**mn DEPARTMENT OF REVENUE**

# Do I need to charge sales tax on my fundraising sales?

The information provided is general guidance.  For more information on definitions and special circumstances, see the Nonprofit Organizations Industry Guide on our website. See the Youth Organization Flowchart if your nonprofit organization is a youth group, consisting of youth primarily ages 18 and younger. See the Senior Citizen Organization Flowchart if your nonprofit organization is a senior citizen group that limits membership to people ages 55 and older.

**Start Here**

Are you a nonprofit organization? — **No** → **STOP: You do not qualify.**

**Yes** ↓

Are you organized and operated exclusively for charitable, religious, educational, civic, fraternal, senior citizen, or veterans' purposes? — **No** →

**Yes** ↓

Do any of the net earnings benefit a private individual? — **Yes** →

**No** ↓

Are all of the proceeds used for charitable, religious, or educational purposes? — **No** →

**Yes** ↓

Do you keep separate accounting records for each fundraising event? — **No** →

**Yes** ↓

Are you an active or passive agent of any for-profit organization or person? — **Yes** →

**No** ↓

Is the event being held on premises that are leased or occupied for 11-29 days? — **Yes** →

**No** ↓

Are you bearing financial risk for the event? — **No** →

**Yes** ↓

Is net revenue (sales minus expenses) less than the applicable state and local sales taxes? — **Yes** →

**No** ↓

Does the event have any bingo or gambling activities? — **Yes** →

**No** ↓

**Charge sales tax on the fundraising sales if the items sold are taxable.**

**THE EVENT QUALIFIES AS A FUNDRAISING EVENT.**
**Do your qualifying events exceed 24 days per year?** — **Yes** → (Charge sales tax on the fundraising sales if the items sold are taxable.)

**No** → **Do not charge sales tax on any of these fundraising sales.**

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