No Federal Tax Offset | Change Due To Federal Tax Offset | Adjusted for Federal Tax Offset |
| First | \$ 8,354 | \& Under | 18.2\% | 0.1\% | 18.1\% |
| Second | 8,355 | - 14,065 | 10.5 | 0.0 | 10.5 |
| Third | 14,066 | - 20,714 | 10.1 | 0.1 | 10.0 |
| Fourth | 20,715 | - 27,703 | 11.0 | 0.1 | 10.9 |
| Fifth | 27,704 | - 35,683 | 11.4 | 0.3 | 11.1 |
| Sixth | 35,684 | - 45,436 | 11.9 | 0.5 | 11.5 |
| Seventh | 45,437 | - 57,589 | 12.0 | 0.7 | 11.3 |
| Eighth | 57,590 | - 74,189 | 11.8 | 0.9 | 10.9 |
| Ninth | 74,190 | - 102,426 | 11.7 | 1.4 | 10.3 |
| Tenth | \$102,427 | \& Over | 10.7 | 2.0 | 8.7 |
| Total |  |  | 11.3\% | 1.2\% | 10.1\% |
| Top 5\% | \$139,652 | \& Over | 10.5\% | 2.1\% | 8.4\% |
| Top 1\% | \$323,340 | \& Over | 9.0\% | 2.2\% | 6.8\% |

Figure 4-1


Table 4-7
Suits Index With and Without Federal Tax Offset

|  | Without Offset | With Offset |
| :---: | :---: | :---: |
| Income Tax | +0.199 | +0.148 |
| All Taxes | -0.018 | -0.060 |

## The Tax System Not Including Return Flow Payments

The results presented so far in this report derive from a "net" concept of the tax system; that is, tax amounts that incorporate not only dollar flows from taxpayers to governments, but also dollar flows from the state back to the taxpayers. These latter include the various refundable income tax credits: the working family credit, the dependent care credit and the K-12 education credit; property tax refunds payable to homeowners and renters; and most recently the Sustainable Forest Incentive payment program.

Most of these return flow payments are intended to make the tax system more progressive than it otherwise would be. To evaluate their effectiveness in accomplishing that, it is useful to compare the current system to the tax system that would exist without those return flow payments. Such a comparison is presented in Tables 4-8, 4-9 and 4-10. Table 4-8 shows the magnitudes of the various return flow payments in 2002 and the projected amounts for 2007. That table also shows the Suits index values for each of the major categories of return flow payments. (The Suits index for the Sustainable Forest Incentive payment program is not available; however, the small size of that program compared to the other two implies that the overall Suits index for 2007 would not be much affected if the Sustainable Forest Incentive program Suits index were known and could be included in the computation.)

Table 4-8
Suits Index for Payments, 2002-2007

| Payments | 2002 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount \$ (000s) | Suits <br> Index | Amount \$ (000s) | Suits <br> Index |
| Income Tax Credits* |  |  |  |  |
| Working Family Credit | \$117,669 |  | \$138,893 |  |
| Dependent Care Credit | 11,659 |  | 13,000 |  |
| K-12 Education Credit | 13,806 |  | 13,002 |  |
| Subtotal | \$143,134 | 0.878 | \$164,895 | 0.872 |
| Property Tax Refund |  |  |  |  |
| Homeowners | \$130,686 |  | \$204,580 |  |
| Renters | 137,132 |  | 153,300 |  |
| Subtotal | \$267,818 | 0.777 | \$357,880 | 0.757 |
| Sustainable Forest Incentive Program** | \$0 |  | \$2,332 |  |
| Total | \$410,952 | 0.812 | \$525,107 | 0.790 |

* Source: Sample (for 2002), HITS (for 2007)
** Suits index is not available.
Table 4-9 provides a comparison of effective tax rates from the current system and from a no return flow system. As expected, effective rates rise in the latter case, and rise most notably for households in the lower deciles. For example, the effective tax rate for the second decile rises from -0.6 percent to 0.4 percent for the individual income tax and from 10.5 percent to 11.6 percent for all taxes, while the effective rates for households in the tenth decile are unchanged in each case.

Table 4-9
Effective Tax Rates, Current System
Compared To One With No Return Flows

|  | Current System |  |  |  |  | No Credits |  |
| :---: | ---: | ---: | ---: | ---: | :--- | ---: | ---: |
| Decile | Household <br> Income | Individual <br> Income Tax | Effective <br> Tax Rate | Refundable <br> Credits |  | Individual <br> Income Tax | Effective <br> Tax Rate |
| 1 | $\$ 1,235,590$ | $-\$ 14,087$ | $-1.1 \%$ | $\$ 15,284$ |  | $\$ 1,197$ | $0.1 \%$ |
| 2 | $2,610,954$ | $-16,966$ | $-0.6 \%$ | 28,031 |  | 11,065 | $0.4 \%$ |
| 3 | $4,077,633$ | 14,495 | $0.4 \%$ | 42,474 |  | 56,969 | $1.4 \%$ |
| 4 | $5,684,091$ | 80,626 | $1.4 \%$ | 40,652 |  | 121,278 | $2.1 \%$ |
| 5 | $7,369,943$ | 188,428 | $2.6 \%$ | 14,739 |  | 203,166 | $2.8 \%$ |
| 6 | $9,435,329$ | 304,785 | $3.2 \%$ | 1,115 |  | 305,900 | $3.2 \%$ |
| 7 | $11,996,892$ | 432,605 | $3.6 \%$ | 200 |  | 432,804 | $3.6 \%$ |
| 8 | $15,304,686$ | 614,973 | $4.0 \%$ | 638 |  | 615,611 | $4.0 \%$ |
| 9 | $20,167,679$ | 895,566 | $4.4 \%$ | 2 | 895,567 | $4.4 \%$ |  |
| 10 | $49,428,632$ | $2,728,934$ | $5.5 \%$ | 1 |  | $2,728,934$ | $5.5 \%$ |
| Total | $\$ 127,311,429$ | $\$ 5,229,358$ | $4.1 \%$ | $\$ 143,134$ |  | $\$ 5,372,492$ | $4.2 \%$ |


| Decile | Current System |  |  | $\begin{aligned} & \text { Refundable } \\ & \text { Credits } \end{aligned}$ | No Credits or PTR |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Household Income | Total State, Local Taxes | Effective <br> Tax Rate |  | Property Tax Refund | Total State, Local Taxes | Effective Tax Rate |
| 1 | \$1,235,590 | \$224,628 | 18.2\% | \$15,284 | \$37,272 | \$239,912 | 19.4\% |
| 2 | 2,610,954 | 275,307 | 10.5\% | 28,031 | 45,303 | 303,338 | 11.6\% |
| 3 | 4,077,633 | 410,613 | 10.1\% | 42,474 | 55,789 | 453,087 | 11.1\% |
| 4 | 5,684,091 | 625,419 | 11.0\% | 40,652 | 45,582 | 666,071 | 11.7\% |
| 5 | 7,369,943 | 839,596 | 11.4\% | 14,739 | 32,006 | 854,335 | 11.6\% |
| 6 | 9,435,329 | 1,127,018 | 11.9\% | 1,115 | 20,611 | 1,128,133 | 12.0\% |
| 7 | 11,996,892 | 1,440,840 | 12.0\% | 200 | 13,345 | 1,441,040 | 12.0\% |
| 8 | 15,304,686 | 1,808,250 | 11.8\% | 638 | 7,331 | 1,808,888 | 11.8\% |
| 9 | 20,167,679 | 2,354,894 | 11.7\% | 2 | 5,138 | 2,354,896 | 11.7\% |
| 10 | 49,428,632 | 5,305,799 | 10.7\% | 1 | 5,440 | 5,305,800 | 10.7\% |
| Total | \$127,311,429 | \$14,412,365 | 11.3\% | \$143,134 | \$267,818 | \$14,555,500 | 11.4\% |

Table 4-10 presents the tax system for 2002 without including refundable income tax credits or property tax refunds. (The Sustainable Forest Incentive payment program did not begin until later.) The Suits index for the individual income tax in this case declines from 0.199 to 0.169 , while the Suits index for the overall tax system declines from -0.018 to -0.042 .

Table 4-10
2002 Tax Collection Amounts (No Payments or Credits) (\$ Millions)

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Tax Type} \& \multirow[b]{2}{*}{Total} \& \multicolumn{3}{|c|}{As Imposed} \& \multicolumn{2}{|l|}{After Shifting} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Suits \\
Index \({ }^{5}\)
\end{tabular}} \\
\hline \& \& MN HH's \& NR \& Business \& Minnesota \& Exported \& \\
\hline \begin{tabular}{l}
State Taxes \\
Taxes on Income and Estates \\
Individual income tax \\
Corporate franchise tax \({ }^{1}\) \\
Estate tax \\
Total Income and Estate Taxes
\end{tabular} \& \[
\begin{array}{r}
\$ 5,551 \\
560 \\
97 \\
\hline \$ 6,208 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
\$ 5,368 \\
\\
\hline \$ 5,465 \\
\hline
\end{array}
\] \& \$183
\[
\$ 183
\] \& \[
\begin{aligned}
\& \$ 560 \\
\& \hline \$ 560
\end{aligned}
\] \& \[
\begin{array}{r}
\$ 5,368 \\
297 \\
97 \\
\hline \$ 5,761 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
\$ 183 \\
263 \\
\hline \$ 446 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
0.169 \\
-0.116 \\
0.281 \\
0.156 \\
\hline
\end{array}
\] \\
\hline \begin{tabular}{l}
Taxes on Consumption \\
Total sales tax \\
General sales/use tax \\
Sales tax on motor vehicles \\
Motor fuels excise taxes \\
Alcoholic beverage excise taxes \\
Cigarette and tobacco excise taxes \\
Insurance premiums taxes \\
Gambling taxes \\
MinnesotaCare taxes \\
Total Consumption Taxes
\end{tabular} \& \begin{tabular}{r}
\(\$ 4,438\) \\
3,829 \\
609 \\
632 \\
61 \\
178 \\
202 \\
57 \\
191 \\
\hline\(\$ 5,760\)
\end{tabular} \& \[
\begin{array}{r}
\$ 2,357 \\
1,953 \\
404 \\
\\
\\
\hline \$ 2,357
\end{array}
\] \& \begin{tabular}{l}
\$146 \\
146 \\
\$146
\end{tabular} \& \begin{tabular}{r}
\(\$ 1,936\) \\
1,731 \\
205 \\
632 \\
61 \\
178 \\
202 \\
57 \\
191 \\
\hline\(\$ 3,258\)
\end{tabular} \& \begin{tabular}{r}
\(\$ 3,659\) \\
3,146 \\
513 \\
516 \\
54 \\
173 \\
150 \\
55 \\
166 \\
\hline\(\$ 4,773\)
\end{tabular} \& \begin{tabular}{r}
\(\$ 779\) \\
683 \\
96 \\
117 \\
6 \\
5 \\
53 \\
2 \\
25 \\
\hline 997
\end{tabular} \& \[
\begin{aligned}
\& -0.143 \\
\& -0.143 \\
\& -0.145 \\
\& -0.240 \\
\& -0.170 \\
\& -0.515 \\
\& -0.131 \\
\& -0.350 \\
\& -0.266 \\
\& -0.174
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Taxes on Property \\
Residential recreational \\
Commercial \\
Industrial \\
Utility \\
Total Property Taxes
\end{tabular} \& \[
\begin{array}{r}
\$ 28 \\
369 \\
125 \\
64 \\
\hline \$ 585
\end{array}
\] \& \begin{tabular}{r}
\(\$ 22\) \\
0 \\
0 \\
0 \\
\hline\(\$ 22\)
\end{tabular} \& \[
\begin{array}{r}
\$ 5 \\
0 \\
0 \\
0 \\
\hline \$ 5
\end{array}
\] \& \begin{tabular}{r}
\(\$ 369\) \\
125 \\
64 \\
\hline\(\$ 558\)
\end{tabular} \& \[
\begin{array}{r}
\$ 22 \\
194 \\
14 \\
40 \\
\hline \$ 270
\end{array}
\] \& \begin{tabular}{r}
\(\$ 5\) \\
175 \\
111 \\
24 \\
\hline\(\$ 316\)
\end{tabular} \& \[
\begin{array}{r}
-0.179 \\
-0.105 \\
0.120 \\
-0.132 \\
-0.100
\end{array}
\] \\
\hline \begin{tabular}{l}
Other Taxes \\
Motor vehicle registration tax Mortgage and deed taxes Solid waste management taxes Total Other Taxes
\end{tabular} \& \[
\begin{array}{r}
\$ 483 \\
263 \\
\quad 56 \\
\hline \$ 803
\end{array}
\] \& \[
\begin{array}{r}
\$ 391 \\
168 \\
\quad 22 \\
\hline \$ 581
\end{array}
\] \& \& \[
\begin{array}{r}
\$ 92 \\
96 \\
34 \\
\hline \$ 221
\end{array}
\] \& \[
\begin{array}{r}
\$ 440 \\
221 \\
53 \\
\hline \$ 714
\end{array}
\] \& \begin{tabular}{r}
\(\$ 43\) \\
42 \\
4 \\
\hline\(\$ 89\)
\end{tabular} \& \[
\begin{aligned}
\& -0.107 \\
\& -0.111 \\
\& -0.170 \\
\& -0.113
\end{aligned}
\] \\
\hline Total State Taxes \& \$13,365 \& \$8,425 \& \$334 \& \$4,597 \& \$11,518 \& \$1,838 \& -0.003 \\
\hline \begin{tabular}{l}
Local Taxes \\
Property taxes (Pay 2002) \\
General property tax (gross-credits) \\
Homeowners (gross) \\
Residential recreational \\
Commercial \({ }^{2}\) \\
Industrial \\
Farm (other than residence) \({ }^{3}\) \\
Rental housing \\
Utility \\
Minerals \({ }^{4}\) \\
Mining production taxes (taconite) \\
Local sales taxes \\
Local gross earnings taxes
\end{tabular} \& \(\$ 4,071\)
4,009
1,936
84
882
296
212
416
181
0
62
114
45 \& \begin{tabular}{l}
\[
\begin{array}{r}
\$ 2,004 \\
2,004 \\
1,936 \\
68
\end{array}
\] \\
58
\end{tabular} \& \(\$ 17\)
17
17

4 \& $$
\begin{array}{r}
\$ 2,050 \\
1,988 \\
\\
882 \\
296 \\
212 \\
416 \\
181 \\
0 \\
62 \\
52 \\
45
\end{array}
$$ \& \[

$$
\begin{array}{r}
\$ 3,179 \\
3,178 \\
1,936 \\
68 \\
463 \\
32 \\
208 \\
358 \\
114 \\
0 \\
1 \\
94 \\
28
\end{array}
$$
\] \& $\$ 892$

830
0
17
419
264
4
59
68
0
62
20

17 \& $$
\begin{array}{r}
-0.174 \\
-0.175 \\
-0.148 \\
-0.179 \\
-0.105 \\
0.120 \\
-0.310 \\
-0.370 \\
-0.132 \\
0.021 \\
0.149 \\
-0.143 \\
-0.132
\end{array}
$$ <br>

\hline Total Local Taxes \& \$4,229 \& \$2,062 \& \$21 \& \$2,146 \& \$3,301 \& \$929 \& -0.173 <br>
\hline Total State and Local Taxes \& \$17,585 \& \$10,487 \& \$355 \& \$6,743 \& \$14,818 \& \$2,767 \& -0.041 <br>
\hline
\end{tabular}

${ }^{1}$ Includes taconite/iron ore occupation tax.
${ }^{2}$ Includes resorts and railroads.
${ }^{3}$ Includes Timber.
${ }^{4}$ Amount less than $\$ 500,000$.

## Appendix

## The Incidence Study Database

The 2002 incidence study database includes detailed information on income and taxes for a stratified random sample of 63,808 Minnesota households. This sample is then "blown up" to represent over 2.3 million Minnesota households. Individual income tax returns and property tax refund returns filed with the Department of Revenue were the primary sources of information and were supplemented with data on nontaxable income obtained from various sources. The additional nontaxable income information provides a more accurate measure of total income, particularly for low-income households who did not meet tax filing requirements.

The use of social security numbers to merge income data from different sources for specific individuals is a unique and important aspect of this study. Income data was matched, for example, with property tax and market value information for individual homeowners. Because of these "hard matches," the need to impute estimated values of income and tax variables to households in the database was minimized.

The incidence study database was constructed from a number of different sources. First, data were taken from state and federal income tax returns filed with Minnesota. To this was added data taken from property tax refund returns. Information concerning property taxes on homestead properties came from data supplied to the Department of Revenue by Minnesota counties. Additional income type amounts and data of other sorts were added from databases at several state agencies. Information obtained from the American Community Survey of the United States Bureau of the Census was used to calibrate a number of items, notably nontaxable income and property tax-related variables. American Community Survey data were also used to estimate annual rent expenditures for renter households. Finally, estimates of household spending patterns were obtained from United States Department of Labor Consumer Expenditure Survey data.

For further explanation regarding creation of this database and related tax calculations, please refer to the 1999 Tax Incidence Study which can be located at www.taxes.state.mn.us/reports/reports.html.

## Measurement of Household Income

An appropriate measure of income is critical to any study of tax incidence. By definition, a tax incidence study compares taxes paid to some measure of a household's economic well-being or ability to pay. In this study, tax burdens are expressed as ratios of taxes paid to a broad measure of household money income. This comprehensive measure of money income includes not only income taxable on income tax returns but also nontaxable income, such as public assistance payments, tax-exempt interest, and nontaxable social security and pension income.

## Definition of Income

The definition of income should be as consistent as possible with the public's perception of economic well-being. Households with equal incomes should be viewed as being equally well off, and those with higher incomes should be considered consistently better off than those in lower income groups. This argues for a comprehensive definition of income. An incidence study using too narrow a definition of income would overstate the ratio of taxes to income; it might also give a distorted picture of the regressivity or progressivity of the tax system.

Comprehensive income in this study includes only monetary sources of income. Capital gains and pension benefits are included when realized, not as they accrue, and no adjustment is made for inflation or for the impact of family size on ability-to-pay.

The derivation of money income begins with federal adjusted gross income (FAGI), the broadest income tax concept of income. Various measures of nontaxable income are added to FAGI in deriving comprehensive money income.

## Federal Adjusted Gross Income (FAGI)

The federal government and many states use this measure of income as the starting point for determining individual income tax liabilities. FAGI is defined as total money income from all taxable sources less certain expenses incurred in earning that income. The major taxable sources of income include (but are not limited to) the following:

- Wages and salaries
- Income from business
- Gains from sale of capital assets
- Interest, rent, royalties, and dividends
- Alimony
- Annuities and pensions
- Prizes and awards
- A portion of social security payments
- Unemployment compensation

Many sources of cash income are statutorily excluded from the federal income tax, including cash received in the form of welfare benefits, interest on most state and local bonds, and most social security benefits. In addition, FAGI is limited as a comprehensive income measure because it excludes the income of "nonfilers", those taxpayers whose income falls below the reporting threshold.

## Additions to FAGI

Income from a number of sources is added to FAGI in deriving a comprehensive measure of Minnesota money income. These include:

- public assistance payments
- wage replacement workers’ compensation
- tax exempt interest
- nontaxable social security
- nontaxable pensions and annuities
- unemployment compensation received by nonfilers
- other income (including wages and salaries) received by households not filing an income tax return.



## Income Not Included in Money Income

Minnesota money income excludes many forms of income that would be included in the broadest income measure. It excludes all non-monetary forms of income (food stamps, housing subsidies, Medicare and Medicaid benefits, employerprovided fringe benefits, and imputed rent for homeowners). It includes capital gains and pension income only when realized, not when accrued. No adjustment is made for depreciation deductions in excess of economic depreciation, nor is a deduction made for the portion of interest income that represents inflation.

Minnesota money income also excludes some forms of cash income. Two particular omissions should be noted. First, due to data limitations, only a portion of wage and salary and other income could be added to other sources of income, such as public assistance and social security benefits, for taxpayers who file neither an income tax nor a property tax refund return. This results in an understatement of money income and an overstatement of tax burdens for the lowest income groups. Second, veterans' benefits are excluded (except for those reported on property tax refund returns).

## Comparison to Personal Income

A commonly used measure of income is the personal income statistic produced by the U.S. Department of Commerce, Bureau of Economic Analysis. That statistic differs from FAGI in a number of ways. The most important components of personal income that are not included in FAGI are nontaxable transfer payments, other exempt income, employer contributions for employee pension and insurance funds, and the investment income of life insurance carriers and pension plans. The first two of these are included in Minnesota money income as defined for this study; the latter two are not. It should also be noted that personal income does not
include some significant items that are included in FAGI and hence in this study. These include capital gains, taxable pensions and Social Security and Medicare taxes.

## The Accounting Period

Income received in a single year can be a misleading measure of economic wellbeing. Individual households may have unusually high or low income in a particular year due to business losses, unemployment, or the sale of capital assets. Because of such transitory income, a snapshot of the income distribution in a single year shows more income inequality than would a time exposure over several years. In addition, income varies over a household's life cycle. For these reasons, annual income may not be an accurate measure of a household's more permanent economic well-being.

In spite of these shortcomings, there are two strong reasons why this study uses annual rather than permanent income. First, an adequate record of the income of individual households over a longer period is rarely available. Consequently, state incidence studies have always used an annual accounting period. Second, an annual perspective may be preferred because taxes are paid out of a household's current income, not out of what might be earned in the future. If the purpose of an incidence study is to make policy decisions regarding current ability to pay taxes, then it is reasonable to argue that the appropriate measure should be based on annual rather than permanent income.

## Definition of a Household

This study combines dependents who file their own income tax return with taxpayers claiming them as dependents to form a single household. The most common situation is a student working part-time and claimed as a dependent on the parent's tax return. If not combined into a single household, these part-time workers would be treated as separate, low-income individuals in the study, with misleading results.

An additional adjustment was made in cases where income information for nonfilers was initially reported separately for each member of a family (e.g., spouses having separate social security payment records). Available state agency files containing name and address information were used to combine such individuals into household units. This adjustment provided a more accurate picture of such households.

## Differences in Household Size

In this study, households are divided into income classes with no adjustment for household size. For example, all households with incomes between $\$ 40,000$ and $\$ 50,000$ are considered as a group, whether the household consists of a single person or a family of four. In the incidence study sample, the poorest 20 percent of households are mainly single-person households, while almost all high-income households include two or more individuals.

## Tax Incidence Analysis

## Introduction

The results of any incidence study are determined by the study's incidence assumptions. This section explains both the incidence assumptions used in this study and the method of allocating tax burdens to specific households. This study's incidence assumptions are summarized as follows:

## 1. Incidence of Taxes on Households

- The personal income tax is paid by individual taxpayers, and the incidence is the same as the initial impact of the tax.
- Taxes on purchases by consumers (sales, solid waste management) are borne by consumers of the taxed items.
- The property tax on homeowners is borne by the homeowner.
- The motor vehicle registration tax on vehicles owned by households is borne by the owner of the vehicle.
- Mortgage registration and deed transfer taxes on homes are borne by homeowners.

2. Incidence of Taxes on Business

Most taxes on business property, business purchases, and corporate income are partially shifted to consumers and workers. However, excise taxes - those on motor fuels (bought by consumers), tobacco, and alcohol - are assumed fully shifted to consumers, as are the taxes on consumer purchases of insurance, MinnesotaCare taxes, and taxes on gambling. Since these are fully shifted to consumers, the nature of the analysis for each of these taxes is discussed below under taxes on households category.

The amount of tax shifting varies by tax and by business sector, depending on the scope of the product market (local or national) and the magnitude of Minnesota's tax rates compared to those in other states. To shift a tax, the individual or business legally liable to pay the tax must alter its economic behavior because of the tax. For example, a property tax paid by a business firm may lead the firm to raise its prices, lower its pay to employees, or the business owner may experience reduced profits.

The rationale for this study's incidence assumptions is discussed in the next two sections. First, taxes on households are discussed. The incidence of business taxes, which is discussed next, is much more complex. Many issues are unsettled, and a wide variety of approaches have been used in incidence studies other than Minnesota's approach. As a result, this section provides an extended discussion of the methodology underlying this study's approach to business tax incidence.

## Taxes on Households

## Taxes on Income or Wealth

Individual Income Tax. This study assumes that the burden of the individual income tax is not amenable to shifting through changes in either wages or interest rates. This assumption is correct if total hours worked and savings rates are unresponsive to after-tax returns and the package of public spending and taxes in Minnesota (compared to other states) does not cause significant migration. Given this assumption, the state income tax burden equals each household's tax liability, as listed in the study's database.

Estate Tax. Defining the incidence of the estate tax presents unique problems; the impact of the tax is on the estate, not on a currently acting economic entity (person or firm) as is true of all other taxes. There is no consensus among economists as to whether the incidence of the tax properly applies to the decedent or to the estate beneficiaries, and arguments can be made for either position. Given the information that was available for analysis, the computations reported here were carried out assuming that the incidence of the estate tax was on the decedent.

In order to eliminate the chance that decedent incomes were understated due to lack of a full year's income in the year of death, estate tax returns were matched against income tax returns for the two years prior to the year the estate tax return was filed. For this study we again used 1999 estate tax return data; resource constraints precluded developing more recent information.

The distribution of estate taxes by decile reported here should be viewed with some caution. Estimates of the estate tax Suits index for the United States as a whole range from about 0.70 to about 0.80 , far greater than the 0.28 obtained in this study. A possible reason for this is that in 1999 Minnesota did not receive estate tax returns from the kind of extremely wealthy estates that would produce the national Suits index numbers mentioned above. Nationally, a number of such estate tax returns would be expected every year; in Minnesota they would appear intermittently at best.

## Taxes on Consumer Purchases

Sales and Excise Taxes. This study, like most other incidence studies, assumes that businesses legally liable for sales and excise taxes on final products and services will be able to raise product prices by the full amount of the tax, leaving wages and the return to capital unchanged. Therefore, the tax burden is fully shifted to consumers in higher prices. The sales and excise tax burdens were allocated in proportion to each household's consumption of taxed items, as estimated in the study's database.

Insurance Premiums Taxes. The insurance premiums tax equals a flat percentage of the premium paid on selected types of insurance. This tax was assumed to raise insurance premiums by the full amount of the tax, so its burden was distributed in proportion to each household's purchase of insurance subject to the tax. For auto, life, and household insurance, the tax burden allocation was in proportion to expenditures as estimated from the Consumer Expenditure Survey.

The premiums tax on insurance provided through employers (most health and workers' compensation) was assumed borne by the employee. By raising the cost of these fringe benefits, the tax either reduced cash wages or other fringe benefits. The tax on health insurance premiums was assigned according to the distribution of total health insurance premiums. In Minnesota, workers' compensation policies are purchased from private insurers. Given the structure of medical and wage replacement benefits, the premium per employee was assumed to increase with wages, subject to a minimum (for workers earning less than half the average state wage) and a maximum (for those earning more than 150 percent of the average state wage).

Gambling Taxes. Gross receipts taxes on pulltabs, tipboards, bingo, raffles, and horse racing were assumed to be borne by the bettor. A survey by the Minnesota Lottery (1994) provided substantial information about how gambling varies by income level. The pattern of expenditures on pulltabs (the primary source of revenue) was similar to that for the lottery, so the more detailed distributional information about lottery expenditures was used to distribute these gambling taxes.

MinnesotaCare Taxes. The 1.5 percent gross receipts tax on most medical bills (including hospital, physician, dental, and laboratory services along with prescription drugs) was assumed to be paid by consumers in higher out-of-pocket medical costs or higher costs for insurance (except for Medicare premiums). The higher costs of employer-provided health insurance were assumed to be borne by households in reduced wages or other fringe benefits. MinnesotaCare taxes were distributed in proportion to the sum of the cost of health insurance plus out-ofpocket costs for medical services and prescription drugs.

## Property Taxes on Non-Business Property

Homeowner Property Taxes. The homeowner is both the owner and consumer of housing. As a result, the homeowner bears the full tax burden, regardless of how the burden is split between consumers and owners. The tax burden on the household was assumed to be the total property tax paid on the homestead, as identified in the incidence study database. Similarly, the property tax on cabins was assumed borne by the owners.

Motor Vehicle Registration Tax. The registration tax on motor vehicles owned by households was assumed to be fully borne by the owner. The tax is generally proportional to the market value of the vehicle. Lacking data on the distribution of vehicle stock by income level, this study used the distribution of vehicle purchases (before subtracting trade-in) as an approximation. The tax burden was allocated in proportion to the average gross vehicle expenditures by households of the same size and income level.

Mortgage Registration and Deed Transfer Taxes. The homeowner portion of these taxes was assumed to be borne by the owner of the home. Given a lack of information about the identity of those buying homes or obtaining mortgages in 2002, the burden of the mortgage registration tax was distributed over all mortgage holders (in proportion to mortgage interest paid in 2002); the deed transfer tax burden was distributed over all homeowners (in proportion to the estimated market value of the home).

## Adjustment for Burdens on Nonresident Households

The proportion of the total receipts from each of these taxes that was allocated to Minnesota households was given in Table 1-2. For the general sales and use tax and the excise taxes, the Minnesota household share was estimated by the Minnesota Consumption Tax Model. For the other taxes (insurance premiums tax, property tax on cabins, gambling taxes, MinnesotaCare taxes, motor vehicle registration tax, and mortgage and deed taxes), the total burden on Minnesota households was defined as total collections minus the estimated taxes paid by business and nonresident visitors and tourists.

Some incidence studies reduce state and local tax burdens to reflect the "federal tax offset." State income taxes and homeowner property taxes are both deductible in calculating federal income tax liability, so households paying these Minnesota taxes will pay less in federal income tax (if they itemize deductions). A portion of these deductible taxes is sometimes considered to be shifted to the federal government in lower federal tax revenue. Although no such adjustment is included in this study's general results, the impact of such an adjustment (and the arguments for and against it) are presented earlier. (See Tables 4-6 and 4-7.)

## Taxes on Business

## Introduction

This study includes over $\$ 6.7$ billion in business taxes, as summarized in Table 21. These business taxes (including rental property taxes) account for a significant percent of Minnesota's state and local tax revenue. Business taxes include both taxes on capital (structures, capital equipment, and land) and taxes on business purchases of short-lived intermediate inputs (such as gasoline and restaurant meals).

This study estimated the incidence of each of these business taxes. While the initial impact of these taxes is on business, they are partially shifted forward to consumers in higher prices or backward to labor in lower wages. Much of the tax is paid by nonresidents, either as consumers of goods and services produced in Minnesota or as owners of capital and land located in Minnesota. This section summarizes how this study estimated the incidence of business taxes, and how business tax burdens were allocated to Minnesota households.

## The Conceptual Structure

The following six principles define this study's approach to estimating the incidence of Minnesota's existing business taxes.

1. Capital moves to where it earns the highest return. If a tax on capital in a single state (or industry) reduces the after-tax rate of return, investors will move their capital to lower-tax locations (or industries). As production falls, prices will rise or costs (including wages) will fall until the after-tax rate of return is again equal to the after-tax rate of return elsewhere. Only the average tax on all forms of capital in all states - a tax which owners of capital cannot avoid - will be fully borne by capital so long as capital is free to move in search of the highest rate of return.
2. Minnesota's taxes do not occur in isolation. Every state levies business taxes. The incidence of a tax levied at the same rate in all states differs greatly from the incidence of a tax levied only in Minnesota. For example, a one percent tax levied on business capital in only Minnesota will be largely shifted to consumers and workers; capital is unlikely to bear much of the final burden due to the ease of capital movement. In contrast, if all states impose the identical one percent tax on the value of all business capital, investors cannot escape the tax. Such a "national" tax on capital is much more likely to be borne by capital, reducing the after-tax rate of return on capital throughout the nation.

This distinction between a single-state tax and a nation-wide tax is crucial to the results of this study. The incidence of a particular Minnesota tax on business depends on how Minnesota's tax rate compares to those of other states. If, for example, a particular Minnesota business tax rate is 10 percent above the national average, the incidence of this 10 percent "Minnesota differential" will differ greatly from the incidence of the remainder of the tax.
3. Minnesota's tax structure evolved over time. In describing the incidence of existing business taxes, this study assumes that businesses, consumers, and workers have fully adjusted to tax differences across states.
4. Some businesses, depending on their market, can shift Minnesota business taxes forward to consumers in higher prices. Given time for full adjustment, the ability to shift taxes forward to consumers depends on the nature of the product being sold. Some producers, such as restaurants, compete only with other Minnesota companies; tax increases would affect all restaurants equally, and prices would rise to cover this higher cost. In contrast, a higher Minnesota tax on manufacturers is much harder to shift to consumers because firms compete in a national market. Therefore, Minnesota manufacturers cannot raise prices to cover higher state taxes. In this study, producers of "local market products" are assumed to pass tax differentials on to consumers but producers of "national market products" cannot.
5. A tax that reduces the competitiveness of Minnesota businesses will be borne by immobile resources - those either unable or unwilling to leave the state. If capital is mobile and prices cannot be increased (due to competition), the burden of business taxes will reduce payments to inputs that are geographically tied to the state, including labor and land.
6. An increase in taxes reflects an increase in state and local government spending. This study assumes that workers do not move between Minnesota and other states in response to changes in state taxes, because tax changes are offset by expenditure changes, leaving the net benefits to Minnesota taxpayers unchanged. In other words, labor (along with land) is assumed to be immobile. In contrast, changes in taxes on business income are assumed not to be offset by changes in benefits from government expenditures.

In summary, these six concepts have guided this study's approach to estimating the incidence of Minnesota's existing business taxes. The study provides an answer to the question: What is the burden of Minnesota taxes on Minnesota residents, in a multistate context where Minnesota's taxes coexist with those of other states, assuming that producers and consumers have fully adjusted to existing tax rate differences?

## Allocation of Business Taxes

The six concepts discussed above are used in this section to determine the allocation of business taxes among the four major taxpayer categories: Minnesota consumers, capital and labor, and nonresidents. The methodology used in this step is discussed in detail before the results are presented.

Several major features of the tax incidence approach used in this study are important to keep in mind. First, this study emphasizes the importance of Minnesota tax rates relative to those in other states. In estimating the incidence of existing business taxes, it is the relative tax rate that matters, not the absolute level of taxes. The incidence of a property tax on manufacturers, for example, depends on how heavily other states tax such property.

Second, this study emphasizes the difference between the incidence of existing business taxes and the incidence of an incremental increase in those taxes. Much of an existing business tax is matched by taxes in other states. The incidence of an increase in such a tax (unmatched by increases in other states) would be quite different. The tax incidence results in this study measure the distribution of existing taxes, not the distribution of increasing Minnesota taxes relative to other states.

Third, this study estimates the burden of business taxes after businesses, consumers, and workers have fully adjusted to them in the long run. For example, relatively high tax rates on capital may reduce wages of Minnesota workers through less capital investment. This long-term perspective is appropriate for estimating the incidence of existing taxes.

## Allocation of Business Taxes: An Example

To understand the allocation approach used in this study, suppose that Minnesota levied a $\$ 120$ million tax on capital - manufacturing equipment, for example. The owners of that capital are legally liable for the tax, but who would bear the ultimate burden? The first step in answering this question is to determine how shifting spreads the tax to capital owners, consumers and labor.

## Allocating the Burden Among Capital, Consumers, and Labor

For each of the business taxes on capital, the tax paid by a particular economic sector is divided into three parts:

- The portion representing the national average tax rate on all capital.
- The portion representing the national sector differential.
- The portion representing the Minnesota sector differential.

This 3-part division of the tax is based on the answers to three questions. The approach is summarized in Figure 5-1, using the example of a $\$ 120$ million property tax on capital in the manufacturing sector.

Question 1. What portion of this $\$ 120$ million Minnesota tax represents the national average tax on all capital? If all states levied an identical tax on all forms of capital, capital would be unable to shift that tax to others and the entire burden would be borne by capital. Given the variation in rates among the states, it is the "average national tax rate on capital" which is borne by capital owners.

The average tax rate on all capital is measured in this study as the average state tax rate on all capital - total tax revenue (in all states) divided by the total national stock of capital. If the Minnesota tax rate on a particular sector is equal to the national average tax rate on all capital, then the tax will be borne entirely by the owners of capital; if the Minnesota tax rate exceeds the national average tax rate the remainder of the Minnesota tax would be shifted either forward to consumers or backward to labor and other immobile inputs.

For each particular tax on capital, this study estimates the average national tax rate on all capital. If the Minnesota tax rate on a particular form of capital is twice the national average (as is assumed hypothetically in Figure 5-1), then the burden of the first half of the tax is assumed to fall on capital. What happens to the remaining half ( $\$ 60$ million) depends on the answers to the next two questions.

Question 2. What portion of the remaining $\$ 60$ million in taxes on capital equipment represents a higher national average tax on this particular sector? Because capital taxes are levied at different rates on different forms of capital, some forms of capital are taxed in all states at a higher rate than all capital. For example, commercial property is taxed at a considerably higher rate than manufacturing property, and both are taxed more heavily than agriculture. In this example, suppose the national tax rate in the manufacturing sector is 1.67 times as high as the national average tax on all capital. This 67 percent higher-than-average tax rate difference for the manufacturing sector is referred to as its "national sector differential."

Despite these heavier taxes, however, the after-tax rate of return in manufacturing cannot remain lower (with mobile capital) than the rate of return available in other sectors. As firms adjust by reducing output, the portion of a tax on capital equal to this "national sector differential" is borne entirely by consumers in the form of higher prices. For each tax on capital, this study estimates the average national tax rate on capital invested in each sector. The share of the Minnesota tax representing the "national sector differential" is allocated to consumers of products produced in Minnesota. (See Figure 5-1.)

Figure 5-1
 is borne by capital



Portion equal to the tax on ALL CAPITAL

## Incidence of a Hypothetical $\mathbf{\$ 1 2 0}$ Million Tax on Capital



The remaining tax (if any) is the "Minnesota sector differential" - the amount by which Minnesota's tax rate on capital invested in this sector exceeds the national average tax rate in this sector. To determine who bears the burden of this "Minnesota differential," it is necessary to answer the third question.

Question 3. What portion of this sector's producers compete only against other Minnesota producers in "local markets"? For products sold in local markets, the Minnesota differential will result in higher prices to consumers.

In contrast, prices for products that compete in national markets (including most manufactured products) are determined nationally. A "Minnesota sector differential" on producers of such national market products cannot usually be shifted to consumers, so that the burden of the tax must fall on immobile resources, land and labor. This study assumes that immobile labor and landowners share the burden of any Minnesota sector differential for national market products in proportion to their relative shares in production.

In summary, to allocate the burden of taxes among capital owners, consumers, and labor, this study divides the tax into three parts (the percentages refer to the example in Figure 5-1):

1. The portion representing the "national average tax on all capital" is borne by capital (50 percent).
2. The portion representing the "national sector differential" is borne by consumers (33 percent).
3. The portion representing the "Minnesota sector differential" is borne by:

- Consumers for products sold in "local markets" (13 percent);
- Labor and landowners for products sold in "national markets" (4 percent).

This approach requires an estimate, for each tax, of the national average tax on all capital. For each tax and each sector, it requires an estimate of the Minnesota differential - the excess of Minnesota taxes over the national average for that sector. The study also needs to estimate, for each sector, the extent to which its products are sold in local as opposed to national markets.

## Allocating the Burden between Minnesota Residents and Nonresidents

Exported Tax Burden. A large amount of capital located in Minnesota is owned by nonresidents. For the portion of any tax borne by capital and land, much of the burden will fall on residents of other states. This study assumed that nonresidents own 90 percent of the stock in corporations subject to Minnesota tax, and 20 percent of most noncorporate businesses (but only 5 percent of non-homestead residential property). As such, in sectors which are predominantly corporate, most of the burden falling on capital was exported.

Consumers located in other states will pay some of the "national sector differential" on Minnesota firms that is shifted forward in higher prices. In addition, nonresident visitors bear some of the tax shifted to in-state consumption. For each sector, this study estimated the proportion of sales made to (1) out-ofstate consumers and (2) visitors.

The burden on labor (in the form of reduced wages) was assumed to fall entirely on Minnesota residents.

Imported Tax Burden. Both Minnesota consumers and Minnesota owners of capital and land located in other states pay taxes to other states. However, taxes that Minnesota residents pay to other states are ignored here; this study estimates and analyzes the incidence of Minnesota taxes on Minnesota residents.

Federal Tax Offset. In estimating the incidence of existing Minnesota taxes, this study makes no adjustment for the "federal tax offset" due to the deductibility of Minnesota business taxes in calculating federal taxable income. Given the "multistate" approach taken in this study, the federal tax offset is most likely to be quite small. All 50 states levy business taxes. Since approximately one-third of every state's business taxes are offset by a reduction in federal revenues, the federal government has essentially replaced this lost tax revenue through higher federal tax rates. A state’s "net" federal tax offset would be its "gross" federal tax offset minus the state's share of those increased federal tax payments. As a result, the net offset for the average state would be zero; with above average business taxes, Minnesota's would be positive. However, given the offset's small and uncertain size, this study simply assumes it is zero.

The same argument also applies to the federal tax offset for non-business taxes (the individual income tax, homeowner property tax, and motor vehicle registration tax) deductible in calculating federal individual income tax liability; the net offset for the average state is again zero. Given the multistate perspective of this study, no federal tax offset for household taxes is included. For informational purposes, however, the impact of the federal tax offset for non-business taxes is presented in Tables 4-6 and 4-7.

## Taxes on Intermediate Business Inputs

The incidence of a tax on short-lived intermediate business inputs like gasoline, business meals, lodging, or liquor, is different from the incidence of a tax on capital. While a uniform national tax on all capital would be borne by capital, a uniform national tax on business purchases of gasoline, for example, would not. It would almost certainly be shifted forward to consumers in higher prices. Taxes on short-lived intermediate products raise the cost of production, but they do not raise the cost of capital.

As a result, the approach to the incidence of such taxes skips the first of the three questions asked about capital taxes. The tax on intermediate business purchases is divided into only two parts:

1. The portion representing the "average national tax rate" on this sector is shifted forward to consumers in higher prices.
2. The portion representing the "Minnesota differential" is borne by:
a. Consumers for products sold in "local markets;"
b. Labor and landowners for products sold in "national markets."

## Business Tax Allocators

After estimating the share of Minnesota business taxes borne by Minnesota owners of capital and land, consumers, and labor, the final step was to allocate those taxes to specific households based on each household's characteristics contained in the database records. In most cases, the study allocated to each household the average tax burden for households with the same characteristics. Table 5-1 summarizes the allocators used in this final step.

Table 5-1
Business Tax Allocators

| Allocator | Used to Distribute Tax Borne By: |
| :--- | :--- |
| Dividend income | Corporate owners |
| Noncorporate capital ownership | Noncorporate owners |
| Total consumer expenditures | Consumers |
| Labor income | Workers |
| Adjusted farm property tax | Farmers using their own land |
| Farm rents | Farmers leasing their land |

Burden on Consumers. Taxes shifted forward to consumers were allocated to consumers based on their share of total consumer expenditures, as estimated from the Consumer Expenditure Survey. Total expenditures for a particular household were estimated based on household income and size.

Burden on Renters. This is a particular case of the burden on consumers. In this case the total property tax for some renters is known directly, as it is reported on the form required to file for the property tax refund. The renter burden is calculated as a fraction of total rent (using the most recent census information) and this fraction is applied to the total property tax to obtain the renter share. For renters who do not file for the property tax refund, the property tax burden is assumed to be the same as for those renters who do file who have similar incomes and household characteristics.

Burden on Corporate Capital. The burden on corporate capital was allocated to households in proportion to taxable dividends received. This allocator was used to estimate the total income received by owners of corporate stock, both as dividends and as capital gains on appreciated stock. Although dividends received may not be a good measure of corporate ownership for particular individuals, the decile-bydecile distribution of dividend income should match the distribution of corporate capital fairly closely.

Burden on Noncorporate Capital. Noncorporate business capital includes capital owned by sole proprietors, partnerships, and S corporations. This study used a variety of information from Schedules C and E to develop a reasonable estimate of each household's ownership of noncorporate capital. The construction of this measure guaranteed that: (1) households with large business losses are assigned some capital ownership (based on either claimed depreciation or the size of claimed losses); and (2) the shares of capital ownership imputed to those with sole proprietor income, rental income, and partnership and S corporation income are roughly proportional to each income source's aggregate share of claimed depreciation.

Burden on Farmers. Rental land accounts for about one third of Minnesota farm land. Approximately half of all farm property taxes were paid on rented land, reflecting higher classification rates on non-homestead farms. Therefore about half of the farm property tax burden was allocated in proportion to farm homestead property taxes, with the rest allocated in proportion to farm rents (reported on Schedule E).

Burden on Labor. The burden on labor (through lower wages) was allocated based on each household's share of earned income, defined as the sum of wages and salaries.

A summary description of the incidence results for the distribution of each business tax to consumers, capital and labor (both residents and nonresidents) is provided in Table 5-2. The business tax allocators used to estimate the business tax burden for specific Minnesota households are discussed below. Further explanation of the incidence estimated for each of the business taxes can be found in the 1999 Tax Incidence Study.

Table 5-2
Distribution of Business Tax Burden by Taxpayer Category (2002)

| Tax Type | Percent Borne by Minnesota Taxpayers |  |  | Percent <br> Exported |
| :---: | :---: | :---: | :---: | :---: |
|  | Consumers | Labor | Capital |  |
| State Taxes <br> Corporation franchise tax Sales and excise taxes General sales and use tax <br> Motor vehicle sales tax <br> Motor fuels excise taxes <br> Alcoholic beverages taxes <br> Cigarette and tobacco taxes <br> Mortgage and deed taxes <br> Gambling taxes <br> Gross earnings taxes <br> Insurance premiums taxes <br> MinnesotaCare taxes <br> In lieu of property taxes <br> Motor vehicle registration tax <br> Solid waste management taxes <br> State property tax <br> Commercial <br> Industrial <br> Utility |  |  |  |  |
|  | 42\% | 8\% | 3\% | 47\% |
|  |  |  |  |  |
|  | 59\% | 2\% | 8\% | 31\% |
|  | 28\% | 13\% | 12\% | 47\% |
|  | 60\% |  |  | 40\% |
|  | 90\% |  |  | 10\% |
|  | 97\% |  |  | 3\% |
|  | 20\% |  | 36\% | 44\% |
|  | 97\% |  |  | 3\% |
|  |  |  |  |  |
|  | 24\% |  | 13\% | 63\% |
|  | 87\% |  |  | 13\% |
|  |  |  |  |  |
|  | 28\% | 13\% | 12\% | 47\% |
|  | 86\% |  | 4\% | 11\% |
|  |  |  |  |  |
|  | 32\% | 3\% | 17\% | 47\% |
|  |  |  | 11\% | 89\% |
|  | 57\% | 4\% | 2\% | 37\% |
| Local Taxes <br> Property taxes (Pay 2000) <br> General property tax (gross - credits) Commercial |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 32\% | 3\% | 17\% | 47\% |
| Industrial |  |  | 11\% | 89\% |
| Farm (other than residence) |  |  | 98\% | 2\% |
| Rental housing | 42\% |  | 44\% | 14\% |
| Utility | 57\% | 4\% | 2\% | 37\% |
| Minerals | 4\% |  | 7\% | 89\% |
| Mining production taxes (taconite) |  |  | 1\% | 99\% |
| Local sales taxes | 59\% | 2\% | 8\% | 31\% |
| Local gross earnings taxes | 57\% | 4\% | 2\% | 37\% |

## Gross State Product

Tables 2-3 and 3-3 show effective tax rates as imposed on business sectors. For the convenience of the reader, the amounts of gross state product for each sector (in millions of dollars) for 2002 and projected amounts for 2007 are shown below in Table 5-3.

Table 5-3
Gross State Product by Sector, 2002 and 2007 (\$ Millions)

| Sector | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 7}$ |
| :--- | ---: | ---: |
| Agriculture | $\$ 7,894$ | $\$ 9,220$ |
| Mining | 516 | 603 |
| Construction | 9,967 | 13,457 |
| Manufacturing | 21,244 | 24,328 |
| Trade, Transportation \& Utilities | 37,131 | 42,538 |
| Information | 7,389 | 8,375 |
| Financial Activities | 41,866 | 60,594 |
| Professional \& Business Services | 24,947 | 31,954 |
| Educational \& Health Services | 16,907 | 24,200 |
| Leisure \& Hospitality | 6,116 | 7,584 |
| Other Services | 5,140 | 5,535 |
| Total Private | $\$ 179,117$ | $\$ 228,388$ |
| State \& Local Government | 17,532 | 19,623 |
| Total | $\$ 196,649$ | $\$ 248,010$ |

Based on BEA data with adjustments in agriculture and manufacturing.

## Estimating the Impact of a Change in Business Taxes

The analysis in this study assumes that markets are in equilibrium; that economic actors have fully adjusted to tax rates here and in other states. Analyzing the effect of a tax change poses a different problem.

In the short run, the results presented in this study do not reflect changes in the level of business taxes. Before markets adjust, the incidence of the tax change is borne primarily by resident and nonresident owners of capital. But this is transitory. As prices and wages adjust over time in the longer run, the incidence
of the change in taxes tends to shift toward Minnesota resident consumers and workers. The rate at which such market adjustments actually take place is unknown; however, an implicit underlying assumption of the study is that the adjustments occur sufficiently quickly that equilibrium exists when the study is done every two years.

If a change in business taxes were to be considered in isolation in the long run, without allowing for tax changes taking place outside Minnesota, the incidence effects would be different from those presented in this study. Compared to those, economic theory suggests that the long run incidence impact of a change in Minnesota business taxes would tend to fall:

- less on nonresidents,
- less on Minnesota owners of capital,
- more on Minnesota consumers, and
- more on Minnesota labor.

Illustrations of the magnitude of these differences were presented in the 1993 edition of this study (Appendix B).

However, it is somewhat impractical to model and estimate these effects. Moreover, over time tax changes do take place elsewhere, the economy changes in unforeseen ways, and markets adjust to new tax differentials. So to consider the tax change in isolation in the long run is not realistic.

If, however, the incremental tax change is small relative to the tax structure and the state economy as a whole, then the long run equilibrium incidence of such a change can be analyzed with existing methodology. Indeed, the 5 -year forecast, presented in the chapter on projected results in this and previous studies, amounts to doing just that. That projection includes the effects of tax law changes adopted in the years up to the publication date of the study, and it assumes that equilibrium has been reached with respect to those changes. The same is true for projections updated from the November to the February economic forecast. The projection is also conditional on the accuracy of the economic forecast for the year in question, and on other factors (taxes in other states, for example) remaining the same. Implicit in this analysis is the assumption that the adjustments made at the margin by economic actors in response to tax changes do not affect the distribution of the tax burden appreciably. Given these assumptions, the incidence of a tax change can be analyzed with the methodology at hand.

## Glossary of Tax Incidence Study Terms

Consumer Expenditure Survey - a database produced annually by the Bureau of Labor Statistics that contains information from a large nationwide sample of households on the amounts spent for a great variety of goods and services. Used to estimate consumption patterns for Minnesota households.
Decile - one tenth of an ordered list. In this study decile usually means a particular tenth of the total number of households in the state after those households have been ordered or ranked by income; sometimes referred to as a population decile. For example, the first decile means the tenth of the population ranking lowest in income; the tenth decile is the tenth of the population having the highest incomes. An alternative use of the term in this study means a tenth of the total income of the households so ranked; this is referred to as an income decile. For example, the tenth income decile refers to those households receiving the highest tenth of total income.
Effective tax rate - tax paid as a percentage of gross income. Effective tax rates can be calculated for single taxes or groups of taxes. In this study they are also calculated for business taxes by industry sector. Effective tax rates by decile are one of the main methods by which study results are presented. It should be noted that effective tax rates for the first decile are unreliable for several reasons. That decile includes households with temporarily low incomes or who consume based on wealth rather than current income (retirees, for example).
FAGI - or federal adjusted gross income, consists of total money income from all taxable sources less certain expenses incurred in earning that income. The major taxable sources of income include (but are not limited to) the following: wages and salaries, income from business, gains from sale of capital assets, interest, rent, royalties, dividends, alimony, annuities and pensions, prizes and awards, a portion of social security payments and unemployment compensation.
Federal offset - the reduction in federal taxes due to the reduction in federal taxable income that occurs when state taxes are included in itemized deductions. Because of this offset, the burden of state taxes would be lower than it otherwise appears, as long as federal rates are not increased to make up for the lower revenue.

Gross state product (GSP) - GSP is the value added in production by the labor and property located in the state. The value added of an industry is its gross output (sales, inventory increase, etc.) minus its intermediate inputs (goods and services purchased from other industries). GSP for a state is derived as the sum of the GSP originating in all industries in the state.
Household - for tax filers, in this study a household is defined as the one or two people entitled to file one income tax return or property tax refund return, plus any dependents. For the nonfilers in this study, a household means those people living at the same address who presumably would be entitled to file one income tax return if they were filers, plus any dependents. This definition differs from that used by the U.S. Census Bureau, which defines a household as any group of people who share living arrangements.
Impact of tax - refers to the initial burden of the tax, experienced by the person or firm legally obligated to pay the tax. The impact is distinguished from the incidence of the tax.
Incidence of tax - refers to the ultimate burden of the tax after the person or business firm legally obligated to pay the tax alters its behavior in response (if it does alter its behavior). In some cases, namely taxes imposed directly on households, both the impact and the incidence are the same. In other cases, such as taxes on businesses, the incidence is shifted from the business to others.
Income - for this study household income means all cash income received by anyone in the household, whether or not such income is taxable. Household income consists of federal adjusted gross income plus wage replacement workers' compensation, tax exempt interest, nontaxable social security, nontaxable pensions and annuities, unemployment compensation received by nonfilers, and other income (including wages and salaries) received by households not filing an income tax return. Excluded from the definition is any noncash income, such as food stamps or income in kind.
Industry sectors - in this study private production of goods and services is divided into ten sectors: agriculture; mining; construction; manufacture of durable goods; manufacture of nondurable goods; transportation, communication and public utilities (TCPU); finance, insurance and real estate (FIRE); services; retail trade; and wholesale trade. The sector definitions are those in the North American Industrial Classification System (NAICS).
Progressive tax - a tax for which the effective tax rate rises as income rises. Proportional tax - a tax for which the effective rate does not change with income.
Regressive tax - a tax for which the effective tax rate falls as income rises.

Suits index - a numerical score ranging between -1 and +1 that indicates the extent to which a tax is progressive or regressive. Negative values indicate a regressive tax, positive values a progressive tax, and zero shows a proportional tax. The closer the Suits index is to +1 or -1 , the higher the degree of progressivity or regressivity.
Tax shifting - the process by which the incidence of a tax is translated from the economic entity legally obligated to pay the tax to those bearing the ultimate burden of the tax.

## Legislative Mandate

### 270.0682 Tax Incidence Reports

Subdivision 1. Biennial report. The commissioner of revenue shall report to the legislature by March 1 of each odd-numbered year on the overall incidence of the income tax, sales and excise taxes, and property tax. The report shall present information on the distribution of the tax burden (1) for the overall income distribution, using a systemwide incidence measure such as the Suits index or other appropriate measures of equality and inequality, (2) by income classes, including at a minimum deciles of the income distribution, and (3) by other appropriate taxpayer characteristics.

Subdivision 2. Bill analyses. At the request of the chair of the house tax committee or the senate committee on taxes and tax laws, the commissioner of revenue shall prepare an incidence impact analysis of a bill or a proposal to change the tax system which increases, decreases, or redistributes taxes by more than $\$ 20,000,000$. To the extent data is available on the changes in the distribution of the tax burden that are affected by the bill or proposal, the analysis shall report on the incidence effects that would result if the bill were enacted. The report may present information using systemwide measures, such as Suits or other similar indexes, by income classes, taxpayer characteristics, or other relevant categories. The report may include analyses of the effect of the bill or proposal on representative taxpayers. The analysis must include a statement of the incidence assumptions that were used in computing the burdens.

Subdivision 3. Income measure. The incidence analyses shall use the broadest measure of economic income for which reliable data is available.

History: 1990 c 604 art 10 s 9.


[^0]:    ${ }^{1}$ Includes taconite/iron ore occupation tax.
    ${ }^{2}$ Includes resorts and railroads.
    ${ }^{3}$ Farm includes timber.
    ${ }^{4}$ Minerals does not include the aggregate material production tax.
    ${ }^{5}$ Allocated to business/consumer in the same proportions as general sales tax.
    ${ }^{6}$ For cities with annual receipts greater than $\$ 500,000$.

[^1]:    ${ }^{1}$ Includes taconite/iron ore occupation tax.
    ${ }^{2}$ Includes resorts and railroads.
    ${ }^{3}$ Farm includes timber, net of sustainable
    ${ }^{4}$ Minerals does not include the aggregate material production tax.
    ${ }^{5}$ Allocated to business/consumer in the same proportions as general sales tax.
    ${ }^{6}$ For cities with annual receipts greater than $\$ 500,000$.

[^2]:    * Does not include shifted business taxes

[^3]:    ${ }^{1}$ Includes taconite/iron ore occupation tax.
    ${ }^{4}$ Amount less than $\$ 500,000$.
    ${ }^{2}$ Includes resorts and railroads.
    ${ }^{3}$ Includes Timber.

[^4]:    *Includes seasonal recreational residential (cabins)

